

## **CBJ Funding Supports:**

. Expense	Amount
Deb Johnston - full time salary and benefits	\$101,357
Juneau Annual Office Lease	\$14,553
GCI - Annual Internet Access	\$1,440
ACS - Annual Local and Long Distance	\$2,100
Total Juneau Salary & Operational Expense in FY22	\$119,450

## In addition:

- The Alaska SBDC provides <u>IBISWorld</u> industry reports free upon request to each client that signs up for advising services which retail for \$995 per report. In FY22 the center advised 108 total clients, 80 requesting IBIS World Industry Reports which resulted in Juneau entrepreneurs receiving \$74,000 of free research reports to be used in their business planning.
- Upon request, each existing business can request advanced financial analysis reports be completed by their advisor through using the SBDC subscription to <a href="ProfitCents">ProfitCents</a>. Each report is valued at \$2,750 and offered to clients free of charge.