Brenwynne Grigg

From: Deb Bergmann

Sent: Tuesday, October 6, 2020 12:49 PM

To: Economic Stabilization
Cc: Borough Assembly
Subject: Extreme hardship grant

This is to inform you that our business of 40 years has definitely been disproportionately harmed due to Covid-19. We were forced to shut down for 3 weeks in March then when we were allowed to reopen it was for sidewalk delivery of our product only. We were in the process of ordering our supplies for the upcoming tourist season, which was supposed to be a record. We order supplies for our 3 locations, two in Juneau and one in Skagway. We didn't have enough notice to cancel many of the supplies so we are left sitting on 15 pallets of sugar, hundreds of pounds of chocolate and nuts, and various other items such as sugar free candy, chocolate gummy bears and candy bars. Of course we have had to pay for these items already.

We decided to only open one location when we were allowed to reopen in April. When we are normally gearing up and training for the upcoming season we were barely surviving with minimal customers. We also had to change things in our store like put up plexiglass dividers.

Normally we employ 25-30 employees in our Juneau stores from May-September. This year we had two full time and one part time employees. Our total sales in the month of July was down 91% over 2019. In the fourth quarter of 2019 we employeed 7 employees. In 2020 we have 2 full time and one part time for the first quarter.

We can only hope that things will be more normal in the year 2021, especially during the tourist season. After 40 years of being in business this has been the hardest year to keep going.

Sincerely,

Deb Bergmann, secretary The Alaskan Fudge Co. 195 So Franklin Juneau, AK 99801 907-586-1478

Sent from my iPad