

Memorandum of Agreement between the City & Borough of Juneau and Cruise Lines Docking in Juneau

WHEREAS, IN THE FALL OF 2019, THE CITY & BOROUGH OF JUNEAU ("CBJ") APPOINTED A VISITOR INDUSTRY TASK FORCE (VITF) TO GUIDE ASSEMBLY POLICY CONSIDERATION OF ISSUES RELATED TO CRUISE SHIPS, TOURISTS AND TOUR OPERATORS, AND

WHEREAS, THE CBJ AND CARNIVAL CORPORATION, DISNEY CRUISE LINE, NCL (BAHAMAS) LTD., AND ROYAL CARIBBEAN GROUP ("THE CRUISE LINES") DESIRE TO BEGIN WORKING TOWARDS THE IMPLEMENTATION OF THOSE RECOMMENDATIONS AS IS PRACTICABLE AND DESIRABLE, AND

WHEREAS, BOTH CBJ AND THE CRUISE LINES HAVE WORKED TOGETHER ON PHASES OF RECOMMENDATIONS AND ARE WORKING ON A FUTURE PHASE.

NOW, THEREFORE, BE IT RESOLVED BY CBJ AND THE CRUISE LINES TO ENTER INTO THIS MEMORANDUM OF AGREEMENT (MOA).

The parties recognize that present circumstances can and will change, and thus enter into this MOA (as compared to a formal legal contract) as a statement of intent to work to address the issues related to cruise ships, tourists and tour operators raised by the VITF in hopes of flexibly and creatively meeting the parties' shared goals, while acknowledging the complex logistics of operating the Cruise Lines' activities. The parties recognize the need to continuously work together to update this MOA and reach definitive agreements to meet their goals while improving their mutual understanding of impacts on operations and the community. In this MOA, the Cruise Lines commit to:

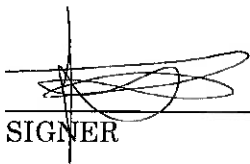
Limit port calls in Juneau beginning in the 2026 Alaska cruise season to a maximum of 16,000 available lower berths on the same day Sunday through Friday, and 12,000 available lower berths on Saturday, from among all cruise ships calling at or intending to call at Juneau which are operated by any of the Cruise Lines. CBJ retains the discretion to approve scheduled days where lower berth capacity exceeds the weekday limit, with the recognition that both parties will continue to actively explore alternatives to the practice of "hot berthing" which is responsible for all days in excess of 16,000 available lower berths.

Effective Date. This MOA shall be effective, once executed by the parties, with the commencement of the 2026 cruise season in Alaska.

Term. Once executed, the parties agree to meet annually no later than November to review lessons learned, to review and optimize the subsequent season's operations, and align on community and industry parameters, goals, and opportunities. All discussions relating to the ship schedules will take place two years in advance.


Katie Koester, City Manager

5.24.24
DATE



SIGNER

05/24/2024
DATE

Josh Weinstein, President & Chief Executive Officer
PRINTED NAME & TITLE

Carnival Corporation & plc
CRUISE LINE CORP/COMPANY

**Memorandum of Agreement between the City & Borough of Juneau and Cruise Lines
Docking in Juneau**

WHEREAS, IN THE FALL OF 2019, THE CITY & BOROUGH OF JUNEAU ("CBJ") APPOINTED A VISITOR INDUSTRY TASK FORCE (VITF) TO GUIDE ASSEMBLY POLICY CONSIDERATION OF ISSUES RELATED TO CRUISE SHIPS, TOURISTS AND TOUR OPERATORS, AND

WHEREAS, THE CBJ AND CARNIVAL CORPORATION, DISNEY CRUISE LINE, NCL (BAHAMAS) LTD., AND ROYAL CARIBBEAN GROUP ("THE CRUISE LINES") DESIRE TO BEGIN WORKING TOWARDS THE IMPLEMENTATION OF THOSE RECOMMENDATIONS AS IS PRACTICABLE AND DESIRABLE, AND

WHEREAS, BOTH CBJ AND THE CRUISE LINES HAVE WORKED TOGETHER ON PHASES OF RECOMMENDATIONS AND ARE WORKING ON A FUTURE PHASE.

NOW, THEREFORE, BE IT RESOLVED BY CBJ AND THE CRUISE LINES TO ENTER INTO THIS MEMORANDUM OF AGREEMENT (MOA).

The parties recognize that present circumstances can and will change, and thus enter into this MOA (as compared to a formal legal contract) as a statement of intent to work to address the issues related to cruise ships, tourists and tour operators raised by the VITF in hopes of flexibly and creatively meeting the parties' shared goals, while acknowledging the complex logistics of operating the Cruise Lines' activities. The parties recognize the need to continuously work together to update this MOA and reach definitive agreements to meet their goals while improving their mutual understanding of impacts on operations and the community. In this MOA, the Cruise Lines commit to:

Limit port calls in Juneau beginning in the 2026 Alaska cruise season to a maximum of 16,000 available lower berths on the same day Sunday through Friday, and 12,000 available lower berths on Saturday, from among all cruise ships calling at or intending to call at Juneau which are operated by any of the Cruise Lines. CBJ retains the discretion to approve scheduled days where lower berth capacity exceeds the weekday limit, with the recognition that both parties will continue to actively explore alternatives to the practice of "hot berthing" which is responsible for all days in excess of 16,000 available lower berths.

Effective Date. This MOA shall be effective, once executed by the parties, with the commencement of the 2026 cruise season in Alaska.

Term. Once executed, the parties agree to meet annually no later than November to review lessons learned, to review and optimize the subsequent season's operations, and align on community and industry parameters, goals, and opportunities. All discussions relating to the ship schedules will take place two years in advance.

Katie Koester 5-24-24
Katie Koester, City Manager DATE

Jose Fernandez
Jose L. Fernandez, Vice President, Port Strategy, Development & Operations
Disney Cruise Line
May 24, 2024

Memorandum of Agreement between the City & Borough of Juneau and Cruise Lines Docking in Juneau

WHEREAS, IN THE FALL OF 2019, THE CITY & BOROUGH OF JUNEAU ("CBJ") APPOINTED A VISITOR INDUSTRY TASK FORCE (VITF) TO GUIDE ASSEMBLY POLICY CONSIDERATION OF ISSUES RELATED TO CRUISE SHIPS, TOURISTS AND TOUR OPERATORS, AND

WHEREAS, THE CBJ AND CARNIVAL CORPORATION, DISNEY CRUISE LINE, NCL (BAHAMAS) LTD., AND ROYAL CARIBBEAN GROUP ("THE CRUISE LINES") DESIRE TO BEGIN WORKING TOWARDS THE IMPLEMENTATION OF THOSE RECOMMENDATIONS AS IS PRACTICABLE AND DESIRABLE, AND

WHEREAS, BOTH CBJ AND THE CRUISE LINES HAVE WORKED TOGETHER ON PHASES OF RECOMMENDATIONS AND ARE WORKING ON A FUTURE PHASE.

NOW, THEREFORE, BE IT RESOLVED BY CBJ AND THE CRUISE LINES TO ENTER INTO THIS MEMORANDUM OF AGREEMENT (MOA).

The parties recognize that present circumstances can and will change, and thus enter into this MOA (as compared to a formal legal contract) as a statement of intent to work to address the issues related to cruise ships, tourists and tour operators raised by the VITF in hopes of flexibly and creatively meeting the parties' shared goals, while acknowledging the complex logistics of operating the Cruise Lines' activities. The parties recognize the need to continuously work together to update this MOA and reach definitive agreements to meet their goals while improving their mutual understanding of impacts on operations and the community. In this MOA, the Cruise Lines commit to:

Limit port calls in Juneau beginning in the 2026 Alaska cruise season to a maximum of 16,000 available lower berths on the same day Sunday through Friday, and 12,000 available lower berths on Saturday, from among all cruise ships calling at or intending to call at Juneau which are operated by any of the Cruise Lines. CBJ retains the discretion to approve scheduled days where lower berth capacity exceeds the weekday limit, with the recognition that both parties will continue to actively explore alternatives to the practice of "hot berthing" which is responsible for all days in excess of 16,000 available lower berths.

Effective Date. This MOA shall be effective, once executed by the parties, with the commencement of the 2026 cruise season in Alaska.

Term. Once executed, the parties agree to meet annually no later than November to review lessons learned, to review and optimize the subsequent season's operations, and

align on community and industry parameters, goals, and opportunities. All discussions relating to the ship schedules will take place two years in advance.

Katie Koester 5.24.24
Katie Koester, City Manager DATE

[Signature] May 24, 2024
SIGNER DATE

Daniel S. Farkas
EVP, General Counsel & Chief Development Officer

PRINTD NAME & TITLE

NCL (Bahamas) Ltd.

CRUISE LINE CORP/COMPANY

Memorandum of Agreement between the City & Borough of Juneau and Cruise Lines Docking in Juneau

WHEREAS, IN THE FALL OF 2019, THE CITY & BOROUGH OF JUNEAU ("CBJ") APPOINTED A VISITOR INDUSTRY TASK FORCE (VITF) TO GUIDE ASSEMBLY POLICY CONSIDERATION OF ISSUES RELATED TO CRUISE SHIPS, TOURISTS AND TOUR OPERATORS, AND

WHEREAS, THE CBJ AND CARNIVAL CORPORATION, DISNEY CRUISE LINE, NCL (BAHAMAS) LTD., AND ROYAL CARIBBEAN GROUP ("THE CRUISE LINES") DESIRE TO BEGIN WORKING TOWARDS THE IMPLEMENTATION OF THOSE RECOMMENDATIONS AS IS PRACTICABLE AND DESIRABLE, AND

WHEREAS, BOTH CBJ AND THE CRUISE LINES HAVE WORKED TOGETHER ON PHASES OF RECOMMENDATIONS AND ARE WORKING ON A FUTURE PHASE.

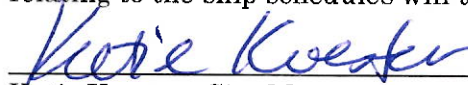
NOW, THEREFORE, BE IT RESOLVED BY CBJ AND THE CRUISE LINES TO ENTER INTO THIS MEMORANDUM OF AGREEMENT (MOA).

The parties recognize that present circumstances can and will change, and thus enter into this MOA (as compared to a formal legal contract) as a statement of intent to work to address the issues related to cruise ships, tourists and tour operators raised by the VITF in hopes of flexibly and creatively meeting the parties' shared goals, while acknowledging the complex logistics of operating the Cruise Lines' activities. The parties recognize the need to continuously work together to update this MOA and reach definitive agreements to meet their goals while improving their mutual understanding of impacts on operations and the community. In this MOA, the Cruise Lines commit to:

Limit port calls in Juneau beginning in the 2026 Alaska cruise season to a maximum of 16,000 available lower berths on the same day Sunday through Friday, and 12,000 available lower berths on Saturday, from among all cruise ships calling at or intending to call at Juneau which are operated by any of the Cruise Lines. CBJ retains the discretion to approve scheduled days where lower berth capacity exceeds the weekday limit, with the recognition that both parties will continue to actively explore alternatives to the practice of "hot berthing" which is responsible for all days in excess of 16,000 available lower berths.

Effective Date. This MOA shall be effective, once executed by the parties, with the commencement of the 2026 cruise season in Alaska.

Term. Once executed, the parties agree to meet annually no later than November to review lessons learned, to review and optimize the subsequent season's operations, and align on community and industry parameters, goals, and opportunities. All discussions relating to the ship schedules will take place two years in advance.


Katie Koester, City Manager


DATE

Memorandum of Agreement between the City & Borough of Juneau and
Cruise Lines Docking in Juneau

JC

SIGNER

May 31, 2024

DATE

Josh Carroll

PRINTED NAME & TITLE

Royal Caribbean Group

CRUISE LINE CORP/COMPANY

