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AGENDA BOARD OF EQUALIZATION THE CITY AND BOROUGH OF JUNEAU, ALASKA

July 12, 2022 at 5:30 PM

Virtual Meeting Only via Zoom Webinar https://juneau.zoom.us/j/99741860260 or call: 1-253-215-8782 Webinar ID: 997 4186 0260

- I. Call to Order
- II. Roll Call
- **III. Selection of Presiding Officer**
- IV. Approval of Agenda
- V. Property Appeals
 - A. For Reference: BOE Orientation Documents & Law Memo
 - B. Appeal No. 2022-0279 S&S Development (pgs: 18-44)

Appellant: S&S Development {Duran} Parcel No. 5B1301120000 Location: 6590 Glacier Hwy., Juneau Type: Commercial/Switzer Village Mobile Home Park

Appellant's Estimated	Original Assessed	Recommended
Value	Value	Value
Site: \$7,020,000	Site: \$10,740,600	Site: \$10,740,600
Buildings: \$172,000	Buildings: \$175,440	Buildings: \$175,440
Total: \$7,192,000	Total: \$10,916,040	Total: \$10,916,040

Included in Packet

- BOE 10-Day Notice
- Petition to Review
- Assessor's Office BOE Packet
- Correspondence between Assessor's & Appellant

C. Appeal No. 2022-0244 JLC Properties Inc. (pgs: 45-77)

Appellant: JLC Properties Inc. {Hanna} Parcel No. 2D040C050074 Location: NBN Vista Dr., Juneau Type: Vacant Land

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Appellant's Estimated	Original Assessed	Recommended
Value	Value	Value
Site: \$465,000	Site: \$697,500	Site: \$697,500
Buildings: \$0	Buildings: \$0	Buildings: \$0
Total: \$465,000	Total: \$697,500	Total: \$697,500

Included in Packet

- Material/Letter from Appellant to BOE
- BOE 10-Day Notice
- Petition to Review
- Assessor's Office BOE Packet
- Correspondence between Assessor's & Appellant

D. AY2022 Property Assessment Guide 20220608b (pgs: 78-143)

VI. Adjournment

BOARD OF EQUALIZATION ORIENTATION

NOTE: Members are encourage to review, from your training material, the April 19, 2013 Memorandum prepared by former City Attorney John Hartle, for further helpful guidance.

A. Quasi-Judicial Role & Responsibilities - CBJ 15.05.185

1. Be a fair & impartial tribunal - no bias/preconceived ideas; no ex parte contact

a. Member may not deliberate or vote on any matter in which member has a personal or financial interest (defined in CBJ 01.45.360); conflict of interest check needed prior to hearing to allow substitution; may call legal advisor
b. Avoid expressing opinions or including commentary in questions to the parties.

c. Opinions on the evidence/position of parties should await BOE deliberations.

2. Afford both parties due process - fair notice and opportunity to be heard

Must allow both sides time to review new evidence presented at hearing

- 3. Decide appeals on *evidence presented* in packet and at hearing.
- 4. Make record of proceeding that clearly and accurately reflects:
 - a. Taxpayer/Appellant's claim and factual evidence offered to support it
 - b. Assessor's process/position and factual evidence offered to support both
 - c. That each side had adequate opportunity to present relevant evidence/review & rebut other party's evidence
 - d. BOE's thorough deliberations & consideration of the evidence
 - e. BOE's findings of fact & conclusions of law re burden of proof & the evidence relied on as basis of decision
 - f. Rationale & evidentiary basis of BOE's decision, to enable meaningful review by the Superior Court in the event of an appeal

B. Legal Standard for Granting Appeal on Merits for Error in Valuation

1. Starting point: under AK law, Assessor's assessments are presumed to be correct.

2. Burden of proof on Appellant to prove error - unequal, excessive, improper, or under valuation based on facts that are stated in a valid written appeal or proven at the appeal hearing

3. If and only if Appellant meets burden does burden shift to Assessor to rebut Appellant's evidence of error

4. Law does not bind Assessor to follow a particular formulas, rules or methods of valuation, but grants broad discretion in selecting valuation methods-as long as reasonable basis

 Technical evidentiary rules don't apply Relevant evidence admissible if sort relied on by responsible persons May exclude irrelevant, repetitious evidence

6. Only grounds for adjustment of assessment are proof of unequal, excessive, improper, or under valuation based on facts

C. <u>Alternative Actions for Appeals Heard on the Merits</u>

a. **Deny appeal** because Appellant failed to prove error in valuation with factual evidence.

b. Grant appeal & adjust assessment *as requested by Appellant*. (only if Appellant's valuation evidence supports proposed assessment value)

c. Grant appeal & *adjust (lower or raise) assessment differently*. (if and only if supported by sufficient evidence of value in record.)

d. Grant appeal & *remand* to Assessor for reconsideration of value (remand is mandatory if error found, but insufficient evidence of value in record.)

D. <u>LATE-FILED APPEALS – Legal Standard for Accepting</u>

- 1. Potential *merit* of appeal is irrelevant.
- 2. Jurisdictional authority to hear only *timely-filed appeals*
- 3. Appeal must be filed w/in 30 days from date assessment notice is mailed
- 4. Only "accepted" late-filed appeals may proceed to a hearing on the merits.
- 5. If 30 day deadline missed, RIGHT to appeal CEASES and BOE **cannot accept or hear** appeal, **unless BOE finds that taxpayer was unable to comply due to situation beyond taxpayer's control** (See Hartle memo)
- 6. Burden to prove inability to comply is on Taxpayer.
- 7. BOE Action Alternatives: Deny Late-file or Accept, so hearing can be scheduled.

BOE HEARING GUIDELINE

- I. Call to Order
- II. Roll Call Chairs asks clerk to call the roll
- III. Appeals will be heard first, followed by *Timeliness* Hearings on Late-filed Appeals
- IV. Introduce first Appeal case for hearing:

We're on the record with respect to 'Petition for Review of Assessed Value' filed by ______ with respect to Parcel Id. No. ______

IV. Review Hearing Rules/Procedure (For each appeal, unless all in attendance at beginning)

- A. Time allocated to each side: approx. 15 min, including BOE questions
- B. State name for record and speak clearly in to mic, use surnames/maintain decorum
- C. Appellant taxpayer goes 1st
 Has burden to prove an error—an unequal, excessive, improper or under valuation based on presented factual evidence
- D. Assessor presents Assessor's evidence in response
- E. Appellant rebuttal, if time reserved
- F. Hearing closes after presentations
- G. BOE action/deliberation
- H. Any questions? Parties ready to proceed?
- V. Hearing party presentations & all BOE questioning
- VI. Close Hearing, move to BOE action
 - A. BOE reviews/discusses evidence presented, or goes directly to B.
 - B. Member makes motion, Chair restates motion
 - C. Members speak to the motion/make findings
 - D. BOE votes/takes action on motion
 - E. Chair announces whether motion carries/fails
- VII. Call next appeal, repeat IV VI
- VIII. Late-Filed Appeals, if any (SEE LATE-FILED APPEALS PROCESS)
- IX. Adjourn

BOE Action Options:

1. **Deny appeal** because Appellant failed to prove error in valuation with factual evidence.

2. Grant appeal & adjust assessment *as requested by Appellant*. (if Appellant's evidence supports proposed assessment value)

3. Grant appeal & *adjust (lower or raise) assessment differently*. (if and only if supported by sufficient evidence of value in record.)

4. **Grant appeal &** *remand* **to Assessor for reconsideration of value** (remand is mandatory if error found, but insufficient evidence of value in record.)

SAMPLE MOTIONS

1. To DENY appeal

I MOVE that the Board *GRANT* the appeal and I ASK for a <u>NO</u> VOTE

Because . . .

Appellant didn't prove/provide evidence of error in assessment and/or

For the evidence/reasons provided by the Assessor . . .

2. To GRANT appeal & ADJUST assessment AS REQUESTED

I MOVE that the Board *GRANT* the appeal and ADJUST the assessment *AS REQUESTED BY APPELLANT* to \$_____, and I ask for a <u>YES</u> VOTE

Because . . .

Appellant proved there was error . . .

[specify . . . unequal, excessive, improper, or under valuation] based on facts

AND

We find requested assessment is supported by sufficient evidence in the record

3. To GRANT appeal & ADJUST assessment OTHERWISE

I MOVE that the Board *GRANT* the appeal and ADJUST the assessment to , and I ASK FOR A <u>YES</u> VOTE

Because . . .

Appellant proved there was error . . .

[specify . . . unequal, excessive, improper, or under valuation] based on facts

AND

We find sufficient evidence of value in record to support this assessment

4. <u>To GRANT appeal & REMAND for RECONSIDERATION of ASSESSMENT</u>

I MOVE that the Board *GRANT* the appeal and REMAND to the ASSESSOR for RECONSIDERATION of the ASSESSMENT, and I ASK FOR A <u>YES</u> VOTE

Because . . .

Appellant proved there was error . . .

[specify . . . unequal, excessive, improper, or under valuation] based on facts

AND

We find insufficient evidence of value in the record

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To:Board of EqualizationFrom:John W. Hartle, City Attorney

Subject: Board of Equalization: Standards and Procedures

Date: April 19, 2013

SUMMARY

- (1) The Board of Equalization functions as a quasi-judicial body, which means that the Board has authority to hear and decide assessment appeals in a manner similar to a court, but less formal than a court.
- (2) The burden of proof is on the appellant property owner.
- (3) The Board should make specific findings in support of its decisions, and should base its decisions on the record.
- (4) To grant an appeal, Board members should make a motion to grant the appeal and vote in the affirmative; to <u>deny</u> an appeal (that is, uphold the assessor's decision), Board members should make a motion to grant the appeal and vote in the negative. The Board may also grant an appeal and <u>make an adjustment to the assessment different from that requested</u> by the appellant.
- (5) The assessment process, the Board's procedures and standards, and property taxation are all governed by Alaska Statute and CBJ Code. AS 29.45.190 AS 29.45.210 provide the time for filing appeals, procedures before the Board, and the standards to be used by the Board in deciding appeals. The pertinent statutes and code sections are attached to this memorandum for your reference.

Alaska's Capital City & Borough of Juneau

DEADLINE FOR FILING APPEAL

In order to appeal an assessment, a taxpayer must file an appeal within 30 days after the date of mailing of the assessment notice. AS 29.45.190(b); CBJ 15.05.160(a). After this time period, the right of appeal ceases, unless the Board finds that the taxpayer was "unable" to comply with the 30-day filing requirement. The word "unable" as used in this section does not include situations where the taxpayer forgot about or overlooked the assessment notice, was out of town during the period for filing an appeal, or similar situations. Rather, it covers situations that are beyond the control of the taxpayer and, as a practical matter, prevent the taxpayer from recognizing what is at stake and dealing with it. Such situations would include a physical or mental disability serious enough to prevent the person from dealing rationally with his or her private affairs.

There are few situations in which a taxpayer is "unable" to comply with the requirement that an appeal be filed within 30 days of the date of mailing of the notice of assessment. It is common knowledge that real property is subject to assessment and taxation and it is the duty of every property owner to take such steps as are necessary to protect his or her interests in the property. One of the steps that courts generally assume a prudent property owner takes is to have someone either watch or manage the property while the property owner is away from the property for an extended period of time.

It is the responsibility of the property owner to assure that the taxing authority has the correct address to which notices relating to assessments and taxes on the property may be sent in order that the property owner will receive timely notice of assessments and tax levies affecting the property. Failure to receive an assessment notice because it was sent to an old address that the property owner had not corrected, or because the notice was sent to the property owner at the correct address but while the property owner was out of town, are not reasons that make the property owner "unable" to file a timely appeal.

With respect to an appeal filed after expiration of the 30-day appeal period, the Board should consider the oral and written evidence presented by the property owner on the question of whether or not the owner was "unable" to file the appeal within the required 30-day appeal period. If the property owner fails to prove that he or she was "unable" to file the appeal in a timely manner, there is no basis for hearing the appeal, even if the Board believes the assessment should be adjusted.

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ASSESSMENTS THE BOARD CAN CONSIDER

The Board has authority to alter an assessment only when an appeal has been timely filed regarding the particular parcel. AS 29.45.200(b). The Board has no authority to alter the assessment of a parcel that is not before the Board on an appeal. Under state law, an appeal may be filed only by a person whose name appears on the assessment roll or the agent of that person. AS 29.45.190(a); CBJ 15.05.150.

If an appellant fails to appear at the hearing, the Board may proceed with the hearing in the absence of the appellant. AS 29.45.210(a); CBJ 15.05.190(b). The appellant may appear through an agent or representative, and may present written and/or oral testimony or other materials to the Board in support of the appeal.

BASIS FOR ADJUSTMENT AND ASSESSMENT

AS 29.45.210(b) and CBJ 15.05.190 expressly place the burden of proof on the party appealing the assessment. *CH Kelly Trust v. Municipality of Anchorage, Bd. of Equalization*, 909 P.2d 1381 (Alaska 1996) ("the burden is properly placed on the property owners in an assessment challenge"). Before the property owner is entitled to an adjustment, the property owner must prove, based on facts stated in the written appeal or presented at the hearing, that the property is the subject of unequal, excessive, improper, or under valuation. AS 29.45.210(b); CBJ 15.05.180(c). The appellant may present written evidence, oral testimony, and witnesses at the hearing.

Alaska courts do not disturb valuations set by the assessor if the differences between the appellant and the assessor are merely differences of opinion. Our court applies a "deferential standard of review" when considering an assessor's property valuations. *Cool Homes, Inc. v. Fairbanks N. Star Borough*, 860 P.2d 1248, 1262 (Alaska 1993); *Fairbanks N. Star Borough v. Golden Heart Utilities, Inc.*, 13 P.3d 263, 267 (Alaska 2000). "AS 29.45.210(b) requires that the taxpayer prove *facts* at the hearing. ... It is not enough merely to argue that the valuation was inadequate or demand a justification from the taxing authority." *Cool Homes, Inc., at 1263* (emphasis in original).

In *Twentieth Century Investment Co. v. City of Juneau*, 359 P.2d 783, 787 (Alaska 1961), the court, addressing assessment standards under former, similar law (AS 29.53.140), stated:

The valuation and assessment of property for taxes does not contravene [constitutional principles] unless it is plainly demonstrated that there is involved, not the exercise of the taxing power, but the exertion of a different and forbidden power, such as the confiscation of property. Such a demonstration is not made simply by showing overvaluation; there must be something which, in legal effect, is equivalent to an intention or fraudulent purpose to place an excessive valuation on property, and thus violate fundamental principles that safeguard the taxpayer's property rights.

(Emphasis added.) The court went on to state, at 788:

The City was not bound by any particular formula, rule or method, either by statute or otherwise. Its choice of one recognized method of valuation over another was simply the exercise of a discretion committed to it by law. Whether or not it exercised a wise judgment is not our concern. This court has nothing to do with complaints of that nature. It will not substitute its judgment for the judgment of those upon whom the law confers the authority and duty to assess and levy taxes. *This court is concerned with nothing less than fraud or the clear adoption of a fundamentally wrong principle of valuation*. Neither has been shown here. The actions of the assessor and the Board of Equalization are entirely compatible with a sincere effort to adopt valuations not relatively unjust or unequal; their determinations have not transgressed the bounds of honest judgment.

(Emphasis added.) This principle, that "taxing authorities are to be given broad discretion in selecting valuation methods," was reaffirmed in *CH Kelly Trust*, 909 P.2d at 1382, and *Golden Heart Utilities*, *Inc.*, 13 P.3d at 267 ("Provided the assessor has a reasonable basis for a valuation method, that method will be allowed 'so long as there was no fraud or clear adoption of a fundamentally wrong principle of valuation.'"). Similarly, in *Cool Homes, Inc.*, 860 P.2d at 1262, the court held:

Taxing authorities are to be accorded broad discretion in deciding among recognized valuation methods. If a reasonable basis for the taxing agency's method exists, the taxpayer must show fraud or the 'clear adoption of a fundamentally wrong principle of valuation.'

Thus, the assessor's valuations should be given substantial weight by the Board, particularly where the appellant offers little more than unsupported opinion that the assessor's value is too high. In order to be considered an unequal, excessive, improper, or under valuation, the valuation must be unequivocally excessive, or fundamentally wrong.

Board of Equalization

This assumes that the assessor has reviewed the critical facts. Our court requires the assessor to review all "directly relevant" evidence of the property value and "prevailing market conditions." *Faulk v. Bd. of Equalization, Kenai Peninsula Borough*, 934 P.2d 750, 752 (Alaska 1997). Thus, it is important that the assessor, and the Board, make sure that all relevant evidence is considered.

FINDINGS – BASIS FOR THE BOARD'S DECISIONS

Board of Equalization decisions are subject to judicial review, if an appeal to superior court is filed within 30 days. Consequently, it is important for the Board to either make specific findings (statement of reasons) for its decisions, or otherwise set out sufficient information to enable a reviewing court to ascertain the reasons for the Board's action. An appeal to superior court of a determination of the Board is heard on the record established at the Board hearing. AS 29.45.210(d). It is important that the record be as clear and complete as possible.

The Alaska Supreme Court outlined the requirements for board of equalization decisions in *Faulk*, 934 P.2d at 751, as follows:

We have previously concluded that "[t]he threshold question in an administrative appeal is whether the record sufficiently reflects the basis for the [agency's] decision so as to enable meaningful judicial review." *Fields v. Kodiak City Council*, 628 P.2d 927, 932 (Alaska 1981). In answering that question, "[t]he test of sufficiency is ... a functional one: do the [agency's] findings facilitate this court's review, assist the parties and restrain the agency within proper bounds?" *South Anchorage Concerned Coalition, Inc. v. Coffey*, 862 P.2d 168, 175 (Alaska 1993).

The court remanded the case to the borough board of equalization because the board had not provided an adequate basis for the court to determine whether it had reasonably denied the property tax appeal. The court directed: "On remand, the superior court should instruct the Board to state its reasons for rejecting the Faulks' appeal." *Id.* at 753.

Accordingly, the Board should take care to state its reasons for granting or denying an appeal, or making an adjustment to the assessment different from that requested by the appellant.

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ACTION BY THE BOARD OF EQUALIZATION

In taking action on appeals, a Board member should move and vote in the affirmative to <u>grant</u> the appeal by the taxpayer. A Board member should vote in the negative to <u>deny</u> the appeal and thereby affirm the assessor's determination.

<u>Sample motions</u>: "I move that the Board grant the appeal and I ask for a 'yes' vote for the reasons provided by the appellant;" OR "I move the Board grant the appeal, and I ask for a 'no' vote for the reasons provided by the Assessor;" OR "I move the Board grant the appeal and I ask for a 'yes' vote to adjust the assessment to \$X for the following reasons [statement of reasons]."

For appeals that are not timely filed, the Board should first vote on whether or not to hear the appeal; if the Board decides to hear the appeal, it should then be heard on its merits.

The Board is required to certify its actions to the assessor within seven days, and, except as to supplementary assessments, the assessor must enter the changes and certify the final roll by June 1. AS 29.45.210(c). The rate of levy must be determined by the Assembly by ordinance before June 15. AS 29.45.240. The CBJ budget must be adopted by May 31. If for any reason the Board hearing is continued to a later date, the date for completing the hearing must be in the near future in order for the final assessment roll to be certified and the rate of levy fixed in accordance with the required statutory time frames.

Attachments

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15.05.180 - Notice of hearing of appeal.

The assessor shall notify each appellant by mail of the date, time, and place of the hearing of the appeal by the board of equalization. Such notice shall be addressed to the appellant at the appellant's last known address as shown on the assessor's records, and shall be complete upon mailing. Such notices shall be mailed not later than ten days prior to the date of hearing of the appeals. All such notices shall include the following information:

- (a) The date and time of day of the hearing;
- (b) The location of the hearing room;
- (c) Notification that the appellant bears the burden of proof;
- (d) Notification that the only grounds for adjustment of assessment are proof of unequal, excessive, improper, or under valuation based on facts that are stated in a valid written appeal timely filed or proven at the appeal hearing; and
- (e) Notification that the appellant may be present at the hearing, and that if the appellant fails to appear, the board of equalization may proceed with the hearing in the absence of the appellant.

(CBJ Code 1970, § 15.05.180; Serial No. 70-33, § 3, 1971; Serial No. 87-36, § 2, 1987)

State law reference— Appeal, AS 29.45.190; appellant fails to appear, AS 29.45.210(a); grounds for adjustment, AS 29.45.210(b).

15.05.185 - Board of equalization.

- (a) Membership; duties; term of office; term limits.
 - (1) Membership. The board of equalization shall comprise a pool of no less than six, and up to nine, members, not assembly members, appointed by the assembly. There shall be up to three panels established each year. Each panel hearing appeals shall consist of three members. The board chair shall assign members to a specific panel and schedule the panels for a calendar of hearing dates. The assignment of members to panels and the establishment of a hearing calendar shall be done in consultation with the individual members. Additionally, members may be asked to take the place of regular assigned panel members in the event an assigned panel member is unable to attend a scheduled meeting.
 - (2) Qualifications of members. Members shall be appointed on the basis of their general business expertise and their knowledge or experience with quasi-judicial proceedings. General business expertise may include, but is not limited to, real and personal property appraisal, the real estate market, the personal property market, and other similar fields.
 - (3) Duties. The board, acting in panels, shall only hear appeals for relief from an alleged error in valuation on properties brought before the board by an appellant. A panel hearing a case must first make a determination that an error in valuation has occurred. Following the determination of an error in valuation the panel may alter an assessment of property only if there is sufficient evidence of value in the record. Lacking sufficient evidence on the record the case shall be remanded to the assessor for reconsideration. A hearing by the board may be conducted only pursuant to an appeal filed by the owner of the property as to the particular property.
 - (4) *Term of office.* Terms of office shall be for three years and shall be staggered so that approximately one-third of the terms shall expire each year.
 - (5) *Term limits.* No member of the board of equalization who has served for three consecutive terms or nine years shall again be eligible for appointment until one full year has intervened,

provided, however, that this restriction shall not apply if there are no other qualified applicants at the time reappointment is considered by the assembly human resources committee.

- (b) *Chair.* The board annually shall elect a member to serve as its chair. The chair shall coordinate all board activities with the assessor including assignment of panel members, scheduling of meetings, and other such board activities.
- (c) Presiding officer. Each panel shall elect its own presiding officer to act as the chair for the panel and shall exercise such control over meetings as to ensure the fair and orderly resolution of appeals. In the absence of the elected presiding officer the panel shall appoint a temporary presiding officer at the beginning of a regular meeting. The presiding officer shall make rulings on the admissibility of evidence and shall conduct the proceedings of the panel in conformity with this chapter and with other applicable federal, state and municipal law.
- (d) Report to the assembly. The board, through its chair, shall submit an independent report to the assembly each year by September 15 identifying, at a minimum, the number of cases appealed, the number of cases scheduled to be heard by the board, the number of cases actually heard, the percentage of cases where an error of valuation was determined to exist, the number of cases remanded to the assessor for reconsideration, the number of cases resulting in the board altering a property assessment, and the net change to taxable property caused by board action. The report shall also include any comments and recommendations the board wishes to offer concerning changes to property assessment and appeals processes.

(Serial No. 2005-51(c)(am), § 4, 1-30-2006)

15.05.190 - Hearing of appeal.

- (a) At the hearing of the appeal, the board of equalization shall hear the appellant, the assessor, other parties to the appeal, and witnesses, and consider the testimony and evidence, and shall determine the matters in question on the merits.
- (b) If a party to whom notice was mailed as provided in this title fails to appear, the board of equalization may proceed with the hearing in the party's absence.
- (c) The burden of proof in all cases is upon the party appealing.
- (d) The board of equalization shall maintain a record of appeals brought before it, enter its decisions therein and certify to them. The minutes of the board of equalization shall be the record of appeals unless the board of equalization shall provide for a separate record.

(CBJ Code 1970, § 15.05.190; Serial No. 70-33, § 3, 1971)

State law reference— Hearing, AS 29.45.210.

15.05.200 - Judicial review.

A person aggrieved by an order of the board of equalization may appeal to the superior court for review de novo after exhausting administrative remedy under this title.

(CBJ Code 1970, § 15.05.200; Serial No. 70-33, § 3, 1971)

State law reference— Appeal to superior court, AS 29.45.210(d).

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Westlaw. AS § 29. 45. 190

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West's Alaska Statutes Annotated Currentness Title 29. Municipal Government [™] Chapter 45. Municipal Taxation [™] Article 1. Municipal Property Tax →→ § 29. 45. 190. Appeal

(a) A person whose name appears on the assessment roll or the agent or assigns of that person may appeal to the board of equalization for relief from an alleged error in valuation not adjusted by the assessor to the taxpayer's satisfaction.

(b) The appellant shall, within 30 days after the date of mailing of notice of assessment, submit to the assessor a written appeal specifying grounds in the form that the board of equalization may require. Otherwise, the right of appeal ceases unless the board of equalization finds that the taxpayer was unable to comply.

(c) The assessor shall notify an appellant by mail of the time and place of hearing.

(d) The assessor shall prepare for use by the board of equalization a summary of assessment data relating to each assessment that is appealed.

(e) A city in a borough may appeal an assessment to the borough board of equalization in the same manner as a taxpayer. Within five days after receipt of the appeal, the assessor shall notify the person whose property assessment is being appealed by the city.

CREDIT(S)

SLA 1985, ch. 74, § 12.

LIBRARY REFERENCES

Taxation 🖘 2648. Westlaw Key Number Search: 371k2648.

NOTES OF DECISIONS

Decisions reviewable and right of review 1

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http://web2.westlaw.com/print/printstream.aspx?rs=WLW13.04&destination=atp&mt=Ala... 4/19/2013

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Westlaw. AS § 29. 45. 200

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West's Alaska Statutes Annotated Currentness Title 29. Municipal Government [™] Chapter 45. Municipal Taxation [™] Article 1. Municipal Property Tax →→ § 29. 45. 200. Board of equalization

(a) The governing body sits as a board of equalization for the purpose of hearing an appeal from a determination of the assessor, or it may delegate this authority to one or more boards appointed by it. An appointed board may be composed of not less than three persons, who shall be members of the governing body, municipal residents, or a combination of members of the governing body and residents. The governing body shall by ordinance establish the qualifications for membership.

(b) The board of equalization is governed in its proceedings by rules adopted by ordinance that are consistent with general rules of administrative procedure. The board may alter an assessment of a lot only pursuant to an appeal filed as to the particular lot.

(c) Notwithstanding other provisions in this section, a determination of the assessor as to whether property is taxable under law may be appealed directly to the superior court.

CREDIT(S)

SLA 1985, ch. 74, § 12.

LIBRARY REFERENCES

Taxation € 2624. Westlaw Key Number Search: 371k2624.

NOTES OF DECISIONS

Appeals from board determination 5 Judicial notice 4 Judicial powers 3 Payment under protest 1 Penalties for nonpayment of tax 2

1. Payment under protest

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Westlaw. AS § 29. 45. 210

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West's Alaska Statutes Annotated Currentness Title 29. Municipal Government [™] Chapter 45. Municipal Taxation [™] Article 1. Municipal Property Tax →→ § 29. 45. 210. Hearing

(a) If an appellant fails to appear, the board of equalization may proceed with the hearing in the absence of the appellant.

(b) The appellant bears the burden of proof. The only grounds for adjustment of assessment are proof of unequal, excessive, improper, or under valuation based on facts that are stated in a valid written appeal or proven at the appeal hearing. If a valuation is found to be too low, the board of equalization may raise the assessment.

(c) The board of equalization shall certify its actions to the assessor within seven days. Except as to supplementary assessments, the assessor shall enter the changes and certify the final assessment roll by June 1.

(d) An appellant or the assessor may appeal a determination of the board of equalization to the superior court as provided by rules of court applicable to appeals from the decisions of administrative agencies. Appeals are heard on the record established at the hearing before the board of equalization.

CREDIT(S)

SLA 1985, ch. 74, § 12.

LIBRARY REFERENCES

Taxation 🖘 2676, 2691. Westlaw Key Number Searches: 371k2676; 371k2691.

NOTES OF DECISIONS

Burden of proof 1 Judicial review 3 Record of hearing 2

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http://web2.westlaw.com/print/printstream.aspx?rs=WLW13.04&destination=atp&mt=Ala... 4/19/2013

APPEAL 2022-0279 **S&S** DEVELOPMENT



Office Of The Assessor 155 South Seward Steet Juneau, AK 99801

S & S DEVELOPMENT LLC DBA SWITZER VILLAGE MH PARK 6590 GLACIER WAY SP 82A JUNEAU AK 99801

<mark>Maating</mark> of Boand of Equalization (BOE) and Presentation of Real Property Appeal				
Date of BOE	Tuesday, July 12, 2022			
Location of BOE Via ZOOM Webinar				
Time of BOE	5:30 pm			
Mailing Date of Notice	June 28, 2022			
Parcel Identification	5B1301120000			
Property Location	6590 GLACIER HWY			
Appeal No.	APL20220279			
Sent to Email Address:	duran@acsalaska.net			

ATTENTION OWNER

Under Alaska Statutes and CBJ Code, you, as the appellant, bear the burden of proof. The only grounds for adjustment of an assessment are proof of unequal, excessive, improper, or under valuation based on facts that are stated in your written appeal or proven at the appeal hearing.

Any evidence or materials you would like to include in your appeal must be submitted to the City Clerk's Office {preferred method via email to <u>city.clerk@juneau.org</u> Attn.: Assessment Appeal} by **4:00 PM Tuesday, July 5, 2022** and will be included in the packets for the Board so the members have an opportunity to review the materials before the hearing.

Your Board of Equalization packet will be ready for you to pick up in the Clerk's office after **2:00 PM Wednesday, July 6, 2022** or it will be emailed and/or mailed to the above address(es) on this notice.

You or your representative may be present at the hearing {via Zoom Webinar, participation/log in information will be listed on the agenda packet you receive for the hearing your appeal is scheduled for}. If you choose not to be present or be represented, the Board of Equalization will proceed in the absence of the appellant.

It should be noted that, between the date of this letter and the Board hearing date, your appeal may be resolved between you and the Assessor. If your appeal is resolved, you will not need to appear before the Board.

If you have any questions please contact the Assessor's Office.

Attachment: CBJ Law Department Memorandum April 19, 2013.

CONTACT US: CBJ Assessor's Office						
Phone	Email	Website	Physical Location			
Phone (907) 586-5215 Fax (907) 586-4520	assessor.office@juneau.org	http://www.juneau.org/finance/	155 South Seward St Room 114			

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Office of the Assessor 155 South Seward Street Juneau, Alaska 99801

Petition for Review / Correction of Assessed Value Real Property				
Assessment Year	2022			
Parcel ID Number	5B1301120000			
Name of Applicant	S&S DEVELOPMENT LLC dba SWITZER VILLAGE MHP			
Email Address	DURAN@ACSALASKA.NET			

2022 Filing Deadline: Thursday April 7, 2022

Please attach all supporting documentation

ASSESSOR'S FILES ARE PUBLIC INFORMATION - DOCUMENTS FILED WITH AN APPEAL BECOME PUBLIC INFORMATION

Parcel ID Numb	ber	5B1301120000						
Owner Name		S&S DEVELOPM	ENT LLC dba	SWITZER V	ILLAGE MHP			
Primary Phone	#	(907) 321-4663			Email Addre	ess	DUR/	AN@ACSALASKA.NET
Physical Addres	SS	6590 GLACIER H	IIGHWAY		Mailing Add	ress	ess 6590 GLACIER HIGHWAY 82-A	
		JUNEAU, AK 998	301				JUNE	AU, AK 99801
				d provide a				w for your appeal to be valid.
hanned	'	ue is excessive/c			THE FC			RE <u>NOT</u> GROUNDS FOR APPEAL
Transmitt 1		ue is unequal to			•			are too high
Therease and the second s		s valued improp		tly	•			changed too much in one year.
		s been undervalu		×.	•	You	can't a	fford the taxes
Land i) was not applie			94 () -			
		ons and provide						
			operty (2,7)	61 S.f.) Wa	as sold to L		n 202	20 that has not been reflected
in the value,	at \$3	5.74 S.I.						
Have you attac	hed a	dditional informa	ition or docu	mentation?			Yes	V No
Values on Asse								
Site	\$1(0,740,600	Building	\$175,	440	Tota	I	\$10,916,040
Owner's Estima	ate of	Value:	period and the second					
Site	\$7,	020,000	Building	\$172,0	00	Tota	I	\$7,192,000
Purchase Price	of Pro	operty:						
Price	\$			Purchase	Date			
Has the proper	ty bee	en listed for sale?	[] Yes	[[]] No (if yes comple	te nex	t line)	
Listing Price	\$			Days on N	larket			
Was the proper	rty ap	praised by a licer	sed appraise	r within the	last year? []Ye	s [🖌	No (if yes provide copy of appraisal)
Certification:								
								Irden of proof and I must provide
Signature	ting m	y appeal, and that	i am the owne	er (or owner s	s authorized ag			operty described above.
Signature							4/7	//2022
							., .	

Contact Us: CBJ Assessors Office					
Email	Website	Address			
Assessor.Office@juneau.org	http://www.juneau.org/finance	155 South Seward St. Rm. 114			
		Juneau AK 99801			
	Email	Email Website			



Packet Page 21 of 143 APPEAL #2022-0279

2022 REAL PROPERTY APPEAL PACKET

BOARD OF EQUALIZATION July 12, 2022

ASSESSOR OFFICE

Appellant: S&S Development (Duran)

Parcel No.: 5B1301120000

Location: 6590 Glacier Hwy

Property Type: Commercial / Switzer Village MH Park

Appellant's basis for appeal: Excessive, Unequal, Improper; portion of property sold to DOT in 2020.

	Appellant's Estimate	Original Assessed	Recommended	
	of Value	Value	Value	
Site:	\$7,020,000	\$10,740,600	\$10,740,600	
Buildings:	\$172,000	\$175,440	\$175,440	
Total:	\$7,192,000	\$10,916,040	\$10,916,040	

Subject Photo



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OVERVIEW

The subject is a mobile home park in the Lemon Creek area.

Subject Characteristics:

- Land o 43.13 acre parcel

SUBJECT PHOTOS



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ASSESSED VALUES

Remember that the total assessed value is the primary test against market. The distribution of that value between the Land Component and the Building Component is secondary and can vary from one model to another. The total assessed value is tested against market indicators (sales, lease rates, etc.) and is adjusted to market value by application of market area and feature adjustments.

All three approaches to value (Cost, Sales Comparison and Income) are considered for commercial properties

LAND

Land values are developed on a market area basis. The land is examined to understand the typical land characteristics in the market area. These characteristics include size, slope, view, water frontage, significant wetlands and others. The characteristics are used to develop a market area land valuation model. This model is tested and refined in consideration of sales of both vacant and developed parcels. The resulting model is then applied to all of the land in the market area or to all of the properties in that subclass of properties to establish assessed site values.

The subject parcel's land value is equitable and is not excessive.

Land Characteristics:

- 43.13 acre lot
- Predominantly level, developed parcel



Land Values

BUILDING(S)

The building component may be based on market adjusted cost tables, residual from sales after extraction of the land value or other appropriate means.

Ratio studies are performed to determine market adjustments.

Building Characteristics:

• 3,353 SF GBA

Sketch of Improvements:



COST REPORT

The cost report below was utilized in the review process in response to the filing of the Petition for Review by the appellant. The cost report indicates that the building component is not overvalued.

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Cost Report - Commercial

7388		Record	1
Parcel Code Number	5B1301120000	Number of Stories (Building)	01
Owner Name	S & S DEVELOPMENT LLC	Number of Sections	1
Parcel Address	6590 GLACIER HWY	Perimeter	255
Effective Year Built	2007	Class	D
Year Built		Height	
Building Model	C- 11 Apartments, Clubs, Hotels	Rank	Average
Building Type	Clubhouse	Total Area	3,354.00

Section 1	Description	Units	Percent	Cost	+/-	Total
Base Cost		3354		90.00		301,860
Exterior Wall	Stud Walls-Wood Siding	3354	100%	13.15		44,105
Heating & Cooling	Heating & Cooling	3354		603.00		603
Heating & Cooling	Hot Water	3354	100%	9.73		32,634
Architect Fee		3354		6.70		22,472
Sub Total						\$401,674.32
Local Multiplier				1.4	3 [X]	\$574,394.00
Current Multiplier				1.1	5 [X]	\$660,553.00
Neighborhood Multiplier					[X]	\$660,553.00
Depreciation - Physical				29.0	0 [-]	\$191,560.00
Depreciation - Functional					[-]	\$0.00
Depreciation - Economic					[-]	\$0.00
Percent Complete				100.0	D [-]	\$468,993.00
Cost to Cure						
Neighborhood Adjustment						
Replacement Cost less Depre	eciation					\$468,993

7388		Record	2	
Parcel Code Number	5B1301120000	Number of Stories (Building)	01	
Owner Name	S & S DEVELOPMENT LLC	Number of Sections	1	
Parcel Address	6590 GLACIER HWY	Perimeter	0	
Effective Year Built	2007	Class	D	
Year Built		Height		
Building Model	C- 14 Garages, Industrials, Lofts, Warehouses	Rank	Average	
Building Type	Storage Garage	Total Area	1,008.00	

Section 2	Description	Units	Percent	Cost	+/-	Total
Base Cost		1008		48.50		48,888
Exterior Wall	Stud Walls-Wood Siding	1008	100%	9.55		9,626
Heating & Cooling	Heating & Cooling	1008		606.00		606
Architect Fee		1008		6.30		6,350
Sub Total						\$65,470.80
Local Multiplier					1.43 [X]	\$93,623.00
Current Multiplier					1.18 [X]	\$110,475.00
Neighborhood Multiplier					[X]	\$110,475.00
Depreciation - Physical				24	4.00 [-]	\$26,514.00
Depreciation - Functional					[-]	\$0.00
Depreciation - Economic					[-]	\$0.00
Percent Complete				100	0.00 [-]	\$83,961.00
Cost to Cure						
Neighborhood Adjustment						
Replacement Cost less Depr	eciation					\$83,961

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RGS Basic	CANOPIES	[+] [+]	7,500
Total Improveme	nt Value		\$560,500

Note that the cost approach indicates a value of \$560,500 for the buildings while our assessed value for the building portion is \$175,440.

INCOME APPROACH

The income approach was not the basis for setting most of the assessed values for 2022, however, this property's pretrended value was based on an income approach that would appear to have been performed in 2012. The appellant did not submit P&L information for the Review process.

COMMERCIAL MARKET & ASSESSMENT ANALYSIS

The 2022 sales analysis for commercial properties included 59 qualified sales from 5 years of sales covering January 1, 2017 through December 31, 2021. The sales volume for the commercial market increased in 2021 and indicate continued appreciation.

- Assessment Year 2022 Summary for Commercial Properties
 - Level of Assessment 80.57% overall, 80.53% for vacant land, and 85.29% for improved properties
 - Coefficient of Dispersion (COD) 17.46% for the combined group, 14.45% for vacant land, and 18.71% for improved properties (For these types of property groups the Standard that we work towards would be 20% or less for the subsets of land and improved properties. The combined set would be expected to have a higher COD.)
 - Applied Time Trend for Sales Analysis 5% per year for 2017, 2018 and 2019; 3% for 2020 and 2% for 2021 (actual market movement remained more than 5% movement over the 5 years so in applying a lesser trend we fell further behind the market.

SUBJECT ASSESSMENT HISTORY

6590 GLACIER HWY USS 2121 TR 5A (SWITZER VILLAGE MH PK LAND)

YEAR ID	LAND VALUE	MISC VALUE	BLDG VALUE	CAMA VALUE
2022	\$10,740,600.00		\$175,440.00	\$10,916,040.00
2021	\$10,530,000.00		\$172,000.00	\$10,702,000.00
2020	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2019	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2018	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2017	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2016	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2015	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2014	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2013	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2012	\$7,020,000.00	\$0.00	\$172,000.00	\$7,192,000.00
2011	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00
2010	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00
2009	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00
2008	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00
2007	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00

SUMMARY

State statute requires the Assessor to value property at "full and true value". According to appraisal standards and practices set by the Alaska Association of Assessing Officers, the State of Alaska Office of the State Assessor, and the International Association of Assessing Officers, correct procedures of assessment were followed for the subject. These standards and practices include consideration of any market value increase or decrease as determined by analysis of sales.

The assessed value was reviewed in response to the Petition for Review. Our findings are as follows.

The land and buildings are valued using the same methods and standards as all other properties in the Borough.

Normally the Assessor's Office should recommend full market value to the BOE, however, because we are still working on replacing and/or correcting outdated models we are, for the appeal process, placing a higher priority on uniformity within existing models rather than uniformity with the whole which is being addressed through separate processes. Based on current assessment levels for this neighborhood the full market value for this property, which the BOE may adopt, would be \$12,798,733.

Additional Details:

- The appellant states that their assessed value is excessive.
 - We find that, based on analysis of market sales, the value it is not excessive.
- The appellant states that their value is unequal.
 - We find that it was valued with the same methodology as other properties.
- The appellant states that their property is valued improperly.
 - The parcel was valued using proper methodology.
- These are further addressed in the land, building, cost report, income, commercial market and assessment analysis, summary and conclusion sections of our response in your packet.
- For additional information on the assessment process, assessed values, analysis process, ratio studies and other related areas please see the "Property Assessment Guide" included in the packet.
- The appellant states that 2,761 sf of the parcel was sold to DOR in 2020 and that reduction in size has not been reflected in the value.
 - We find that, while the deed has not actually been recorded yet, the State has essentially taken possession having cut the trees for the DOT project. That would normally, and has for several other Petitions for Review, reduced the assessed value, however, in this case the value was not based on a per sf land value plus a cost approach but, rather, was based on an income approach. As the land sold did not affect the number of spaces or amount of revenue of the park no change to the value is warranted.

CONCLUSION

The 2022 Assessed values were based on analysis of sales through ratio studies and subsequent trending of values based on the analysis findings. Underlying this standard compliant trending are the prior approach decisions and the locational and property feature models and adjustments that have been applied to Juneau commercial properties for many years. The ratio studies indicate that after our adjustments to values the level of assessment for commercial properties was 80.57% overall, 80.53% for vacant land, and 85.29% for improved properties.

For the subject property:

• The percentage change for this property from 2021 to 2022 was 2%.

We recommend no change to the 2022 assessed value of \$10,916,040 and ask that the BOE uphold the assessed value.

Addendum A - Communications

Mary Hammond

From:	Michael Dahle
Sent:	Friday, June 3, 2022 4:00 PM
To:	'duran@acsalaska.net'
Subject:	Petition for Review for 5B1301120000

Per your Petition for Review I have reviewed the assessed value for parcel 5B1301120000.

In the petition you refer to the portion sold to DOT in 2020. We have adjusted the parcel size in our computer. Normally, if a property's land value was based on a per square foot method that would be cause for a reduction to the land value, however, in reviewing your assessed value the current assessed value is based on an income approach instead.

From what I can tell no rental spaces were lost due to the portion sold so an adjustment would not be appropriate.



You could submit new P&L information and we could run a new income approach and compare that to the current assessed values.

If you have any questions or additional information please let me know.

I will also be sending a formal letter that will explain our response to the petition and your next step options. If you know that you want to withdraw the appeal you can just send me an email to that effect and we will take care of the paperwork to withdraw it.

Michael Dahle

Deputy Assessor City & Borough of Juneau 907-586-5215 ext. 4036 907-586-4520 (Fax) Michael.Dahle@juneau.org

1

Mary Hammond

From:	Michael Dahle	
Sent:	Monday, June 13, 2022 3:53 PM	
To:	'duran@acsalaska.net'	
Cc:	Mary Hammond	
Subject:	RE: BOE Letter	
Attachments:	2022 Annual Assessment Report 202203a- Valuations Summary Report- Final.pdf; 2021	
	Annual Valuations Report 04152021.pdf	

Josette,

I am presuming that this relates to parcel 5B1301120000.

The assessment history for the last 3 years is as follows: 2020 – 7,192,000 2021 – 10,702,000 2022 – 10,916,040

The 2021 and 2022 values were based on market trend derived from market sales. I have attached valuation reports for each of those years.

The 2020 value was the same value as that set in 2012 carried forward for 8 years with no changes. The notes would lead me to believe that that value was based on the income approach although I have not actually seen the work up.

Michael Dahle

Deputy Assessor City & Borough of Juneau 907-586-5215 ext. 4036 Michael.Dahle@juneau.org

From: duran@acsalaska.net <duran@acsalaska.net> Sent: Monday, June 13, 2022 10:10 AM To: Assessor Office <<u>Assessor.Office@juneau.org</u>> Subject: RE: BOE Letter

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

Good Morning, please email me supporting documents and calculations the Assessor used to make the valuation for this parcel for the last three years. Time is of the essence, so I thank you in advance for your response.

Josette Duran (907) 321-4663

From: Assessor Office <<u>Assessor.Office@juneau.org</u>> Sent: Tuesday, June 7, 2022 1:27 PM

1

To: <u>duran@acsalaska.net</u> Cc: City Clerk <<u>City.Clerk@juneau.org</u>> Subject: BOE Letter

Good Afternoon, Please see the attached. A copy is also being mailed to the address on the letter. If you need assistance please reply to this email or call our office. Thank you.

Assessor's Office City and Borough of Juneau, AK 907-586-5215 -Office 907-586-4520-Fax <u>Assessor.Office@iuneau.org</u>



2
Mary Hammond

From: Sent: To: Cc: Subject: Mary Hammond Tuesday, June 14, 2022 11:08 AM duran@acsalaska.net Jillian Olson; Michael Dahle BOE Hearing Date

Josette,

As discussed over the phone we will be rescheduling your appeal to be heard by the Board of Equalization on July 12th. Packet material will be due on July 5th but please send any evidence to my office prior to that deadline so that we can review it and make changes if appropriate.

Thanks,

Mary Hammond she/ her Assessor City & Borough of Juneau (907) 586-5215 ext. 4033

Please notice that our phone number has changed. All finance department calls must go to (907)586-5215. My new phone number is 586-5215 ext. 4033

Mary Hammond

From:	Assessor Office
Sent:	Tuesday, June 14, 2022 8:09 AM
To:	Michael Dahle; Mary Hammond
Subject:	FW: BOE Letter
Attachments:	5B1301120000 Duran 10 Day Letter.pdf

From: duran@acsalaska.net <duran@acsalaska.net> Sent: Monday, June 13, 2022 3:37 PM To: Assessor Office <Assessor.Office@juneau.org> Subject: RE: BOE Letter

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

My apologies, I didn't notice that the email didn't include the parcel. On a separate note, is there a later BOE meeting we can reschedule for? Our family has had some health issues that has affected my work availability. Thank you for your time and consideration.

Josette Duran (907) 321-4663

From: Assessor Office <<u>Assessor.Office@juneau.org</u>> Sent: Monday, June 13, 2022 2:42 PM To: <u>duran@acsalaska.net</u> Subject: RE: BOE Letter

Please clarify which parcel you wish to receive this information on. Thank you.

Assessor's Office City and Borough of Juneau, AK 907-586-5215 -Office 907-586-4520-Fax Assessor.Office@juneau.org



From: duran@acsalaska.net <duran@acsalaska.net> Sent: Monday, June 13, 2022 10:10 AM To: Assessor Office <<u>Assessor.Office@juneau.org</u>> Subject: RE: BOE Letter

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

Good Morning, please email me supporting documents and calculations the Assessor used to make the valuation for this parcel for the last three years. Time is of the essence, so I thank you in advance for your response.

Josette Duran (907) 321-4663

From: Assessor Office <<u>Assessor.Office@juneau.org</u>> Sent: Tuesday, June 7, 2022 1:27 PM To: <u>duran@acsalaska.net</u> Cc: City Clerk <<u>City.Clerk@juneau.org</u>> Subject: BOE Letter

Good Afternoon, Please see the attached. A copy is also being mailed to the address on the letter. If you need assistance please reply to this email or call our office. Thank you.

Assessor's Office City and Borough of Juneau, AK 907-586-5215 -Office 907-586-4520-Fax Assessor.Office@juneau.org



Mary Hammond

From:Michael DahleSent:Tuesday, June 14, 2022 6:25 PMTo:'duran@acsalaska.net'Cc:Mary HammondSubject:RE: BOE Letter

Josette,

As of this evening here is what I have found so far.

All of the mobile home parks were revalued in 2012. Copied below is the workup for the land portion for Switzer Village.

Parcel #	56	81301120000	
Owner's Name		S&S Dev LLC	
Park Name	Sw	itzer Village II	
# Spaces		300	
Lot Size		43.30	
ACRE		ACRE	
2011 SITE V	\$	6,600,000	
2011 IMPR V	\$	172,000	
2011 AV	\$	6,772,000	
2011 Value Per Space	\$	22,000	
Sp. Rent/Mo.	\$	395	
2nd Rate	\$	410	
3rd Rate	\$	420	
Avg Space Rent	\$	408	
2011 Site Val/Acre	\$	152,425	
Averaged Income	\$	1,591,350	< Rate used for income calculation was \$442, the average space rent from
Estimated Expenses	\$	747,935	< Expenses were estimated for all parks at 47%
Capitalized Rate	Ş	7,028,463	< The cap rate applied was 12%
2012 Value per Space	\$	23,400	
2012 SITE VALUE	\$	7,020,000	< Value per Space x Number of Spaces
Chg to Val Per Income	s	428,463	
Chg to Val Per Space	S	1,400	

Let me know if you have any other questions.

Michael Dahle

Deputy Assessor, City & Borough of Juneau 907-586-5215 ext. 4036 <u>Michael.Dahle@juneau.org</u>

From: duran@acsalaska.net <duran@acsalaska.net> Sent: Tuesday, June 14, 2022 11:35 AM To: Michael Dahle <Michael.Dahle@juneau.org> Subject: RE: BOE Letter

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

Hello Michael, I spoke with Mary and have been rescheduled for July 12, so thank you for that.

And on the 2012 assessment, I was looking at how the value was calculated (and not what the value was). Thanks in advance for sending over what you have in the file.

From: Michael Dahle <<u>Michael.Dahle@juneau.org</u>> Sent: Tuesday, June 14, 2022 10:38 AM To: <u>duran@acsalaska.net</u> Subject: RE: BOE Letter

Josette,

Below is the assessment history for that parcel back to 2007.

Also, we did receive the request to reschedule and our office and the Clerk's Office are looking at options and will get back you on that.

Michael Dahle

Deputy Assessor, City & Borough of Juneau 907-586-5215 ext. 4036 <u>Michael.Dahle@juneau.org</u>

City and Borough of Juneau Assessment History Report

5B1301120000 S & S DEVELOPMENT LLC 6590 GLACIER HWY USS 2121 TR 5A (SWITZER VILLAGE MH PK LAND)

YEAR 1D 2022	LAND VALUE \$10,740,600.00	MISC VALUE	BLDG VALUE \$175,440.00	CAMA VALUE \$10,916,040.00
2021	\$10,530,000.00		\$172,000.00	\$10,702,000.00
2020	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2019	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2018	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2017	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2016	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2015	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2014	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2013	\$7,020,000.00		\$172,000.00	\$7,192,000.00
2012	\$7,020,000.00	\$0.00	\$172,000.00	\$7,192,000.00
2011	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00
2010	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00
2009	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00
2008	\$6,600,000.00	\$0.00	\$172,000.00	\$6,772,000.00
2007	\$6,600.000.00	\$0.00	\$172,000.00	\$6,772,000.00

From: <u>duran@acsalaska.net</u> <<u>duran@acsalaska.net</u>> Sent: Tuesday, June 14, 2022 9:15 AM To: Michael Dahle <<u>Michael.Dahle@juneau.org</u>> Subject: RE: BOE Letter

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

Hello Michael, please send over the 2012 value you referenced.

Also, I had requested to reschedule for a later BOE meeting if possible, due to family health issues that has affected my work availability. Thank you for your time and consideration.

Josette Duran (907) 321-4663

From: Michael Dahle <<u>Michael.Dahle@juneau.org</u>> Sent: Monday, June 13, 2022 3:53 PM To: <u>duran@acsalaska.net</u> Cc: Mary Hammond <<u>mary.hammond@iuneau.org</u>> Subject: RE: BOE Letter

Josette,

I am presuming that this relates to parcel 5B1301120000.

The assessment history for the last 3 years is as follows: 2020 - 7,192,000 2021 - 10,702,000 2022 - 10,916,040

The 2021 and 2022 values were based on market trend derived from market sales. I have attached valuation reports for each of those years.

The 2020 value was the same value as that set in 2012 carried forward for 8 years with no changes. The notes would lead me to believe that that value was based on the income approach although I have not actually seen the work up.

Michael Dahle

Deputy Assessor City & Borough of Juneau 907-586-5215 ext. 4036 Michael.Dahle@iuneau.org

From: duran@acsalaska.net <duran@acsalaska.net> Sent: Monday, June 13, 2022 10:10 AM To: Assessor Office <<u>Assessor.Office@juneau.org</u>> Subject: RE: BOE Letter

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

Good Morning, please email me supporting documents and calculations the Assessor used to make the valuation for this parcel for the last three years. Time is of the essence, so I thank you in advance for your response.

Josette Duran (907) 321-4663

From: Assessor Office <<u>Assessor.Office@juneau.org</u>> Sent: Tuesday, June 7, 2022 1:27 PM To: <u>duran@acsalaska.net</u> Cc: City Clerk <<u>City.Clerk@juneau.org</u>> Subject: BOE Letter

Good Afternoon, Please see the attached. A copy is also being mailed to the address on the letter.

ä

If you need assistance please reply to this email or call our office. Thank you.

Assessor's Office City and Borough of Juneau, AK 907-586-5215 -Office 907-586-4520-Fax <u>Assessor.Office@iuneau.org</u>



APPEAL 2022-0244 **JLC** PROPERTIES INC.



Below is the letter I sent in earlier. Now that I have been given a response I would like to point out the following facts as to the examples of properties you furnished.

The 1st parcel was quite small, had very good subsurface conditions and is located in one of the very highest value neighborhoods in Juneau.

The 2nd parcel was bought by a tribal entity from their shareholders. This invalidates using it as a comparison.

The 3rd parcel is general commercial not residential and was bought by a non- profit preservation group. Again it should not be used.

The 4th parcel is centrally located, south facing in a desirable area. The transaction appears to have other qualifiers and was purchased by out of town principals unfamiliar with Juneau characteristics.

I would next like to point out the properties you did not use that are very good comparable properties.

Peter Peel property 6D0801110012 and 13 for 90 + acres sold for \$230,000 or \$2500 an acre.

Grant property above Fred Meyer. Very desirable very developable south facing centrally located property you have assessed at \$18,000 and acre.

Heuman Mountainside property 32 acres south facing centrally located very developable in a very desirable neighborhood and you assess it at \$18,000 an acre.

Smith property off Atlin Avenue 69 acres very developable centrally located in a great neighborhood with good sun etc and you assess it at \$16,600 and acre.

These are all comparably zoned properties. My property sees no sun in the winter, is surrounded by condos and affordable housing projects and has only about 810 acres of developable property but you have it assessed at almost \$25,000 an acre. When I inexplicably lost mu appeal last year we decided to list the property at your assessed price as we would gladly sell it for that. To date we have had no offers. On casual inquiry and nothing else. After this I am convinced, we are correct and that our property should revert back to the 2020 assessment value or lower.

Dave Hanna July 5th 2022

I am writing to appeal the assessment of our undeveloped residential Vista Drive property. Your 1st assessment you sent us was unchanged from last year which we actually felt was a little high. Now you have sent us an amended assessment that is increased 50% over last years. We feel that you can have no justification for this increase. There have been several comparable properties on the market in the West Juneau area for three to four years with no offers made. I called ReMax to confirm this. I had our property listed some years back and received no offers. Until we see some uptick in the market for raw land we feel that the assessment should remain at the previous level Please feel free to call me to discuss this.

Dave Hanna JLC properties 2021 CBJ CLERK JUL 0 5 2022 RECEIVED CBJ-Assessor's Office Packet Page 47 of 143



Undeveloped properties around Juneau

2021 6151

Phone: (907) 789 1902

T&H 2D040C020020	2.7 acres
T&H 2D040C050050	18
T&H 6D0601000011	86
GCH 6D06011100208	8.7
CD 6D0601150011	15.4 Permitting issues
MG 4B2601200040	10 price reduced again
PB 4B2901020020	18 back off market-no offers
NL 4B2701010010	3.1 no offers, gave to son
DC 4B2801040270	113 Permittingissues
RP 7B1001150063	Market & permitting
BH 7B1001160011	Some development but permitting issues

CBJ CLERK JUL 0 5 2022 RECEIVED

From:	Dave Hanna
То:	<u>Di Cathcart</u>
Subject:	Vista drive appeal
Date:	Tuesday, July 5, 2022 4:26:25 PM

Greetings,

Please add this to my packet for my Vista Drive appeal.

I forgot to mention that the glacier highway property parcel # 1401010010 included all the engineering and permits necessary to construct the subdivision on it. It took the seller 3 years to obtain the permits and was simply done with dealing with the city and elected to get out of it. It is this sort of strife that has almost killed the undeveloped property market and fostered the housing crisis we are in.

Dave Hanna President JLC Properties Inc.



Office Of The Assessor 155 South Seward Steet Juneau, AK 99801

JLC PROPERTIES INC PO BOX 20834 JUNEAU AK 99802-0834

Mæsting ဖွင့် အစုခုရဲ of Equalization (BOE) and Presentation of Real Property Appeal				
Date of BOE	Tuesday, July 12, 2022			
Location of BOE	Via ZOOM Webinar			
Time of BOE	5:30 pm			
Mailing Date of Notice	June 28, 2022			
Parcel Identification	2D040C050074			
Property Location	VISTA DR			
Appeal No.	APL20220244			
Sent to Email Address:	thedavehanna@gmail.com			

ATTENTION OWNER

Under Alaska Statutes and CBJ Code, you, as the appellant, bear the burden of proof. The only grounds for adjustment of an assessment are proof of unequal, excessive, improper, or under valuation based on facts that are stated in your written appeal or proven at the appeal hearing.

Any evidence or materials you would like to include in your appeal must be submitted to the City Clerk's Office {preferred method via email to <u>city.clerk@juneau.org</u> Attn.: Assessment Appeal} by **4:00 PM Tuesday, July 5, 2022** and will be included in the packets for the Board so the members have an opportunity to review the materials before the hearing.

Your Board of Equalization packet will be ready for you to pick up in the Clerk's office after **2:00 PM Wednesday, July 6, 2022** or it will be emailed and/or mailed to the above address(es) on this notice.

You or your representative may be present at the hearing {via Zoom Webinar, participation/log in information will be listed on the agenda packet you receive for the hearing your appeal is scheduled for}. If you choose not to be present or be represented, the Board of Equalization will proceed in the absence of the appellant.

It should be noted that, between the date of this letter and the Board hearing date, your appeal may be resolved between you and the Assessor. If your appeal is resolved, you will not need to appear before the Board.

If you have any questions please contact the Assessor's Office.

Attachment: CBJ Law Department Memorandum April 19, 2013.

CONTACT US: CBJ Assessor's Office						
Phone	Email	Website	Physical Location			
Phone (907) 586-5215 Fax (907) 586-4520	assessor.office@juneau.org	http://www.juneau.org/finance/	155 South Seward St Room 114			

		Packet Page \$	50 of 143	
		Petition for Review / Correction of Assessed Value Real Property		
JUIL	_/ \\O	Assessment Year	2022	
	F	Parcel ID Number	2D040C050074	
Office of the Assessor	APR U 7 2022	Name of Applicant	Dave Hanna	
155 South Seward Street	AFIN	eEmail Address	thedavehanna@mail.com	
<u>202</u>		<u>ne</u> : Thursday / I supporting docum	entation	
ASSESSOR'S FILES	ARE PUBLIC INFORMATION - D	OCUMENTS FILED WITH AN AF	PPEAL BECOME PUBLIC INFORMATION	

Parcel ID Numbe	r 2D040C050074						
Owner Name	JLC Properties Ir	IC					
Primary Phone #	907-723-1902	907-723-1902		Email Address	5	theda	avehanna@gmail.com
Physical Address	11495 Mendenha	11495 Mendenhall Loop		Mailing Address		PO b	ox 20834
	Juneau 99801				June	au 99802	
Why are you app	ealing your value?	Check box an	d provide a	detailed explan	atior	belo	ow for your appeal to be valid.
	value is excessive/						ARE NOT GROUNDS FOR APPEAL
	value is unequal to						are too high
	v was valued improp		tly	(changed too much in one year.
	v has been underval			• Y	/ou c	an't a	afford the taxes
	on(s) was not applie						
	reasons and provide						
Property was ass	essed as commerci	ial property b	ut is resider	ntial. Similar pro	perti	es ha	ave sold for significantly less.
properties like thi	s are not even sellir	ng. We decide	ed to list it to	or assessed val	ue ai	nd ha	ave received no offers.
							<u> </u>
	ed additional inform	ation or docu	mentation?			Yes	✓ No
Values on Assess	ment Notice:						
Site	\$697,500	Building	\$	-	Total		\$697,500
Owner's Estimat	e of Value:						
Site	\$465,000	Building	\$	-	Total		\$465,000
Purchase Price o	f Property:		and the second				
Price	\$280,000		Purchase	Date ?	?		
Has the property	been listed for sale	? [🖌] Yes	[]] No	(if yes complete	next	line)	
Listing Price	\$690,000		Days on M		120		
Was the propert	y appraised by a lice	nsed appraise	er within the	e last year? [] Yes	[No (if yes provide copy of appraisal)
Certification:							
I hereby affirm that	at the foregoing inform	nation is true a	nd correct, I	understand that I	bear	the b	urden of proof and I must provide
	ng my appeal, and tha	t I am the own	er (or owner				roperty described above.
Signature	1/				Date		
1 1-19	10 m	PRKSIAL	ULC 1	nor 141	4	1-	7-22

Contact Us: CBJ Assessors Office						
Phone/Fax	Email	Website	Address			
Phone: (907)586-5215 Fax: (907)586-4520	Assessor.Office@juneau.org	http://www.juneau.org/finance	155 South Seward St. Rm. 114 Juneau AK 99801			

\\CBJFILES\dAssessor\Administrative\FORMS



Packet Page 51 of 143 APPEAL #2022-0244

2022 REAL PROPERTY APPEAL PACKET

BOARD OF EQUALIZATION July 12, 2022

ASSESSOR OFFICE

Appellant: JLC Properties Inc. (Hanna)

Parcel No.: 2D040C050074

Location: NBN Vista Dr.

Property Type: Vacant Land

Appellant's basis for appeal: My property was valued improperly/incorrectly

	Appellant's Estimate	Original Assessed	Recommended	
	of Value	Value	Value	
Site:	\$ 465,000	\$ 697,500	\$ 697,500	
Buildings:	\$0	\$0	\$0	
Total:	\$ 465,000	\$ 697,500	\$ 697,500	



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OVERVIEW

The subject is an undeveloped, partially cleared 27.88 acre parcel located along Lawson Creek on Douglas Island. Development is limited along Lawson Creek by a 50' setback as measured from the center.

Subject Characteristics:

- Land
 - 27.88 AC = 1,214,183 SF lot
 - Benched with varying degrees of slope.
- Building
 - o None

SUBJECT PHOTOS



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AREA MAP & AERIAL



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Imagery from July 2020 shows parcels below as developed and the partially cleared portion of the subject parcel.

ASSESSED VALUES

Total assessed value is the primary test against market. The distribution of that value between the Land Component and the Building Component is secondary and can vary from one model to another. The total assessed value is tested against market indicators (sales, lease rates, etc.) and is adjusted to market value by application of market area and feature adjustments.

All three approaches to value (Cost, Sales Comparison and Income) are considered for commercial properties

LAND

Land values are developed on a market area basis. The land is examined to understand the typical land characteristics in the market area. These characteristics include size, slope, view, water frontage, significant wetlands and others. The characteristics are used to develop a market area land valuation model. This model is tested and refined in consideration of sales of both vacant and developed parcels. The resulting model is then applied to all of the land in the market area or to all of the properties in that subclass of properties to establish assessed site values.

The subject parcel's land value is equitable and is not excessive.

Land Characteristics:

- 27.88 AC = 1,214,183 SF lot
- Benched with varying levels of slope





BUILDING(S)

The building component may be based on market adjusted cost tables, residual from sales after extraction of the land value or other appropriate means.

Ratio studies are performed to determine market adjustments.

Building Characteristics:

• None

COST REPORT

The cost was not developed for this appeal because there are no buildings on the property.

INCOME APPROACH

The income approach was not the basis for setting the assessed value for 2022. The appellant did not submit P&L information for the Review process. It is vacant, developable land and while, for some land, land lease rates could be applied that would not be normal for this type of property.

COMMERCIAL MARKET & ASSESSMENT ANALYSIS

The 2022 sales analysis for commercial properties included 59 qualified sales from 5 years of sales covering January 1, 2017 through December 31, 2021. The sales volume for the commercial market increased in 2021 and indicate continued appreciation.

Assessment Year 2022 Summary for Commercial Properties

- Level of Assessment 80.57% overall, 80.53% for vacant land, and 85.29% for improved properties
- Coefficient of Dispersion (COD) 17.46% for the combined group, 14.45% for vacant land, and 18.71% for improved properties (For these types of property groups the Standard that we work towards would be 20% or less for the subsets of land and improved properties. The combined set would be expected to have a higher COD.)
- Applied Time Trend for Sales Analysis 5% per year for 2017, 2018 and 2019; 3% for 2020 and 2% for 2021 (actual market movement remained more than 5% movement each year over the 5 year period so in applying a lesser trend we fell further behind the market).

SUBJECT ASSESSMENT HISTORY

(parcel was platted in 2016, first valued in 2017)

City and Borough of Juneau Assessment History Report

2D040C050074 JLC PROPERTIES INC VISTA DR

YEAR ID	LAND VALUE	MISC VALUE	BLDG VALUE	CAMA VALUE
2022	\$697,500.00			\$697,500.00
2021	\$697,500.00			\$697,500.00
2020	\$465,000.00			\$465,000.00
2019	\$465,500.00			\$465,500.00
2018	\$465,500.00			\$465,500.00
2017	\$465,500.00			\$465,500.00

SUMMARY

State statute requires the Assessor to value property at "full and true value". According to appraisal standards and practices set by the Alaska Association of Assessing Officers, the State of Alaska Office of the State Assessor, and the International Association of Assessing Officers, correct procedures of assessment were followed for the subject. These standards and practices include consideration of any market value increase or decrease as determined by analysis of sales.

The assessed value was reviewed in response to the Petition for Review. Our findings are as follows.

The land and buildings are valued using the same methods and standards as all other properties in the Borough.

Here is the narrative from the listing:

"Builders delight! Check out these 27.88 acres of prime D-18 Zoned property located in West Juneau, just before Lawson Creek! This property has great access, a pioneer road, utilities to the property and both views of Gastineau Channel and Mt. Roberts! Ideal for a condo project, multifamily, town homes or a single family neighborhood with spectacular views! Close to downtown Juneau and even closer to downtown Douglas! Call today for more information on this great opportunity!"

Normally the Assessor's Office should recommend full market value to the BOE, however, because we are still working on replacing and/or correcting outdated models we are, for the appeal process, placing a higher priority on uniformity within existing models rather than uniformity with the whole which is being addressed through separate processes. Based on current assessment levels for this neighborhood the full market value for this property, which the BOE may adopt, would be \$866,137.

Additional Details:

- The appellant states that their value is excessive.
 - We find that based on analysis of market sales, the assessed value is not excessive.
- The appellant states that their value is unequal.
 - We find that it was valued with the same methodology as other properties.
- The appellant states that their property is valued improperly.
 - The parcel was valued using proper methodology.
- These are further addressed in the land, building, cost report, commercial market and assessment analysis, summary and conclusion sections of our response in your packet.
- For additional information on the assessment process, assessed values, analysis process, ratio studies and other related areas please see the "Property Assessment Guide" included in the packet.
- The appellant states that the "Property was assessed as commercial property but is residential. Similar properties have sold for significantly less. Properties like this are not even selling. We decided to list it for assessed value and have received no offers."
 - Marketing a large development parcel is different than marketing a SFR and requires different (more aggressive) sales techniques and takes longer. It is typical for large development tracts to take 3 to 5 years to sell.
 - This property was listed on 01/05/22. At the time of the filing of the appeal it had only been on the market for 3 months. At the time of this writing it has only been on the market for 5 months.
 - It is listed on a site that primarily serves the residential market.
 - The listing only has one aerial photo. It does not have photos showing the views, the pioneer road, etc.
 - The subject property, at 27.88 acres and D-18 zoning, is not a property that someone would buy in order to build a SFR. This is a property that would only be desirable to an investor or a developer. As such it

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can be expected to take years to sell and the timing of a sale is going to be dependent on many factors including economic factors, interest rates, developer cash flows and the status of other projects that developers are obligated to.

- The bottom line is that selling a development tract is different than selling a house and the fact that this property has not sold within a few months of being put on the market does not indicate that the assessed value is too high or that there is no market for it.
- There have been sales of development tracts in the past few years.
- The subject parcel is the remainder of a previously larger parcel which was subdivided into three parcels in 2016. There were two other parcels created which were sold by the appellant for around \$400,000 each. There is a cleared portion of the subject parcel, which appears to be larger than the size of the sold parcels. The remaining 20 plus acres appears to contain developable land as well.

Development Tract Sales

Development tracts are sometimes defined as being tracts over 5 acres. While it is true that tracts over 5 acres facilitate large developments, with D-18 zoning an 18 unit development can be done on as little as an acre. As such the table below does not capture all development land sales but does illustrate a few of the sales from the past 5 years of development parcels of 5 acres or more. Note that this is based on preliminary work for a land study so it does not include all land sales. As an example there are other large tract sales that we have identified, where the parcel no longer exists due to subdivision since the sale, where we still need to do research on that individual parcel to get the applicable data in order to include it in the land study.

Roaded

louucu								
Orig PPAc	Trended PPAc	ParcelIDNum	SaleDate	SalePrice	Trended SP	Zoning	Nbrhood	Acreage
46,729	58,846	1D0501000014	04/14/17	500,000	629,649	D5	Merritt Rd/W Juneau	10.7
27,765	31,340	6D0601000011	07/12/19	2,400,000	2,709,069	D18	NDGLS_V_17	86.44
15,936	16,646	5B1201000123 & 4	02/10/21	600,000	626,712	GC	CONSV_17	37.65
96,398	96,398	5B1401010010	03/24/22	1,900,000	1,900,000	D18	LEMON CREEK V	19.71
46,707	50,807	Mean						
37,247	45,093	Median						

Remote/Non-Roaded

Orig PPAc	Trended PPAc	ParcelIDNum	SaleDate	SalePrice		Zoning	Nbrhood	Acreage
28,448	29,734	3B0101000030	02/05/21	825,000	862,295	RR	RMTE_V_17	29
7,592	7,922	3D0201050170	02/18/21	140,000	146,079	RR	SDGLS_V_17	18.44

The assessed value for the subject is \$24,829 per acre or \$0.57 per sf.

CONCLUSION

The 2022 Assessed values were based on analysis of sales through ratio studies and subsequent trending of values based on the analysis findings. Underlying this standard compliant trending are the prior approach decisions and the locational and property feature models and adjustments that have been applied to Juneau commercial properties for many years. The ratio studies indicate that after our adjustments to values the level of assessment for commercial properties was 80.57% overall, 80.53% for vacant land, and 85.29% for improved properties.

For the subject property:

• The percentage change for this property from 2021 to 2022 was 0% (no change).

We recommend no change to the 2022 assessed value of \$697,500 and ask that the BOE uphold the assessed value.

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Addendum A - Communications

Mary Hammond

From: Sent: To: Subject: Assessor Office Tuesday, June 7, 2022 3:53 PM Michael Dahle; Mary Hammond FW: BOE Letter

From: Dave Hanna <thedavehanna@gmail.com> Sent: Tuesday, June 7, 2022 3:22 PM To: Assessor Office <Assessor.Office@juneau.org> Subject: Re: BOE Letter

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

Due to travel for my daughters' wedding and arrangements for my other daughters' living arrangements I will be unable to have a BOE hearing in the month of June. Please postpone it till July. Thank you, Dave Hanna President JLC properties Inc.

On Tue, Jun 7, 2022 at 1:27 PM Assessor Office < Assessor Office@juneau.org> wrote:

Good Afternoon,

Please see the attached. A copy is also being mailed to the address on the letter.

If you need assistance please reply to this email or call our office.

Thank you.

Ascessor's Office

City and Borough of Juneau, AK

907-586-5215 -Office

907-586-4520-Fax

Assessor.Office a juneau.org

Mary Hammond

From: Sent: To: Subject: Dave Hanna <thedavehanna@gmail.com> Tuesday, June 14, 2022 11:41 AM Mary Hammond Re: BOE Schedule

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

Mary, Thank you very much. Dave

On Tue, Jun 14, 2022 at 11:05 AM Mary Hammond amary hammond@juneau.org> wrote:

Hi Dave,

As discussed over the phone we will be rescheduling your appeal to be heard by the Board of Equalization on July 12th. Packet material will be due to the Clerk on July 5th.

Mary Hammond she/ her

Assessor

City & Borough of Juneau

(907) 586-5215 ext. 4033

Please notice that our phone number has changed. All finance department calls must go to (907)586-5215. My new phone number is 586-5215 ext. 4033







Open Houses		
Contact agent for a private showing.		
Schedule Tour		
Prev		



Contact agent

Share this home

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Builders delight! Check out these 27.88 acres of prime D-18 Zoned property located in West Juneau, just before Lawson Creek! This property has great access, a pioneer road, utilities to the property and both views of Gastineau Channel and Mt. Roberts! Ideal for a condo project, multifamily, town homes or a single family neighborhood with spectacular views! Close to downtown Juneau and even closer to downtown Douglas! Call today for more information on this great opportunity!

Property Features

Land Info					
Lot Description: Wooded Lot, Cleared Lot, Borders Public La	nd • Lot Size Acres: 27.88				
Lot Size Source: Public Records	Lot Size Square Feet: 1214453				
Exterior and Lot Features					
Road Maintenance: Maintained, Public					
Home Features					
View: Mountain, Town, Water					
School Information					
Elementary School: Gastineau	High School: Juneau-Open Enrollment				
Middle School: Dzantik'l Heeni					
Other Property Info					
Source Listing Status: Active	Source Property Type: Multifamily				
Possible Use: Multi-Family, Single Family	Area: DOUGLAS				
Zoning: D18-Multifamily	Source System Name: C2C				
Accessibility Features					
Access: Paved					
Utilities					
Electric: Available	Sewer: Public Available				
Water Source: Public Available					
Building and Construction					
Structure Type: LAND					
		SEE LESS 🔺			
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ENTER NOW



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Property History

Property Price

Date	Event	Price
01/05/2022	Listed	\$699,900
Property Tax		
No property tax history available for th	is property.	
	Want to get comps? Contact Age	ent
Monthly Payment		\checkmark
Sponsored by Milstate .	1	\checkmark
⇔ Schools		\checkmark
Prev ne Value		Next



Sponsored by seterans United.

The better way to buy Nhn Vista Dr.

A coordinator can connect you with a real estate agent to help.

Send us a note below or call (855) 907-4259.

By calling or otherwise proceeding, you agree to the consent paragraph beneath the button further below.

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88

Home tours on your schedule

Dedicated local buyer's agent

 $\langle \rangle$

Prequalification help from lenders

More about this property

Full name

Prev

	Packet Page 75 of 143
Phone	
Email	
How can an agent help?	
l am interested in Nhn Vi 99801.	sta Dr, Douglas, AK,
I have served in the U.S. mi	litary
Connect with an agent	

By proceeding, you consent to receive calls and texts at the number you provided, including marketing by autodialer and prerecorded and artificial voice, and email, from realtor.com and <u>others</u> about your inquiry and other home-related matters, but not as a condition of any purchase. <u>More...</u>

	Presented by: McKeown, Marty
Californie	Brokered by: RE/MAX of Juneau (888) 777-6543
Broker Location:	JUNEAU, AK
Data Source:	SoutheastAlaskaMLS
Source's Property ID:	22104
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价 Homes around \$699,900



\$710,000 4 bed **2.5** bath **2,176** sqft 3010 Blueberry Hills Rd S



\$650,000 3 bed **2.5** bath **1,678** sqft 965 Goldbelt Ave



\$710,000 4 bed 2 bath 2,408 sqft 2223 Fritz Cove Rd



\$565,000 4 bed 2 bath 2,124 so 10909 Glacier Hwy

Get a quote

vailability and amount of discounts and savings vary by state.

Additional Information About Nhn Vista Dr, Douglas, AK 99801

Nhn Vista Dr, Douglas, AK 99801 is a land for sale listed on the market for 128 days. Nhn Vista Dr, Douglas, AK 99801 is in the <u>West Juneau</u> neighborhood, which has a median listing home price of \$395000. The schools near Nhn Vista Dr, include <u>Gastineau Elementary School</u>, <u>Dzantik'i Heeni Middle School</u> and <u>K12</u> <u>International Academy</u>.

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Nearby Neighborhoods

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ASSESSOR **AY2022** PROPERTY ASSESSMENT GUIDE



AY2022 Property Assessment Guide

Updated: 2022-06-14

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Assessment Overview

Property Taxes

- Property taxes represent about half of the locally generated CBJ revenue.
- Property taxes fund general government services, police, fire, schools, parks, streets and other services.
- If we did not have property taxes there would have to be some other form of taxes.

Property Assessments

- The Assessor's Office strives to keep the taxes fair and equitable by ensuring that the assessed values are uniform.
- There is no one, absolute, precise market value for any given property. Appraisal Judgement is a necessary part of setting assessed values.
- While the concept of setting assessed values for every parcel in Juneau may sound simple there are many complexities to actually making it happen.

Assessed Values versus Taxes

- Most tax increases are due to a budget increase, passed either by the assembly or by the taxpayers.
- An increase in assessed value does not mean an increase in taxes.
- The budget determines the amount of taxes to be collected. The budget is set by the Borough Assembly. The assessed values determine how that tax burden is distributed.
- The Assessor's Office does not have an active role in budgeting or the taxes. We are focused on the assessed values.

Examples:

- If everyone's assessed values doubled but the budget stayed the same your taxes would not change.
- If everyone's assessed values doubled and the budget increased by 10% your taxes would go up by 10%.
- If the budget stayed the same and one type of property was going up while all the others were not, owners of that type of property would see a higher tax bill and everyone else would see a lower tax bill.
- If your assessed value went up and everyone else's stayed the same, you would see an increase in your taxes even if the budget stayed the same.

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In the following example you can see that with the assessed values doubling and the budget staying the same the actual taxes did not change.

Assessed Value -vs- Amount of Tax



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Sales Validation (Also see the "Market Sales" topic for more specifics on Market Sales)

- Sales validation is critical. Sales data is foundational to everything that we do.
- All sales are considered.
- Only some sales are deemed to be a market sale.
- Of those that are market sales we only have prices on some of them. While a mandatory disclosure ordinance took effect in November 2020, we have, so far, not seen much of an increase in the disclosure rate.
- Generally we get sales prices on about 35 to 40% of the commercial sales.
- The word "considered" is also sometimes used to refer to the sales that were "included" in the ratio studies as a market sale.
- The guidelines for sales validation and the validation processes are critical. Maintaining standards in the sales validation process is critical.
- All of what we do in the area of valuations is dependent on the quality and accuracy of the sales data. Having good, clean, accurate sales data is critical.
- The sales validation and verification processes are continual and ongoing.

Market Sales (this topic is closely tied to the "Sales Validation" topic)

- To be a Market sale, a sale must meet these criteria at a minimum
 - Arms length transaction
 - o No Duress
 - Marketed (see below)
 - Reasonable exposure time (see below)
- Invalid Sales- With rare exceptions, the following conditions make a sale an invalid (non-market) sale:
 - Multi-Parcel sales are invalid an exception would be if they clearly are an economic unit that will always sell together
 - Family sale
 - Related party sale/transfer- one corporation sells to a parent corporation
 - Sale between parties that have pre-existing relationship (is non-arms-length)
 - o Estate sale
 - o Bankruptcy sale
 - Sheriff sale / tax auction
 - o Tax Deed
 - o Gifts
 - Transfer of interest
 - Trade / Exhange
 - Partial interests
 - Forced sales- Transfers in lieu of foreclosure, condemnation or liquidation
 - Easement or Right of Way (although these can be used for special studies on easements or Right of Ways)
 - Fulfillment of Contract
 - Plottage/Assemblage/Adjacent (This is referring to situations where a land owner purchases property next door or adjacent to the property he already owns. Or where a number of separate parcels are bought for the purpose of consolidating them into one larger parcel. An alternate use of the word plottage refers to the increase in value due to bringing the properties under the same ownership.)
 - Lease assignment or option
- Sales are not thrown out because of their ratio.
- To be a market sale the property has to have had exposure to a broad market and to have been actively marketed for a reasonable period of time
- In The Appraisal Institutes Dictionary of Real Estate Appraisal part of the definition of the requirements for a sale to be considered a market sale is that there was *"reasonable exposure in a competitive market, under all conditions requisite to a fair sale, with the buyer and seller each acting prudently, knowledgeably, and for self-interest, and assuming that neither is under undue duress."* [Emphasis added] If a property is sold under duress, which needing to sell quickly would fall under, it is to be considered not a market sale. Under the market sale guidelines a sale that occurs in less than usual market time is also suspect. One of the aspects that is to be inspected besides exposure is marketing time. It should be noted that the typical marketing time for commercial properties is substantially longer than for residential properties.

Analysis Process

- The work that we do is not a controlled laboratory environment
- We will likely never have thousands of data points for commercial properties in Juneau.
- We work with the best data that we have available at the time.
- It is normal that subsequent to an analysis being done additional information comes to light that changes the validation or verification conclusions of a few sales. This does not invalidate the analysis and ratio studies. This reality is mitigated by the testing for outliers, the focus in the analysis on central tendencies rather than the fringes, and the review of different data groupings and subsets. The mitigation of any potential effect is one of the advantages of mass appraisal.
- There are multiple facets to the analysis process. It usually includes the review of many ratio studies, starting from before any changes are made to the results after the final changes, but it also involves much more than that. Here is a partial list:
 - The sales validation and verification process is highly integrated with the analysis.
 - With each ratio study the decision of whether to include standard and/or extreme outliers
 - A study of the outliers
 - The relativeness of the sample
 - o The uniformity and/or variance within the total set and all of the various subsets
 - The uniformity and/or variance between the total set and all of the various subsets
 - Market area uniformity and/or variance evaluated at Region, District and Neighborhood levels
 - The confidence level this is a factor on all the decisions made and all aspects of the analysis and can vary greatly from one part of the analysis to another
 - The adjustments that need to be made and the best mechanism for applying them
- Data Sets- typical analysis structures will have a primary data set and then major type division data sets
 - For assessment work the primary data set is all of the property sales within the Borough.
 - A typical first level or major type division of the data set would be land, residential and commercial properties. All properties are placed into one of those three subsets based on appraisal judgement.
- Subsets- from the primary and the major type sets you typically have many subsets that are analyzed corresponding to things such as location, zoning, property type, and property characteristics
- The analysis should have an established structure. This often encompasses looking at the total primary set first, then doing land value analysis and adjustment, next incorporating the new land values into your analysis of building values, followed by a neighborhood factor analysis off of the new values which then leads to your final values.
- The data quality is critical to the analysis process.
- The analysis process is critical to the uniformity of your values.
- Analysis options / Mass Appraisal Techniques
 - Adaptive Estimation Procedure (AEP or Feedback)- most frequent method used by smaller jurisdictions
 - o Multiple Regression Analysis (MRA)- requires a larger set of sales data
 - Nonlinear Regression Analysis- requires a larger set of sales data
 - Spatial Model Analysis (uses GIS)
- Regardless of the number of sales, we are required to set assessed values each year. In setting assessed values we must do so for all taxable properties in the Borough.

Model Specification

- Model specification is the process whereby you choose which property characteristics you feel effect value.
- Model Types- Additive, multiplicative, hybrid

Model Calibration

• Model calibration is the process whereby you determine by how much each characteristic effects value.

Approaches and Methodologies

- All three approaches- the sales comparison, cost and income approaches- are considered.
- New calculations versus trending
 - \circ $\;$ There are advantages to both and which is best to use is situational.
- In trending the assessed values the underlying considerations such as the 3 approaches to value and locational, property type and property characteristic adjustments are all accounted for in the original models and incorporated and carried forward into the new assessed values. That is one of the advantages of making a correction to assessed values through trending.
- Your CAMA (Computer Assisted Mass Appraisal) system will play a role in which options are available for setting and adjusting values.

Review & Appeal Processes

- Valid Reasons for Appeal
 - Value is excessive/overvalued To show that an assessment is excessive, an appellant must show that the assessment is more than just overvalued. It must be shown that the assessment is grossly disproportionate when compared to other assessments (or, it can be shown that there is an intentional or fraudulent purpose to place an excessive valuation on the property.)
 - Value is unequal To show that an assessment is unequal, the appellant must show that there are other properties in the same class as the property being appealed and that there is no basis that would justify different valuations of the property.
 - Valued improperly To show that an assessment is improper, it must be shown that the assessor used an improper method of valuation, which amounts to fraud or a clear adoption of a wrong principle of valuation.
 - Undervalued To show that an assessment is undervalued, an appellant must show that the assessment is more than just undervalued. It must be shown that the assessment is grossly disproportionate when compared to other assessments (or, it can be shown that there is an intentional or fraudulent purpose to place an undervaluation on the property.)
- Reasons that are NOT Valid
 - Taxes are too high
 - Value changed too much in one year
 - Can't afford the taxes
- In response to a Petition for Review, we review the assessed values for each appeal and if there is an error or an indication of the property's assessed value being excessive, inequitable, and improper we make the appropriate corrections.
- The appellant has the opportunity to submit information to the Assessor and once we have reached a conclusion, to accept our findings or to continue to a BOE hearing.

AY2022 Commercial Property Assessment Particulars

- We strive to treat all properties equitably.
- We have done our work with the highest of ethical standards.
- We have followed the applicable assessment standards.
- The basis for the 2022 commercial property assessed values is a market analysis based upon available sales data of commercial property sales. The analysis adhered to assessment standards.
- Trending was the best option for most commercial properties for our circumstances.
- There have been questions about the historic valuation model. Actually, more correctly it is models, as in a plural. For instance there is a model specific to S Franklin St properties while there is a separate model specific to Concrete Way, another one for land in the Vintage area and at least one applicable to the core downtown business district. Some of these models we have had opportunity to inspect and, while in some cases our appraisal judgement would suggest a slightly different approach to the adjustments, the models certainly appear reasonable. The basis and time frame for the various models of course differs. As an example, the S Franklin St model was done in 2010 and adjusted slightly in 2011 and appears to be based on a study of sales in the area. The Concrete Way model was updated in 2013. Another test of those models is what happens when we apply trending. The fact that the trending tended to improve the COD and COV would suggest that the models are reasonable and still are representative of the market.
- The trending adjustment to commercial properties was applied as follows:
 - Overall- 2% to land and 2% to buildings
 - Downtown- -2% to land and -2% to buildings
 - Rock Dump- 2% to land and 35% to buildings
 - Warehouse Condos- No change
 - Boathouses- -2%
 - o Sommers on Seward- Back out 2021 trending (put at 2020 AV as that was new and full market)
- One of the advantages of mass appraisal and of the analysis work that the Assessor's Office does is that we do
 not focus on one sale (low or high) but instead look at all of the sales. We then set values based off of the mean
 and median indicators for all of the sales. That way we are not isolating to the lowest sale or the highest sale in
 determining what the market value is. Within this process we look at the overall market as well as indicators for
 sub-groups such as locational factors, property features, types of property, etc.
- Others have focused on one sale that was a market sale (the NCL/sub-port sale), claiming it is inappropriately skewing the results. That is not true. It is a market sale. Whether or not it qualifies as an outlier under IAAO standards varies depending on the ratio study. As a general rule, it is not an outlier except for when you have a small subset of data.
- A proper sales validation process was applied to the sales prior to the analysis. We have analyzed numerous
 times whether or not changing the inclusion or exclusion of a few sales would have had any impact on the
 valuations. In most cases it does not significantly change the ratios and would not have resulted in any different
 action in setting the assessed values. Generally the only cases where it would significantly change the ratios
 would be very small subsets in which case, due to the low number of sales you are relying less on the ratio and
 more on appraisal judgment and analysis of additional factors.

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- The values for 2022 were set based on market analysis. As a result of the analysis a trending was applied to the assessed values. In trending the assessed values the underlying considerations such as the 3 approaches to value and locational, property type and property characteristic adjustments are all accounted for in the original models and incorporated and carried forward into the new assessed values. That is one of the advantages of making a correction to any undervaluation through trending until new valuation models can be developed and applied. Because there is not a wealth of sales data, often an overall trending is applied for various subgroups.
- In the Petition for Review and the review process appellants are encouraged to submit specific evidence of an incorrect value. Each appellant has been given opportunity to discuss our findings with the Assessor's Office.
- Our review of commercial assessed values has consistently indicated that we are still undervalued for commercial properties. This is born out through the sales analysis, the cost approach and the income approach. Normally, at the BOE level, we will propose increases to value when appropriate. The assessment level for the vast majority of properties in the borough is very close to market, therefore, when through the review and appeal process we have opportunity to correct an error and bring a property closer to market value that should be done.
- Two primary reasons cited for the appeals are that our assessed values are excessive and that our trending was not proper.

For perspective on those issues I would like to note some information from a source outside of the Assessor's Office. We have had the opportunity to read two commercial appraisals, both for one particular property on Salmon Creek Ln near the hospital. One has a valuation date of April 05, 2013 and the other a valuation date of August 11, 2021. Both appraisals are done by Mr. Wold who has been presented as an expert witness in many BOE hearings.

Mr. Wold indicates that the land value in 2013 was \$330,000. Our land value for that year was just \$229,800.

Mr. Wold indicates that the land value in 2021 is \$570,000. Our land value for that year was just \$392,100 which happens to be less than 69% of his stated value which puts the ratio close to our median ratio for that year.

The land value indicated in the appraisals increases by 73% over an 8 year period. Our increase to commercial land values in 2021 year was 50% over an 11 year period. In percentages Mr. Wold's increase of 9.1% per year is double ours which is 4.5% per year.

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AY 2022 Commercial Property Analysis & Appraisal Summary

The population or universe of properties to be assessed is all taxable properties in the Borough of Juneau. Those properties are divided into two primary classifications: residential and commercial. The focus here is on the commercial properties. So, our universe of properties for this part of the analysis is all commercial properties within the Borough. Correspondingly, the sales population is all sales that occurred for commercial properties within the Borough. Those sales then go through both validation and verification processes. In the validation process sales are classified by other transactions vs sales, then market sales vs non-market sales, then market sales for which we have a sales price. The market sales with sales price are the sales utilized in the ratio studies and analysis.

The following page includes a summary report for the 2022 Assessed Values based on the sales information at the time of the analysis. Because this is a dataset that includes all commercial types (vacant and improved) other than boathouses a COD of 17.6308 is a good COD that indicates good uniformity in the assessed values across the varied types and locations of the properties. The scatter diagram indicates that a more aggressive trending of sales prices would have been appropriate. If that had been applied it would result in an indication of the assessed value ratios being lower than stated. These ratios and statistics are based on AY2022 values after the adjustments to values were made.

AY2022- Com- After Adj- V4- 20220307a- All No 19s Trended Summary Report

					IAAO Standards for COD		
Statistics					SFR	15.0 or less	
Current	Proposed				SFR-newer/homog	10.0 or less	
48	48	Count	(Number o	of Records with Ratio)	Income Properties	20.0 or less	
0.3594	0.3594	Minimum	Ratio		Income-Urban area	15.0 or less	
1.1616	1.1616	Maximum	Ratio		Vacant Land	20.0 or less	
0.8022	0.8022	Range					
0.8512	0.8512	Mean	(This is the	e average ratio for your sam	iple.)		
0.8328	0.8328	Median	(This is the n	nid-point value for your sample. Pr	eferred measure of central	tendency.)	
0.8433	0.8433	Weighted	Mean				
1.5481	1.5481	Sum of th	e Square of	Deviations			
0.1468	0.1468	AAD					
0.1815	0.1815	Standard	Deviation		Coefficients (0=Norma	al Distribution)	
17.6308	17.6308	COD	Good indi	icator of confidence level.)	Kurtosis	-0.1117	
21.3218	21.3218	COV			Skewness	-0.1857	
1.0093	1.0093	PRD- Prie	ce-Related	or Factor Differential	Alt.Cyhelsky's Skew	0.0417	
	(PRD s/b between 0.98 & 1.03, IAAO)				Alt.Pearson's Skew 0.304		
		(PRD ove	r 1=Regres	,			
Trending				Normal / Skewed Distribu	ution Evaluation		
	Target Lev			-0.0184 Differential Mea	an to Median		
0.9986	Factor on I	Mean			points below the mea		
1.0207	Factor on	Median		23 Number of data	points above the mea	in.	
1.0079	Factor on	Weighted I	Mean	*Note- # below/above w	orks on data sets up t	o 5,000 pts.	
2.0000				Ratios by Sale Dat	e		
1.9000			1.4000				
1.7000			1.2000 -	•	• • •		
1.5000							
1.1000			0.6000	•	1		
				•	•		
0.7000			0.4000	•			

0.2000 0.0000

Summary

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Ratio Study Notations

- Note that the scatter diagram indicates that a higher rate of time/market trending of sales prices was in order for the ratio studies. If that higher rate were applied it would show that we are even more undervalued than these statistics indicate.
- Regarding the histogram, it is normal to have ratios above 1.00. In fact, if your level of assessment were set based on the median and right at market (1.00) half of your data points would be below 1.00 and half would be above 1.00.
- If you reviewed many histograms from many different jurisdictions you would typically find a larger percentage of ratios over 1.00 and that the top ratios would be far above 1.50.
- It is normal that subsequent to an analysis being done additional information comes to light that changes the validation or verification conclusions of a few sales. This does not invalidate the analysis and ratio studies. This reality is mitigated by the testing for outliers, the focus in the analysis on central tendencies rather than the fringes, and the review of different data groupings and subsets. The mitigation of any potential effect is one of the advantages of mass appraisal.
- Regarding the COD and COV: the numbers listed in the box at the top of the ratio study summary report are guidelines. The COD and COV and associated guidelines help guide your analysis of the market, the valuation models, confidence levels in adjusting values, effects of adjustments and other considerations. They are an indicator of central tendency and not an absolute criteria or test that a study has to meet to be valid. The image below is of the actual table from the IAAO Standard on Ratio Studies-2013.

Type of property—General	Type of property—Specific	COD Range**
Single-family residential (including residential condominiums)	Newer or more homogeneous areas	5.0 to 10.0
Single-family residential	Older or more heterogeneous areas	5.0 to 15.0
Other residential	Rural, seasonal, recreational, manufactured housing, 2–4 unit family housing	5.0 to 20.0
Income-producing properties	Larger areas represented by large samples	5.0 to 15.0
Income-producing properties	Smaller areas represented by smaller samples	5.0 to 20.0
Vacant land		5.0 to 25.0
Other real and personal property		Varies with local conditions

Table 1-3. Ratio Study Uniformity Standards indicating acceptable general quality*

• If your ratio study involves a mix of property types it is typical that your CODs and COVs will be higher.

Sales List

This is a list of Qualified Market Sales. (Market Sales for which we have a confirmed price.) The total potential commercial property sales for use in studies for AY2022 was 59.

Parcel Num	Sale Date S	Sale Price 1	rended SP	AV Total	Number Street	Buyer	Use Type	Neighborhood
4B1701090228	01/10/17	150,000	180,250	172,300	10011 CRAZY HORSE		30	SAFE HARBOR C 24
5B1201060140	01/18/17	1,400,000	1,680,778	1,265,423	5720 CONCRETE WAY	ALCOR LANDS LLC	24	LMNC_C
1C030C280080	01/30/17	930,000	1,114,967	1,050,560	712 W TWELFTH ST	712 W 12TH ST LLC	21	CASH_C
4B1701090223	02/14/17	150,000	179,521	172,300	10011 CRAZY HORSE DR	BENTON AND MEIER N	30	SHRC_C_24
7B0901030071	04/11/17	1,540,000	1,831,103	2,054,226	3161 CHANNEL DR	FRONTIER PROPERTIES	21	TWLKS_C
4B1701090226	04/24/17	130,000	154,339	149,800	10011 CRAZY HORSE DR	PAUL J THOMAS & AM,	30	SHRC_C_24
4B1601050030	06/13/17	104,000	122,749	108,800	2274 INDUSTRIAL		30	RIVERVIEW YACHT C
1C020K01E220	09/07/17	32,000	37,387	26,500	1435 HARBOR		19	AURORA BASIN C 19
1C020K01E230	09/07/17	32,000	37,387	26,500	1435 HARBOR WAY	BLAKE RIDER	19	ABBC_C_19
4B1601010040	09/19/17	750,000	875,000	839,562	2450 INDUSTRIAL BLVD	BAD DOG INVESTMENT	24	MNDP_C
3B1501020030	10/12/17	65,000	75,626	41,200	1669 CREST ST	CITY AND BOROUGH O	24	PINT_C
1C110K150900	12/13/17	160,000	184,778	179,000	125 MILL ST	ALASKA SUSTAINABLE !	30	THNC_C_24
5B15011109B0	12/22/17	300,000	346,083	230,384	2231 JORDAN AVE	TAMAR MARY BOYD	21	JDCC_C_24
1C070K820030	02/02/18	950,000	1,090,389	1,175,611	254 S FRANKLIN ST	TIMOS GIAMAKIDIS & /	20	DWNTN_C
5B1601000023	02/15/18	968,750	1,110,161	868,428	9151 GLACIER HWY	ST VINCENT DEPAUL SC	24	SVLY_C
4B1601080070	03/05/18	73,000	83,473	30,000	2278 INDUSTRIAL		30	P & J BUSINESS C 24
4B2901020010	06/29/18	1,000,000	1,127,361	1,066,665	10200 MENDENHALL LOO	O GLACIER NALU LLC	31	AUKM_C
1C020K01G200	07/25/18	27,500	30,903	26,500	1435 HARBOR WAY	WILLIAM J GOERTZEN	19	ABBC_C_19
5B1601140070	08/21/18	240,100	268,912	308,850	9309 GLACIER HWY	RNL LLC	21	PFPC_C_24
5B1501040020	11/16/18	900,000	997,125	745,824	8855 MALLARD ST	GLACIER HOLDINGS LL(24	SVLY_C
5B1201020041	01/15/19	1,780,000	1,957,258	1,481,142	5433 SHAUNE DR	AKBEV GROUP LLC	24	LMNC_C
1C020K01G290	02/28/19	25,000	27,337	26,500	1435 HARBOR		19	AURORA BASIN C 19
1C110K120150	04/01/19	597,938	651,171	505,400	0 MILL ST	M & M TOURS LIMITED	17	RKDP_C
5B15011103A0	04/02/19	370,000	402,889	341,836	2207 JORDAN AVE	SOUTHEAST ALASKA CO		JDCC_C_24
1C020K01G280	06/28/19	25,000	26,920	26,500	1435 HARBOR		19	AURORA BASIN C 19
1C070B0N0011	07/01/19	2,300,000	2,475,694	2,122,380	259 S FRANKLIN ST	RBG HOLDINGS LLC	20	DWNTN_C
5B1601140043	07/16/19	145,000	155,774	169,350	9309 GLACIER		21	PROFESSIONAL PLAZ
4B1601050160	07/30/19	115,000	123,322	83,000	2276 INDUSTRIAL BLVD		30	RVYC_C_24
1C110K120120	10/02/19	378,818	402,862	320,200	0 MILL ST	GASTINEAU GUIDING F	17	RKDP_C
5B1201000060	10/04/19	2,205,832	2,345,228	2,135,104	5245 GLACIER HWY	PETRO 49 INC	24	LMNC_C
5B1201300110	12/24/19	225,000	236,688	274,941	1783 ANKA		17	LEMON CREEK C
4B1701080020	02/13/20	800,000	837,756	565,539	10012 CRAZY HORSE DR	RPA INVESTMENTS	24	MNDP_C
4B1701090056	02/28/20	1,567,000	1,638,995	980,577	10009 CRAZY HORSE DR	R & L LEASING INC	17	MNDP_C
1C110K120140	03/10/20	378,818	395,875	320,200	0 MILL ST	BONNELL DEVELOPME	17	RKDP_C
1C110K120051	03/10/20	612,788	640,380	676,800	0 EASTAUGH WAY	EASTAUGH WAY LLC	17	RKDP_C
1C020K01E300	06/23/20	17,500	18,135	26,500	1435 HARBOR WAY	RESOURCE INC & ROGE		ABBC_C_19
7B0901030031	06/25/20	9,744,050	10,095,918	8,344,671	3100 CHANNEL DR	SOUTHEAST ALASKA RE		TWLKS_C
5B1201300110	09/24/20	300,000	308,558	274,941	1783 ANKA ST	MICHAEL HULL & ANGI	17 24	LMNC_C
1C060K010031	10/09/20	20,000,000	20,545,556	7,373,814	0 EGAN DR	NCL (BAHAMAS) LTD		DWNTN_C
1C060K660110	10/30/20	1,400,000	1,435,739	1,366,511	711 W WILLOUGHBY A		18 17	DWNTN_C
5B1401050010 4B1701020020	11/03/20 11/17/20	2,009,000 650,000	2,059,616 665,618	1,482,111 538,254	7900 HONSINGER DR 10011 GLACIER HWY	49ER INVESTMENT GR	24	SVLY_C MNDP_C
4B1701020020 5B1201060260	11/23/20	486,000	497,435	274,300				SGEC_C_24
4B1701090218	12/04/20	155,000	158,505	145,000	5719 CONCRETE WAY 10011 CRAZY HORSE DR	SETH M KOCH JEFF CARPENTER & GIN	21 30	SHRC_C_24
4B1701090218 5B15011107E0	12/04/20	340,000	347,603	234,498	2221 JORDAN AVE	FAMILY PROMISE OF JL		JDCC_C_24
5B1401050100	12/07/20	479,138	489,253	399,789	0 HONSINGER DR	GSA LLC	17	SVLY C
5B1201410060	02/05/21	371,000	377,802	302,940		I LINKUP ALASKA LLC	17	LMNC C
4B1601050010	02/03/21	160,000	162,898	108,800		SHEILA GOOD & JAMES		RVYC_C_24
5B1501050040	05/03/21	1,300,000	1,317,550	1,224,918	8717 MALLARD ST	PETE J THIBODEAU & R		SVLY_C
5B1501050040	05/11/21	325,000	329,243	227,766	2211 JORDAN AVE	STEVEN M TORRENCE &		JDCC_C_24
1C020K01G280	05/14/21	25,000	25,322	26,500	1435 HARBOR WAY	JAMES L SPRAGUE	19	ABBC_C_19
1C060K700020	06/10/21	430,000	434,897	355,250	607 W SEVENTH ST	JUNEAU ECONOMIC DE		DWNTN C
780901040110	06/11/21	3,100,000	3,135,133	2,034,222	3225 HOSPITAL DR	SOUTHEAST ALASKA RE		TWLKS_C
4B1701100200	06/11/21	240,000	242,720	187,578	10155 JENSINE ST	KURT S TVENTEN & RU	30	MNDP_C
1C060K700011	06/16/21	680,000	687,518	793,604		VJUNEAU ECONOMIC DE		DWNTN_C
5B1201260020	07/30/21	410,000	413,531	458,493	1995 LEMON CREEK RD		18	LMNC_C
1C020K01E240	09/14/21	29,500	29,679	26,500	1435 HARBOR WAY	ZACH DECKER & ALISH		ABBC_C_19
5B1601140092	10/22/21	499,900	501,872	572,050	9309 GLACIER HWY	BLANC DE BLANC PROF		PFPC_C_24
1C070A050060	11/24/21	1,250,000	1,252,639	2,547,520	234 SEWARD ST	GOLDSTEIN IMPROVEN	24	DWNTN_C
	, _ ,	_,,	_,,	_,_ ,,				

Review of Particular Sales

Again, the exclusion and inclusion, as done in the analysis, was proper.

Questions & Answers

- Grandfathered Uses Do they end with the sale of a property?
 - Not necessarily. The rights to a non-conforming use usually transfer with the sale. If a continued use is not permitted it is often considered a "taking" and the property owner must be compensated.
- Highest & Best Use
 - This is a key principle
 - The four "tests" are physical, legal, financial and maximal
 - While some aspects involve legal definitions or financial comparison the interpretation of all of the factors is often very subjective.
- Is there a set format and cap rate for an income approach?
 - There is no one set format when it comes to income approaches. It is common, when used for property tax assessment purposes, that the following expenses are excluded: property taxes, depreciation, debt service, income taxes, capital improvements, owner business expenses and replacement reserves. Those factors can vary considerably from one investor or property owner to another. Excluding them produces a more consistent model that reflects the market overall. Note that items such as the cap rate need to be developed or calibrated for each specific model structure. Different models may arrive at different NOI amounts, different cap rates, different standard expense percentages, etc. due to what income or expenses are included or excluded.
 - For the income approach our model used a cap rate of 6% for AY2021. Our research indicated that an appropriate cap rate would have been 5%. Testing that against local sales and market information that we had available, we found that the 5% would bring us to market and that using 6% produced values in line with the 85% to 90% level of valuation that we were achieving with the ratio study and trending. A cap rate has not been adopted for AY2022 as of the writing of this document.
 - Remember that the cap rate is an inverse number to the value so a higher cap rate results in a lower indicated property value.
- Can a comparable sale be from a different location?
 - Some questions have been asked about Comparables in appraisal and assessed valuation work. First, in utilizing mass appraisal you do not have specifically identified comparables as you would in a classic sales comparison methodology, rather you are looking at all of the sales. That said, there is far more latitude in comparables than is being recognized. Comparable selection is highly subjective and each appraiser will have their own opinion as to which sales are the best comparables. Adjustments are then made to those comparables to "bring them" to the subject's characteristics. While a residential appraisal for financing, which is the appraisal application that you are probably most familiar with, usually has fairly tight parameters, there actually can be great latitude in the comparable selection. There are many cases where, due to lack of sales, appraisers utilize different types of properties and properties from different neighborhoods, different cities and even different states. The adjustments become even more critical in these cases. Can a property from the valley be utilized in an appraisal for a downtown property? Absolutely, if the appraiser feels that that is the best comparable available. In such a case the locational adjustment would be more critical than if you have a comparable that is only a block away.
- Full Market Value Recommendation to the BOE
 - Normally the Assessor's Office should recommend full market value to the BOE, however, because we
 are still working on replacing and/or correcting outdated models we are, for the 2022 appeal process,
 placing a higher priority on uniformity within existing models rather than uniformity with the whole
 which is being addressed through separate processes. Therefore, in most cases full market value will be
 listed but not as our recommended value.

An Example

• Consider a scenario- State law and assessment standards indicate that you should assess all classes of property at similar levels. You are setting assessed values for all commercial property types including retail, offices, and warehouses. All non-commercial property types are at market (100%). You have 50+ sales from all commercial types, clustered fairly tightly, showing an overall ratio for all commercial type properties as being 70%. You have 12 sales of retail properties that are not a real tight cluster but showing that you are 70% of market. You have 6 sales of warehouses that are tightly clustered. They also show that you are at 70% of market. You have no office building sales. All of the subgroups that you have sales for have ratios close to the 70%. State law says that you must place a value on all of these properties. What are you going to do with assessed values for retail properties? What are you going to do with warehouse values? Are you going to ignore the evidence and leave the values the same or are you going to apply the best correction that you can? Are you going to change some and not others just because there are fewer sales or no sales for that particular type? If so, what is your justification for treating them differently?

Attachment A: 2022 Assessment Report

The following pages are a copy of the 2022 Assessment Valuations Summary Report (appraisal report).

There is some duplication of information between the Guide and Attachments A and B, however, we felt it was best to present the documents in their entirety. They do both present additional information from the Guide.



Finance Department Assessor Division 155 S Seward St. Juneau AK 99801 (907)586-5215

Assessment Valuations Summary Report

City and Borough of Juneau

For Assessment Year 2022

Assessment Date (Effective Valuation Date): January 1, 2022

2022 Report Date: March 29, 2022

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Introductory Message for 2022

We continue to work on the model specification and calibration for all Juneau commercial properties. We started this with the 2021 values and it will continue for a number of years as a special emphasis. Beyond the special emphasis, valuation model specification and calibration is an annual, ongoing, and perpetual activity.

Commercial property valuations are challenging in Juneau. We are a somewhat isolated market with a limited number of commercial properties available and a fairly low number of sales. The CBJ Assembly has been establishing sales disclosure regulations that hopefully will lead to increased sales data to work with by the end of 2022.

Overall, residential assessed property values increased 9.21% from 2021 to 2022. Overall, commercial assessed property values increased 2.31% from 2021 to 2022. Overall, vacant land assessed property value decreased by 0.62% from 2021 to 2022. Business Personal Property Values increased less than 1% from 2021 to 2022.

Scope

Scope of Work The valuation of all taxable property within the City and Borough of Juneau (CBJ).

Client & Intended Users

The intended user(s) of this report is the Borough Assessor's Office.

Intended Use

This report is intended for use by the Assessor's Office in the administration of ad valorem property taxation.

It is not intended to serve as an all-encompassing report but as a summary report of the relevant valuations.

Effective Date

The effective date of this report and the associated values is January 1, 2022 for all property types.

For ad valorem tax purposes the Assessor is required by law to annually value all property as of January 1st of each year, at one hundred percent of the true and fair market value.

Identification of Property

The subject properties of this report are all taxable real and personal properties within the City and Borough of Juneau.

Valuation Summary

Assessment Process Overview

Sales Data Procedures

Sales data was gathered and considered through a sales validation and verification process. A sales validation criteria and policy was implemented in 2021 and documented for commercial property for 2022.

For commercial properties the sales utilized for analysis are from the range of January 1, 2017 to December 31, 2021. There were a total of 59 market sales with confirmed sale prices for use in the studies. Counts for additional subsets are included in charts below.

For residential properties the sales utilized for analysis are from the range of January 1, 2019 to December 31, 2021. There were a total of 1,040 qualified sales of residential properties with confirmed sale prices for the main analysis set.

Model Specification & Calibration Procedures

Mass appraisal models utilized in generating values have gone through the processes and Specification and Calibration.

Three Approaches to Value

Cost Approach – is calibrated through trends in costs. Sales Comparison Approach – utilizes market sales. Income Approach – utilizes standard rates and/or individual property data.

For many classes of properties our CAMA utilizes a model that is a hybrid of the Cost and Sales Comparison approaches; a Market Adjusted Cost Approach.

Analysis and Valuation Overview

Additional work was done this year on cleaning up the commercial property sales data. There is still more work to be done but good progress was made. After the sales validation process we had 59 qualified sales from the past 5 years with confirmed sale prices for the analysis set. The 59 sales include 8 boathouse sales which were broken out into a separate study and were not included in the main study.

Commercial and residential property levels of assessment are summarized in the table below. The table summarizes the ratios from comparing assessed values to sales. A ratio of 1.00 would be right at market, a ratio under 1.00 indicates that the assessed value is below market value.

Property Class (After Adjustments)	Count	Mean	Median
Commercial Properties Overall (without boathouses)	49	0.8507	0.8265
Residential Properties	1040	0.9752	0.9748

Residential

The residential market increased in value throughout 2021 with increased prices for single family homes, attached homes, and residential condos. A table summarizing residential values is below.

Property Type	2019 Median Sale Price	2020 Median Sale Price	2021 Median Sale Price
Single Family Homes	\$415,000	\$442,000	\$481,400
Attached Homes	\$310,000	\$332,700	\$362,500
Residential Condos	\$232,500	\$228,900	\$240,000

Summary of Performance Tests and Measures (Statistics)

Summary of Performance Tests and Measures (Statistics) Commercial

Ratios, COD, & COV

The table below shows our starting and ending ratios for various classes of property. It is followed by two summary reports showing statistics for the starting and ending points for assessment year 2022.

Ratios	Count	Mean		Median		Notations
	1	Starting	Ending	Starting	Ending	
Commercial- Overall (No Boathouses)	50/49	0.8187	0.8507	0.8057	0.8265	
Commercial- Improved	40		0.8404		0.8529	This breakdown was not included in the starting set.
Commercial- Vacant (Land)	10		0.8426		0.8053	This breakdown was not included in the starting set.
Commercial- Downtown (No Boathouses or Rock Dump Area)	6/6	0.9864	0.9164	0.9662	0.9494	Change is partially due to change in captured sales and outlier designations.
Commercial- Rock Dump area	4/4	0.6364	0.8592	0.5939	0.8018	
Commercial- Boathouses	7/7	0.9822	0.9569	0.9891	0.9636	

COD & COV (Measurements of Assessment Uniformity)	Count	COD		COV		Notations
		Starting	Ending	Starting	Ending	
Commercial- Overall (No Boathouses)	50/49	19.9792	17.4590	24.1573	21.1151	Note the 2.5% improvement in COD. This is a good COD for a sample with varied property types.
Commercial- Improved	40		18.7109		23.7267	This breakdown was not included in the starting set.
Commercial- Vacant (Land)	10		14.4455		19.1771	This breakdown was not included in the starting set.
Commercial- Downtown (No Boathouses or Rock Dump Area)	6/6	10.5249	22.3959	13.3208	33.7287	Change is due to change in captured sales and outlier designations.
Commercial- Rock Dump area	4/4	12.3297	12.3285	15.4194	15.4199	
Commercial- Boathouses	7/7	9.3722	9.3722	11.1691	11.1691	

This summary report shows statistics from the starting point for assessment year 2022.



Commercial

This second summary report shows the statistics after calibrating the values for 2022.



Commercial

Please note one correction. After the close of the analysis and the sending of assessment notices but before the printing of this report it was discovered that one of the Qualified Market Sales was actually not an arms-length transaction. We reviewed the analysis to gauge the impact and found that removal of the sale only affected the statistical measures by a few thousandths of a percent and would not have led to any different conclusions on the changes to value for AY2022. The chart below illustrates the impact based on one of the analysis subsets, the overall commercial class without boathouses.

	Number of Sales	Mean	Median	COD	COV	PRD
Initial Study	49	0.85 (0.8507)	0.83 (0.8265)	17.4590	21.1151	1.0130
Without 780901030031	48	0.85 (0.8512)	0.83 (0.8328)	17.6308	21.3218	1.0093

Market Trend

For Market Trend we reviewed the sales from the past 5 years and again tested various trend rates. We applied a trend of 5% for 2017, 2018 and 2019; a trend of 3% for 2020 and a trend of 2% for 2021. The middle "Scenario 2" in the chart below illustrates that trending. The trending that we applied was, once again, a conservative trending. The indicated actual market trend is 5% for each of the 5 years.

To maintain the same assessment level for commercial property we would have had to apply a 5% increase across the board. Applying an overall increase of 2% is more conservative and as a result we fell behind the market a little more and ended up with a lower level of assessment. However, while being more conservative increases the inequity between the residential and commercial classes of property, after partially closing that gap last year, our focus this year was to try to bring more equity into the commercial subclasses. We appear to have achieved that. (Refer to the chart in the "Overview Reconciliation & Conclusions" section.)

In the charts below, the three sales with high ratios in the last 6 months are high not because of a market change but because of other known issues with those sales. Also note that no trending was applied when we were analyzing the boathouse class of properties.

- Scenario 1 shows the results of a more minimal 2% per year with the downward trend line indicating that the market increase is higher than the 2%.
- Scenario 2 shows the results of the rates that we applied. The downward trend line indicates that while this trending is closer to market it is still less than market.
- Scenario 3 shows the results of the 5% per year. The trend line shows that the 5% is slightly less than but very close to market.



Data Set Counts

The following chart shows the dataset counts by Class and/or Subgroup. Dataset Counts

Note that most of these counts are after the removal of any sales that were indicated as an outlier by IAAO standards. The calculation for whether or not a sale is an outlier is done on a per dataset basis. So, a particular sale may be considered an outlier in one set and not an outlier in another. Therefore, the counts below may not mathematically add up even though they are correct for the particular set or subset. Also, the numbers can change from one version of a dataset to another and from the

Also, the numbers can change from one version of a dataset to another and from the starting point to the ending point as refinements are made to the sales data.

Commercial	Starting Point	nt	Ending Point		
Class / Subgroup	AY2021	AY2022	AY2021	AY2022	
Overall	57	57	57	57	
Boathouses		7	4	8	
Overall w/o boathouses	45	50	53	49	
Land			12	10	
Improved			40	40	
Downtown		6	12	6	
Rock Dump		4		4	



See Addendum B for explanation of various count changes.

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Outlier Explanation

Whether or not a sale is a market sale is dependent on the circumstances or conditions of the sale and applies across the different studies. Whether or not a sale is an outlier is dependent on the dataset being studied and can change from one dataset or study to another.

We use the following definition for determining if a sale is an outlier. Any sale that is more than 1.5 times outside the IQR (Interquartile Range), either above or below, is considered a "Standard Outlier" and any sale that is more than 3 times outside the IQR is considered an "Extreme Outlier." This is based off of the following definition of an outlier from Appendix B of the IAAO Standard on Ratio Studies: "The term outlier is often associated with ratios that fall outside 1.5 multiplied by the IQR. A factor of 3.0 X IQR often is chosen to identify extreme outliers."

For each study a decision must be made whether or not to include outliers. As a general rule outliers are not included in normal studies but may be included in a special study such as where you are specifically looking at the impact of the outliers.

Neighborhood Statistics

The following tabular data and chart show the medians by neighborhood for the commercial properties.

17		125		Median
Neighborhood	Count	Median		THE GIGH
AURORA BASIN C 19			0.0	000 0.2000 0.4000 0.6000 0.8000 1.0000 1.20
AUKE BAY C			AURORA BASIN C 19	
AUKE MOUNTAIN C	1	0.9462	AUKE BAY C	
BUILDERS PLAZA C 24			AUKE MOUNTAIN C	1; 0.9462
BEAR DEN YACHT CONDO C 24			BUILDERS PLAZA C 24	
BACK LOOP NORTH C			BEAR DEN YACHT CONDO C 24	
BACK LOOP SOUTH C			BACK LOOP NORTH C	
BRANDY LANE YACHT C 24			BACK LOOP SOUTH C	
CASEY SHATTUCK C	1	0.9422	BRANDY LANE YACHT C 24	
CHINOOK C 24			CASEY SHATTUCK C	1; 0.9422
CENTRAL VALLEY C			CHINOOK C 24	
DOUGLAS C		000000000000	CENTRAL VALLEY C	
DOWNTOWN C	5	0.9518	DOUGLAS C DOWNTOWN C	5; 0.9518
AGLECREST C			EAGLECREST C	3,0.3310
IFTH & FRANKLIN C 21			FIFTH & FRANKLIN C 21	
SLACIER SPUR C			GLACIER SPUR C	
HIGHLANDS C			HIGHLANDS C	
ORDAN CREEK C 24	4	0.6832	JORDAN CREEK C 24	4;0.6832
UNEAU TOWNSITE C			JUNEAU TOWNSITE C	
EMON CREEK C	7	0.8911	LEMON CREEK C	7; 0.8911
EEWARD YACHT C 24		CHOROLING	LEEWARD YACHT C 24	
MENDENHALL BUSINESS C 24			MENDENHALL BUSINESS C 24	
MENDE PENINSULA C	5	0.7728	MENDE PENINSULA C	5; 0.7728
MARINER YACHT C 24			MARINER YACHT C 24	
MONTANA CRK C			MONTANA CRK C	
NORTH DOUGLAS C			NORTH DOUGLAS C	
NORTHEAST VALLEY C			NORTHEAST VALLEY C	
OUT THE ROAD C			OUT THE ROAD C PROFESSIONAL PLAZA C 24	3; 1.1398
PROFESSIONAL PLAZA C 24	3	1.1398	POSESSORY INTEREST	1:0.5448
OSESSORY INTEREST	1	0.5448	P & J BUSINESS C 24	-1;0.3594
& J BUSINESS C 24	1	0.3594	P & J WAREHOUSE C 24	
P & J WAREHOUSE C 24			POINT LOUISA C	
POINT LOUISA C			RIVERFRONT COM & MAR C 24	
RIVERFRONT COM & MAR C 24			REMOTE C	
REMOTE C			RIVERVIEW YACHT C 24	3; 0.6730
RIVERVIEW YACHT C 24	3	0.6730	SOUTH DOUGLAS C	
OUTH DOUGLAS C	-		SOUTHEAST INSURANCE C 24	
SOUTHEAST INSURANCE C 24			SE VALLEY C	
E VALLEY C			SEAGULLS EDGE C 24	1; 0.5514
EAGULLS EDGE C 24	1	0.5514	SHELTER ISLAND C	4-0.0578
HELTER ISLAND C	-		SAFE HARBOR C 24	4;0.9578
SAFE HARBOR C 24	4	0.9578	SOMMERS ON SEWARD_C_24	5; 0.7823
SOMMERS ON SEWARD C 24	18. 1		SOUTH VALLEY C TH ANB C 21	3,07023
SOUTH VALLEY C	5	0.7823	TAKU RIVER C	
TH ANB C 21	<u></u>	0.7025	THANE C	
TAKU RIVER C			TEE HARBOR C	
THANE C			THANE CONDO C 24	1; 0.9687
TEE HARBOR C			TWIN LAKES C	3; 0.8265
HANE CONDO C 24	1	0.9687	WEST DOUGLAS C	
	3	: 2012 2012 2012	WEST JUNEAU C	
WIN LAKES C	3	0.8265	WEST VALLEY C	
WEST DOUGLAS C			Rock Dump C	4; 0.8018
WEST JUNEAU C				
WEST VALLEY C		0.0010		
Rock Dump C	4	0.8018		

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Commercial

Summary of Performance Tests and Measures (Statistics) Residential

This summary report shows statistics for residential properties from the starting point for assessment year 2022 showing a mean of 0.9570 and a median of 0.9565.

	n of 0.9570 an	u a meui		3505.			
	ntial Starting Po	int, Trend	led				
Summary Report	rt						
						IAAO Standards for (The Contract of the Contract of Contract
Statistics						SFR	15.0 or less
Current						SFR-newer/homog	10.0 or less
1007	228-10-10-5424	•	f Record	s with Ratio	o)	Income Properties	20.0 or less
0.7360	Minimum R					Income-Urban area	
1.1930	Maximum F	Ratio				Vacant Land	20.0 or less
0.4570	Range						
0.9570				e ratio for y			
0.9565	집 옷 살았다. 것은 것은 것이 같은 것이 같다.		nid-point va	lue for your s	ample. Pr	eferred measure of central t	tendency.)
0.9616	Weighted M						
7.2748	Sum of the	Square of	Deviatio	ns			
0.0671	AAD						
0.0850	Standard D					Coefficients (0=Norma	
7.0134				confidence	level.)	Kurtosis #DIV	
	8.8855 COV					Skewness	#DIV/0!
			or Factor Differential			Alt.Cyhelsky's Skew	0.005
	(PRD s/b be			, IAAO)		Alt.Pearson's Skew	0.017
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0.5000		0.2000					
0.3000		0.0000					
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250 200 150 50 0	0.20 0.30 0.40 0.50	0.60	0.90	1.10	1.30	1.40	2.00
This second summary report shows the statistics for residential properties after calibrating the values for assessment year 2022 showing a mean of 0.9752 and median of 0.9748.

	ential, After Adj	ustments,	Trended				
Summary Repo	ort				<i>a</i> ;		
					IAAO Standards for	TRATING	
statistics					SFR	15.0 or less	
Current					SFR-newer/homog	10.0 or less	
1040	Count	(Number	of Record	s with Ratio)	Income Properties	20.0 or less	
0.7792	Minimum	Ratio			Income-Urban area	15.0 or less	
1.1807	Maximum	Ratio			Vacant Land	20.0 or less	
0.4015	Range				W.		
0.9752	Mean	(This is th	e average	e ratio for your sa	mple.)		
0.9748	Median	(This is the	mid-point va	lue for your sample.	Preferred measure of central	tendency.)	
0.9751	Weighted					545459-66469 - 67 - 629	
5.5631	Sum of th	e Square o	f Deviation	ns			
0.0567	AAD			-004			
0.0732	Standard	Deviation			Coefficients (0=Norms	al Distributio	
5.8171	COD	• • • • • • • • • • • • • • • • • • •	licator of c	confidence level.)	Coefficients (0=Normal Distribu Kurtosis #DIV/		
7.5035	COV	10000 110		oningence level.)	Skewness	#DIV/0!	
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rending Facto					bution Evaluation		
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	or on Median		100		ta points above the mea		
0.8717 Facto	or on Weighted I	Mean	*Note	e- # below/above	works on data sets up t	o 5,000 pts.	
		1		Ratios by Sale	Date		
.0000		1 4000		300.000 (C.S.)	1994		
8000		1.4000				1	
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Overview Reconciliation & Conclusions

Note that this is an overview of the reconciliation and conclusions. Much deliberation and review occurs within the analysis process that cannot be captured here.

If we were a larger jurisdiction with thousands of sales and hundreds of sales in particular subsets, then we could make more precise changes to correct the imbalance between residential and commercial properties.

Over the next few years we will continue to work to:

- Bring more uniformity between the commercial and residential property classes
- Bring more uniformity between the commercial subclasses
- Correct the imbalance in the distribution of the value between the land component and the building component(s).

We took a first step in this process with the Assessment Year 2021 values. In Assessment Year 2022 we are applying a smaller overall increase but are also making increases and decreases to bring more uniformity between commercial classes. The subsets receiving additional adjustment include the Rock Dump area, the Downtown area, warehouse condominiums and the boathouses. The work to bring all commercial properties closer to market, to bring more parity to residential and commercial properties and to bring more uniformity between commercial classes will continue.

The adjustments being applied to commercial properties this year will result in:

- a 2% increase overall
- a 2% decrease to downtown commercial properties
- a 2% decrease to boathouses
- no change to warehouse condominiums
- a 35% increase to Rock Dump area land and a 2% increase to Rock Dump building values.

Note that the decrease to downtown commercial properties was applied even though those properties were not overvalued. It was applied in our effort to improve the uniformity of commercial subgroup valuation levels.

Submarkets, Stratifications and Characteristics Adjustments Commercial Properties

In doing the analysis we looked at subtypes or submarkets to determine if any type of property needed to be excluded from the general adjustment. Influences that we looked at included date ranges, price ranges, property types/use classifications and market areas (neighborhoods). We hope to add more categories back into the mix next year including service areas, zoning, land grade, acreage size, building size and other feature adjustment categories.

In looking at market areas, special attention was paid to the downtown area in 2020 and in 2021, as it would seem that they would be most impacted by the Covid restrictions. A graph of market areas (neighborhoods) was presented above. There were only 4 market areas for which we had 5 or more sales. There was only 1 neighborhood with a ratio over 1.00 and that was based on 3 sales. That neighborhood is a known challenge and is slated for a new valuation model as the properties in that neighborhood were originally valued on an allocation basis.

The following charts are from the audit analysis AFTER the calibration adjustments. They include scatter diagrams for market areas (neighborhoods) and/or other select subgroups that had 5 or more sales.

The scatter diagram below shows the distribution of ratios by neighborhood, with each column being a separate neighborhood. The numbers along the horizontal (x) axis are neighborhood code numbers. The red line is the target of market value.



The following scatter diagrams show the distribution of the ratios within particular neighborhoods. The numbers in the horizontal (x) axis of these diagrams is simply a sale count number and they arrayed in ratio order.





Commercial





The chart below shows the ratios for the entire data set after the adjustments. The red horizontal line indicates market.



Commercial

The chart below shows the change from 2020 to 2022.



Commercial & Residential

Commercial Market Information

The following chart shows the number of sales per year in three groups- total transactions, market sales and market sales for which we know the sales price. You can see that in spite of the pandemic the sales volume held steady in 2020 and actually increased in 2021. You can also see that in spite of the ordinance requiring disclosure of sales prices, for commercial sales we actually received prices on a lower number and a lower percentage of sales in 2021 compared to 2020.



Commercial

Residential

The following charts are from the audit analysis AFTER the calibration adjustments.

These charts show median assessed value to sales (a/s) ratios and median sales prices. On the median ratio chart the number above the column is the number of qualified market sales in that group.





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Neighborhoods with a ratio over one did not have enough qualified market sales to provide a basis for additional adjustment.



Again, the number above the column is the number of qualified market sales in that group.



22

Residential

The chart below shows the percent change of assessed values per building type from 2021 to 2022.

Description	2	021 AV*	2	022 AV*	% Change *	Count
01-Single Family Residence	\$	408,850	\$	446,850	8.4%	4986
02-Duplex	S	444,300	\$	484,500	8.7%	299
03-Triplex	\$	465,500	\$	518,800	10.9%	43
04-4-Plex	S	553,800	\$	596,300	8.3%	107
05-SFR w/ Apt	\$	521,200	\$	577,700	9.4%	789
06-Zero-lot	S	305,400	\$	329,900	7.9%	865
07-Townhouse	\$	318,550	\$	349,750	8.9%	192
08-Condo	S	221,700	\$	232,100	6.7%	1284
09-Cabin	\$	91,800	\$	91,800	0.0%	187
10-MH on Land	\$	191,500	\$	204,550	1.2%	224
11-MH in Park	\$	35,200	\$	36,950	4.3%	958
12-Multiple Improvement	S	571,700	\$	627,000	8.6%	193
17-Vacant Land	\$	121,500	\$	121,000	0.0%	1248
AV = Assessed value						
* indicates median value						

Residential Comments

- Building cost increases were applied to the residential building components.
- After the building cost increases were applied the values were re-analyzed against sales on a neighborhood basis.
- Residential property values increased across the board due to a strong residential market in Juneau.

General Reconciliation & Conclusions Summary

After consideration of the data, the various models, and the performance measurements and tests, we have applied the changes to the assessed values for 2022 as indicated by market sales as outlined in the above sections.

All three approaches were considered for all properties. Similar appraisal methodologies were applied to similarly classed properties in order to promote equity and uniformity. For some classes of properties one or more of the approaches were not given significant weight. Additional information in this regard can be found in the supporting documentation.

Statements & Definitions

Type and Definition of Value (Interest Being Appraised)

The value being assessed is fee simple ownership interest at 100% of market value as of the effective date. Market value is the amount of money a willing buyer, not obligated to purchase, would pay and a willing seller, not obligated to sell, would accept for a property.

Highest and Best use Definition

A property's use may or may not represent its highest and best use. The highest and best use is the most profitable use given the probable legal, physical, and financial constraints.

Statement of Assumptions and Limiting Conditions

- 1. This report and the associated assessed values are intended for ad valorem taxation purposes and may not be applicable for any other use.
- 2. The following are general statements. Records pertaining to individual properties may list specific exceptions.
- 3. It is assumed that:

Title is free and clear.

There are no encroachments.

There are no hidden defects or conformity issues.

There is no contamination or hazardous materials present.

4. Property attributes observed upon exterior inspection are assumed to be representative of interior attributes when interior inspections were not feasible.

Certification Statement

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are the personal, impartial, and unbiased professional analyses, opinions and conclusions of the Assessor's Office.
- I and the Assessor's Office staff have no present or prospective interest in the property that is the subject of this
 report except any personal real estate holdings we may have within the borough. No individual inspected their
 own property.
- We have no bias with respect to any property that is the subject of this report or to the parties involved with this assignment.
- Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- Our compensation for completing this assignment is not contingent upon the reporting of a predetermined value or direction in value, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- Our analyses, opinions and conclusions were developed, and the report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- We have made a personal inspection of the properties that are the subject of this report as outlined in our revaluation plan.
- The Assessor's Office staff provided significant mass appraisal assistance to the person (the Assessor) signing this certification.

Mary Hammond, City and Borough of Juneau Assessor

Addendum A – Commercial Sales List This is a list of Qualified Market Sales. (Market Sales for which we have a confirmed price.) The total potential sales for use in studies for AY2022 was 59.

Parcel Num	Sale Date S	ale Price 1	Frended SP	AV Total	Number Street	Buyer	Use Type	Neighborhood
4B1701090228	01/10/17	150,000	180,250	172,300	10011 CRAZY HORSE		30	SAFE HARBOR C 24
581201060140	01/18/17	1,400,000	1,680,778	1,265,423	5720 CONCRETE WAY	ALCOR LANDS LLC	24	LMNC_C
1C030C280080	01/30/17	930,000	1,114,967	1,050,560	712 W TWELFTH ST	712 W 12TH ST LLC	21	CASH_C
4B1701090223	02/14/17	150,000	179,521	172,300	10011 CRAZY HORSE DR	BENTON AND MEIER N	30	SHRC_C_24
7B0901030071	04/11/17	1,540,000	1,831,103	2,054,226	3161 CHANNEL DR	FRONTIER PROPERTIES	21	TWLKS_C
4B1701090226	04/24/17	130,000	154,339	149,800	10011 CRAZY HORSE DR	PAUL J THOMAS & AM.	30	SHRC_C_24
4B1601050030	06/13/17	104,000	122,749	108,800	2274 INDUSTRIAL		30	RIVERVIEW YACHT
1C020K01E220	09/07/17	32,000	37,387	26,500	1435 HARBOR		19	AURORA BASIN C 19
1C020K01E230	09/07/17	32,000	37,387	26,500	1435 HARBOR WAY	BLAKE RIDER	19	ABBC_C_19
4B1601010040	09/19/17	750,000	875,000	839,562	2450 INDUSTRIAL BLVD	BAD DOG INVESTMENT	24	MNDP_C
381501020030	10/12/17	65,000	75,626	41,200	1669 CREST ST	CITY AND BOROUGH O	24	PINT_C
1C110K150900	12/13/17	160,000	184,778	179,000	125 MILL ST	ALASKA SUSTAINABLE !	30	THNC_C_24
5B15011109B0	12/22/17	300,000	346,083	230,384	2231 JORDAN AVE	TAMAR MARY BOYD	21	JDCC C 24
1C070K820030	02/02/18	950,000	1,090,389	1,175,611	254 S FRANKLIN ST	TIMOS GIAMAKIDIS & /	20	DWNTN C
581601000023	02/15/18	968,750	1,110,161	868,428	9151 GLACIER HWY	ST VINCENT DEPAUL SC	24	SVLY_C
4B1601080070	03/05/18	73,000	83,473	30,000	2278 INDUSTRIAL		30	P & J BUSINESS C 24
4B2901020010	06/29/18	1,000,000	1,127,361	1,066,665	10200 MENDENHALL LOC	GLACIER NALU LLC	31	AUKM C
1C020K01G200	07/25/18	27,500	30,903	26,500	1435 HARBOR WAY	WILLIAM J GOERTZEN	19	ABBC_C_19
581601140070	08/21/18	240,100	268,912	308,850	9309 GLACIER HWY	RNLLLC	21	PFPC C 24
5B1501040020	11/16/18	900,000	997,125	745,824	8855 MALLARD ST	GLACIER HOLDINGS LLO	100.00	SVLY C
581201020041	01/15/19	1,780,000	1,957,258	1,481,142	5433 SHAUNE DR	AKBEV GROUP LLC	24	LMNC C
1C020K01G290	02/28/19	25,000	27,337	26,500	1435 HARBOR	ANDER GROOF LEE	19	AURORA BASIN C 19
1C110K120150	04/01/19	597,938	651,171	505,400	0 MILL ST	M & M TOURS LIMITED		RKDP_C
5B15011103A0	04/02/19	370,000	402,889	341,836	2207 JORDAN AVE	SOUTHEAST ALASKA CO		JDCC_C_24
contracts period particulation	06/28/19	1.100 C C C C	26,920	26,500	1435 HARBOR	SOUTHEAST ALASIA CO	19	and the second se
1C020K01G280 1C070B0N0011	07/01/19	25,000		2,122,380	259 S FRANKLIN ST	RBG HOLDINGS LLC	20	AURORA BASIN C 19
	and the start of the second start of the secon	2,300,000	2,475,694			RBG HOLDINGS LLC		DWNTN_C
5B1601140043	07/16/19	145,000	155,774	169,350	9309 GLACIER		21	PROFESSIONAL PLA
4B1601050160	07/30/19	115,000	123,322	83,000	2276 INDUSTRIAL BLVD			RVYC_C_24
1C110K120120	10/02/19	378,818	402,862	320,200	0 MILL ST	GASTINEAU GUIDING P		RKDP_C
5B1201000060	10/04/19	2,205,832	2,345,228	2,135,104	5245 GLACIER HWY	PETRO 49 INC	24	LMNC_C
5B1201300110	12/24/19	225,000	236,688	274,941	1783 ANKA		17	LEMON CREEK C
4B1701080020	02/13/20	800,000	837,756	565,539	10012 CRAZY HORSE DR	RPA INVESTMENTS	24	MNDP_C
4B1701090056	02/28/20	1,567,000	1,638,995	980,577	10009 CRAZY HORSE DR	R & L LEASING INC	17	MNDP_C
1C110K120140	03/10/20	378,818	395,875	320,200	0 MILL ST	BONNELL DEVELOPME	17	RKDP_C
1C110K120051	03/10/20	612,788	640,380	676,800	0 EASTAUGH WAY	EASTAUGH WAY LLC	17	RKDP_C
1C020K01E300	06/23/20	17,500	18,135	26,500	1435 HARBOR WAY	RESOURCE INC & ROGE		ABBC_C_19
780901030031	06/25/20	9,744,050	10,095,918	8,344,671	3100 CHANNEL DR	SOUTHEAST ALASKA RE		TWLKS_C
581201300110	09/24/20	300,000	308,558	274,941	1783 ANKA ST	MICHAEL HULL & ANGI	17	LMNC_C
1C060K010031	10/09/20	20,000,000	20,545,556	7,373,814	0 EGAN DR	NCL (BAHAMAS) LTD	24	DWNTN_C
1C060K660110	10/30/20	1,400,000	1,435,739	1,366,511	711 W WILLOUGHBY A	GOLD LODGE LLC	18	DWNTN_C
5B1401050010	11/03/20	2,009,000	2,059,616	1,482,111	7900 HONSINGER DR	49ER INVESTMENT GRO	17	SVLY_C
4B1701020020	11/17/20	650,000	665,618	538,254	10011 GLACIER HWY	ALASKA ON POINT PRC	24	MNDP_C
5B1201060260	11/23/20	486,000	497,435	274,300	5719 CONCRETE WAY	SETH M KOCH	21	SGEC_C_24
4B1701090218	12/04/20	155,000	158,505	145,000	10011 CRAZY HORSE DR	JEFF CARPENTER & GIN	30	SHRC_C_24
5B15011107E0	12/07/20	340,000	347,603	234,498	2221 JORDAN AVE	FAMILY PROMISE OF JU	21	JDCC_C_24
5B1401050100	12/22/20	479,138	489,253	399,789	0 HONSINGER DR	GSA LLC	17	SVLY_C
5B1201410060	02/05/21	371,000	377,802	302,940	0 COMMERCIAL BLV	LINKUP ALASKA LLC	17	LMNC_C
4B1601050010	02/09/21	160,000	162,898	108,800	2274 INDUSTRIAL BLVD	SHEILA GOOD & JAMES	30	RVYC_C_24
581501050040	05/03/21	1,300,000	1,317,550	1,224,918	8717 MALLARD ST	PETE J THIBODEAU & R	30	SVLY_C
B15011121E0	05/11/21	325,000	329,243	227,766	2211 JORDAN AVE	STEVEN M TORRENCE &		JDCC_C_24
LC020K01G280	05/14/21	25,000	25,322	26,500	1435 HARBOR WAY	JAMES L SPRAGUE	19	ABBC_C_19
1C060K700020	06/10/21	430,000	434,897	355,250	607 W SEVENTH ST	JUNEAU ECONOMIC DE	1000	DWNTN_C
780901040110	06/11/21	3,100,000	3,135,133	2,034,222	3225 HOSPITAL DR	SOUTHEAST ALASKA RE	0.000	TWLKS C
4B1701100200	06/11/21	240,000	242,720	187,578	10155 JENSINE ST	KURT S TVENTEN & RU	30	MNDP_C
1C060K700011	06/16/21	680,000	687,518	793,604		JUNEAU ECONOMIC DE		DWNTN_C
581201260020	07/30/21	410,000	413,531	458,493	1995 LEMON CREEK RD		12.55	LMNC_C
101201200020	and the second second second			26,500	1435 HARBOR WAY	ZACH DECKER & ALISH		ABBC_C_19
	09/14/21							
1C020K01E240 5B1601140092	09/14/21 10/22/21	29,500 499,900	29,679 501,872	572,050	9309 GLACIER HWY	BLANC DE BLANC PROF		PFPC C 24

Commercial

Addendum B – Count Variations

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Dataset Count Variations

AY2022 Ending Point Studies	Potential	Used	Notations
Class / Subgroup			
Overall	59	57	2 Outliers (1C020K01E300 & 1C070A050060)
Boathouses	8	7	1 Outlier (1C020K01E300)
Overall w/o boathouses	51	49	2 Outliers (1C060K010031 & 1C070A050060)
Land	10	10	
Improved	41	40	1 Outlier (1C070A050060)
Downtown	7	6	1 Outlier (1C070A050060)
Rock Dump		4	B) Male Record Construction Construction Systems and A

Addendum C – Sales Validation Policy



Sales Validation

Sales Validation is the process of determining if a sale occurred and, if so, if it is a market sale.

The primary classifications for a "transaction" in the validation process are:

- Non-Sale: These are things like name corrections, deed corrections, transfers to a trust, foreclosures, etcetera. The current
 process in Govern is to not create a sales record for the non-sale transactions. If after a sales record is created it is discovered
 to be a non-sale it can be marked as "Rejected" in the Qualification field.
- Market Sale: These are sales that are, to the best of our knowledge, market sales.
- · Non-market Sale: These are transactions that are sales but are not considered market sales. This would include sales that are:
 - o Non-Arms-Length Transactions
 - o Purchase of Contiguous Property (Plottage, Assemblage, etc.)
 - o Family
 - o Estate
 - Divorce
 - Bank Sales (Sales After Foreclosure)
 - o Tax Sales and Auctions
 - o Related Entity
 - Pre-foreclosure and Short Sales
 - o Sales that were not listed on the open market or were listed for a shorter than normal period of time
 - Multi-Parcel Sales (Unless the parcels are clearly an economic unit that likely would never be sold separately and there is a mechanism to automatically pull the totals from the CAMA system or there is reasonable opportunity to manually adjust the data such as for a one-time special study.)
 - o Any sale with known duress

While it is desirable to include as many sales as possible in your sales sample, this is not true if it comes at the expense of having clean data. It is well established that the above listed sales conditions often lead to sales that are not representative of the overall market. In rare circumstances the decision may be made to include one of these sales, however, it needs to be well substantiated and documented as to why an exception is being made.

An example of this might be a scenario such as this: a residential estate sale where the Assessor's Office knows that there were no ongoing mortgage payments, the heirs were local so it was easy to watch after the property, they took their time sorting through the personal effects, held garage sales and then listed it with a realtor with no need for it to sell quickly. Rarely do we have the kind of knowledge sufficient to make an exception.

If adherence to the policy becomes lax it raises the potential for appraiser bias to taint the sales data.

Documentation in Govern

- Govern Qualification Field
 - Unverified Continued research. This will be the default category for new sales records. Records in this category are sales that are to be researched and categorized.
 - No Data Continued research. These are sales that have been researched and may be market but for which the validation is not complete or we are missing the sales price or other critical data. Typically sales in this category would see some continued effort to finalize the categorization.

- o Qualified These are market sales for which we have good data including the sales price.
- o Rejected These are sales identified as or suspected to be non-market.
- Not Qualified Not being further researched. These are sales that have been researched but for which there is
 inadequate information to make a determination. Typically these sales would not be actively researched further but
 that, if we came across additional information, could be reclassified. An example would be a property that we know
 sold but we could not find any listing information for, we don't know if it was marketed, we have no sales price and
 there has been no response to the buyer/seller letters. If a number of months later it shows up as a comp in an
 appraisal and from that we figure out that it was marketed (under an alternate address or some other reason that
 caused us not to be able to find the listing) and we now have all of the information that we need to determine that
 it was a market sale and to verify the sale price then we could reclassify it to Qualified.
- Notes
 - o As validation research is done it should be documented through notes in Govern.
 - If you have a possible but not verified sales price please do not put it in the sales price field but rather document it in the notes. The only prices listed in the sales price field should be verified sales prices.
- Govern Condition Code (Used for State reporting.)
 - For any "Rejected" sales a classification for the rejection needs to be selected.
 - o Rejection classifications are:
 - Bank Sale
 - Divorce
 - Family Sale
 - Invalid This classification is used as a last resort category to capture rejected sales that do not fit in one of the other categories.
 - Related Entity
 - Tax Sale
 - "Valid" This classification does not need to be filled in for qualified sales. While it is not required it is
 preferable that it be filled in.
 - o In addition, an "Adjustment Reason" needs to be selected in the Adjustment Reason field for each rejected sale.

Steps to Sales Validation

- · Check document (type of instrument, who signed, considerations, unusual terms, personal property mentioned?)
- Review names for relationship potential (if sale involves LLC or other business look up principles)
- Review Notes in Sales Information (under Functions)
- Review Notes in Communication (Notes) Report
- Check for Buyer and Seller Sales Inquiry Letter responses
- Review I drive listings folder
- Review internet for exposure indications and property data
- ٠

Sales Verification

Sales Verification is the process for verifying our records against what actually sold. This usually involves an inspection of the property as close to the time of sale as possible. Making sure that the condition is accurately reflected is a primary focus but attention is also paid to other aspects such as is the quality grade correct and does the GLA appear correct. Also of note would be if any major work is undertaken prior to or soon after the sale.

Currently, Sales Verification Inspections are not being conducted on a routine basis on all sales but rather only in select circumstances. These should be done for all sales.

Currently there is not a sales record where corrections are made to the data related to a sale. Rather the data for the current year is updated and the sales extracts pull property data from the CAMA's "current year." This means that in some cases corrections are necessary to data such as Property Type, SF, and/or even the AV.

Updates of data occur from review of listing data and from the property inspection.

Addendum D – CBJ Determination of Full and True Value

CBJ 15.05.100 Determination of full and true value:

Property shall be assessed at its full and true value in money, as of January 1 of the assessment year. In determining the full and true value of property in money, the person making the return, or the assessor, as the case may be, shall not adopt a lower or different standard of value because same is to serve as a basis of taxation, nor shall the assessor adopt as a criterion of value the price for which the property would sell at auction, or at a forced sale, either separately or in the aggregate with all of the property in the taxing district, but the assessor shall value the property at a sum which the assessor believes it is fairly worth in money at the time of assessment.

(CBJ Code 1970, § 15.05.100; Serial No. 70-33, § 3, 1971)

State law reference(s)—Full and true value, AS 29.45.110.

Attachment B: BOE Training

There is some duplication of information between the Guide and Attachments A and B, however, we felt it was best to present the documents in their entirety. They do both present additional information from the Guide.

Property Assessments

An overview for the Board of Equalization To Be Presented June 2, 2022

JUNEAU

Assessment Basics

- Assessor is required by AS 29.45.110 to determine the fair market value of all taxable properties
- Assessed Values are critical to the equitable distribution of the tax burden
- Value is determined as of January 1st each year
- Three approaches to value are considered: Cost, Sales Comparison, and Income
- CBJ Assessor generally uses a Market Adjusted Cost Approach

 Preferred approaches are usually applied across a property class

JUNEAU

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Assessment Basics

Computer Assisted Mass Appraisal (CAMA)

- The CAMA system is the software within which most of the assessment administration and property valuation is managed
- Most of our current land models determine values from a base rate (price per square foot or acre for example) adjusted for various factors of desirability or usability which is then adjusted to market based on market sales
 - We may move to a site value adjusted by size and features in the future.
- Improvement value considers size, age, construction method, quality, condition and enhancing features
- Land and improvements are reviewed for adjustment to market annually based on comparison to sales through the Ratio Study process

Property Value Models

- Property values, regardless of what system they come out of or what purpose they are done for, utilize a model, either a formal one put "to paper" or an informal one in someone's head.
 - You
 - Your neighbor
 - A realtor
 - An appraiser
 - An insurance agent

 It may be a simple general ballpark value, based on price per SF, adjusted for quality, condition or style, or more

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Property Value Models

The modeling process involves

- Model Specification Model specification is the process of determining what attributes effect value in your market and therefore should be in your model. This is primarily done once and then reviewed each year for changes in the market.
- Model Calibration Model calibration is the process of determining how much each attribute in your model effects value. This is done annually.

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Mass Appraisal

- We primarily use mass appraisal techniques
 - That is standard for assessment valuations
- Mass appraisal vs single (fee) appraisal
 - Vertical process vs horizontal process
 - Go through every step for one property, arrive at value, move to next property.
 - Go through one step for all of the properties, move to next step, arrive at all values at end of steps.
 - Potentially more uniformity from a mass appraisal process





Property Valuation Process

In General, there are three processes utilized in establishing a property's value

- Generation within the CAMA
 - Primarily utilizing a table structure, percentage adjustments (factors) and dollar adjustments. This is the preferred method for most properties.
- Mass appraisal outside of the CAMA such as with a spreadsheet
 - Sometimes, due to CAMA system limitations or other factors, generation of values outside of the CAMA system becomes necessary or preferred.
 - Usually either hand entered or entered through a query into the CAMA after being generated in the spreadsheet.
- Unique, individually valued, properties
 - Usually generated utilizing a spreadsheet and then hand entered into the CAMA.

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Property Valuation Process

Let's look at how application of these principles looks within our CAMA system.

Property Valuation Process CAMA Land Screen Land <u>Adju</u> ent: Lot Size 28361 Exclude ٠ and Use Code (Land Type) Saltwater Unit Type fotal Units • Depth 20261 . Exclude Unit Price 8.96 Rate Schedule Site Value • Unit Price AG Adjustments Land Site \$185.535 -Land Valu Final Adju 0 verid LOC VIEW WTRFRT Total AG Value Total Land Lease Term ing Leave Year b bl Sava Erowne Ext Dalate JUNEAU

MA Land Feature	s					
📔 (1) Assessor's Office.Land A	ppraisal Information Land Id. 18	5327			9	
Land	djustments					
	last a second		10.11			
Adjustment Type 1 Location Adjustment	Adjustment Code 1 - Prime (140%)	Value 140	Ovenide			
2 Size Adjustment	1 - Prime (1404)	140				
3 Topography/Slope				-		
4 Access				-		
5 Wet Adjustment				-		
E View Adjustment	2 - Vey Good (1253)	125		-		
7 Waterfront	1 - Large (120%)	120				
E Chana	L - rede (rece)	120		1.1		
3 Services				1-1		
10 Possessory Interest						
11 Vacant Adjustment						
12 Flood Zone Adjustment				-		
Editing Existing Record (1.	71			• •	i 🤐	
New Save	Delete	Bro		Ept		

Property Valuation Process

								R-Basement Finish Rate	Minimal Finish Area (SF)	12.35
	Building Con	npo	nen	ts			1115	R 4 of Selected Bant Fin	100	
							1130	R-Basement Garage Cost		
di (1) Assessor's Office Building Structu			10 OTTER				1140	R Garage Base Rate(Att)	Attached Garage (SF)	37.5
Inventory Values R-Bidg D-	sta Gar. Hest R.Porches C	-Bildg Dat	T CE C	one.			1141	R-Garage Bace Rate(Det)		_
Accessed in the second s	Model Code Sub N	Indel Cod					1142	R Garage Base Rate(BI)		
▼ Residential ▼	R-Single-family Residence * 002	Two Stop	A	•	Recompute		1145	R-Garage Finish Rate(Att)	Garage Finish, Attached (SF)	6.39
YearBuilt Eff. YearBuilt T	otal Rooms Bedrooms Full Baths	Hal	Baths	GLA_SF	BSMT SF Base	ent Finish SF	1146	R Garage Finish Rate[Det]		
1998 2013	12 4 5	2		9142	1484	1484	1147	R-Garage Finish Rate(BI)		
Structural Element Name	Code	1%	Value	-			1170	R Carport Base Rate		
1010 R-Quality	5						1180	R-Wood Deck (P/P1)	Wood Deck (SF)	18.4
1012 R-Quality Adjustment							1181	R-Wood Deck w/Roof (P/P2)	Wood Deck (SF) with Roaf	39
1015 R-Structure	Stud Frame						1182	R-Encl. Parch SW (P/P3)		
1040 R-Base Rate (Est Wall)	Frame, Cement Fiber Siding	100	93.5				1183	R-Open Slab Porch (P/P4)		
1041 R-Base Rate (Ext Wall)							1184	R-Slab Porch w/Roof P/P5		
1042 R-Base Rate (Est Wall)							1230	R Current Cost Multiplier		1.25
1043 R-Base Rate (Ext Wall)							1240	R-County Cost Multiplier		1.21
1060 R-Roof Rate	Composition Shingle	100	1.B				1245	Nbhd /Market Multiplier		
1061 R-Roof Rate							1260	R-Depreciation		6
1070 R-Heating/Cooling Rate	Evaporative Cooler with Ducts	100	3.17					R-Functional Obsolescence		
1071 R-Heating/Cooling Rate	Floor Radiant, Hot Water	100	3.11				1264	R-Economic Obsolescence		
1072 R-Heating/Cooling Rate				1				R-Condition	4	0.9
1073 R-Heating/Cooling Rate							9010	た Completed Construction	100%	100
1080 R-Number of Plumbing Fot	30		91500							
1100 R-Basement Base Rate	Total Basement Area (SF)		26	-				2		
								-		
K Editing Existing Record (1/1)		_	_			F H	1	2		
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Property Valuation Process



\$1,841,100



Analysis

- For sales, the primary year we look at is the last year.
- For property types with fewer sales, which include all commercial property types, we expand the sales data up to 5 years back until we have a large enough sample.
- For special studies, such as a paired sale study, we occasionally go back 10 or more years.

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Analysis

The Juneau challenges

- We are a somewhat isolated market with a limited number of commercial properties available and a fairly low number of sales.
- Up until November 2020 there was no requirement that the sales price be disclosed in real estate transactions. So, besides starting with a low number of sales we only have data on a portion of those.
- With the addition of the penalty we are now seeing an increase in the percentage of disclosed sales prices which will be utilized in next year's analysis.
- Regardless of the challenges and what data we do or don't have assessed values have to be set every year.

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Market Factors

- There are other market factors that can effect values. We try to track and consider these factors. A few examples would be:
 - Economic conditions
 - Changes in financing
 - Listing Inventory
 - Average Days on Market
 - Rental rate changes
 - Cap rate changes due to changes in investor expectations
 - Others



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Correcting Commercial Assessments

Prior to 2022 adjustments

Commercial property was assessed at a median of 80.57% of sales price

- Commercial adjustments made in 2021
 - 2% increase to land value
 - 2% increase to building value
 - 2% decrease to downtown values
 - 35% increase to Rock Dump area land values
- Result: Commercial assessment ratio moved from 80.57% to
- 82.65%. This is down from 88.53% in 2021.
- CBJ Assessor target for median assessment ratio is 98%
- Commercial properties in Juneau remain under-assessed by ~20% overall
- CBJ Assessor will continue refining the commercial property values to reflect the market.

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Values for Assessment Year 2022

- What the statistics indicate is that we did not keep up with the commercial market this year and fell further behind.
- What we were able to do is tighten up the uniformity of commercial values. The ending COD for 2021 for all commercial types combined was 21.55. The beginning COD for 2022 was 19.9792 and the ending COD was 17.4590.









Comm Overall (1) -

Comm Land

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Comm Imp

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External Appraisals										
 External appraisals are a separate individuals opinion of value. For example for a lot, which had good comparable sales, the owner recently had appraisals done by three appraisers and their conclusions on value varied by 40%. 										
	An Illustration of Dif	ferences in A	Appraiser Opinion of Value							
	Parcel Number: 5B1	601380035								
	Appraiser	Eff Date	Opionion of Value							
	Roger Ramsey	1/9/2020	1,450,000							
	Charles Horan	5/1/2020	1,050,000							
	Kim Wold	6/5/2020	1,330,000							
	Range Between Low	& High	400,000							
	Variance as a Perce	ntage	38%							
	Mean		1,276,667							
	Median		1,330,000		JUNEAU					

Covid-19

Assessed Values In The Midst Of A Pandemic

- We recognize and are sympathetic to the fact that the past years have been difficult for some businesses in Juneau.
 Some businesses have seen drastic reductions in revenue.
 At the same time, other businesses have had good years.
- In the midst of that, what State statutes require of us is to determine the market value of the real estate. While a particular business may go out of business the underlying real estate value may decrease, may stay the same, or may even increase.

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Upcoming Appeal Hearings

- In our review we readily correct any errors
- Only a portion of the Petitions for Review become actual appeals before the BOE
- As you here appeals remember that uniformity is paramount

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