July 24, 2020

To: City and Borough of Juneau ATTN: Scott Ciambor, Chief Housing Officer 155 S. Seward Street Juneau, AK 99081

Re: Letter of Interest – Cold Weather Emergency Center

Mr. Ciambor,

My name is Kristen Murdock and I represent DCI Commercial, LLC. This letter represents our express interest to be considered in the CBJ's search for a cold weather emergency shelter. Please see below for property details.

- Address: 1108 F Street, Juneau, AK 99801
- Assessor's Tax Parcel Number(s): 1C060U050022; 1C060U050023; 1C060U050024; 1C060U050025
- Current Owner of Record: DCI Commercial, LLC
- Name of Property: Bill Ray Center
- > Description: 2-story commercial office building with 22,055 square feet
- Current Use & Zoning
  - Use: Vacant and currently for rent
  - Zoning: Light Commercial (LC)
- Assessed Value: \$1,159,500
- Date of Last Appraisal: July 2018

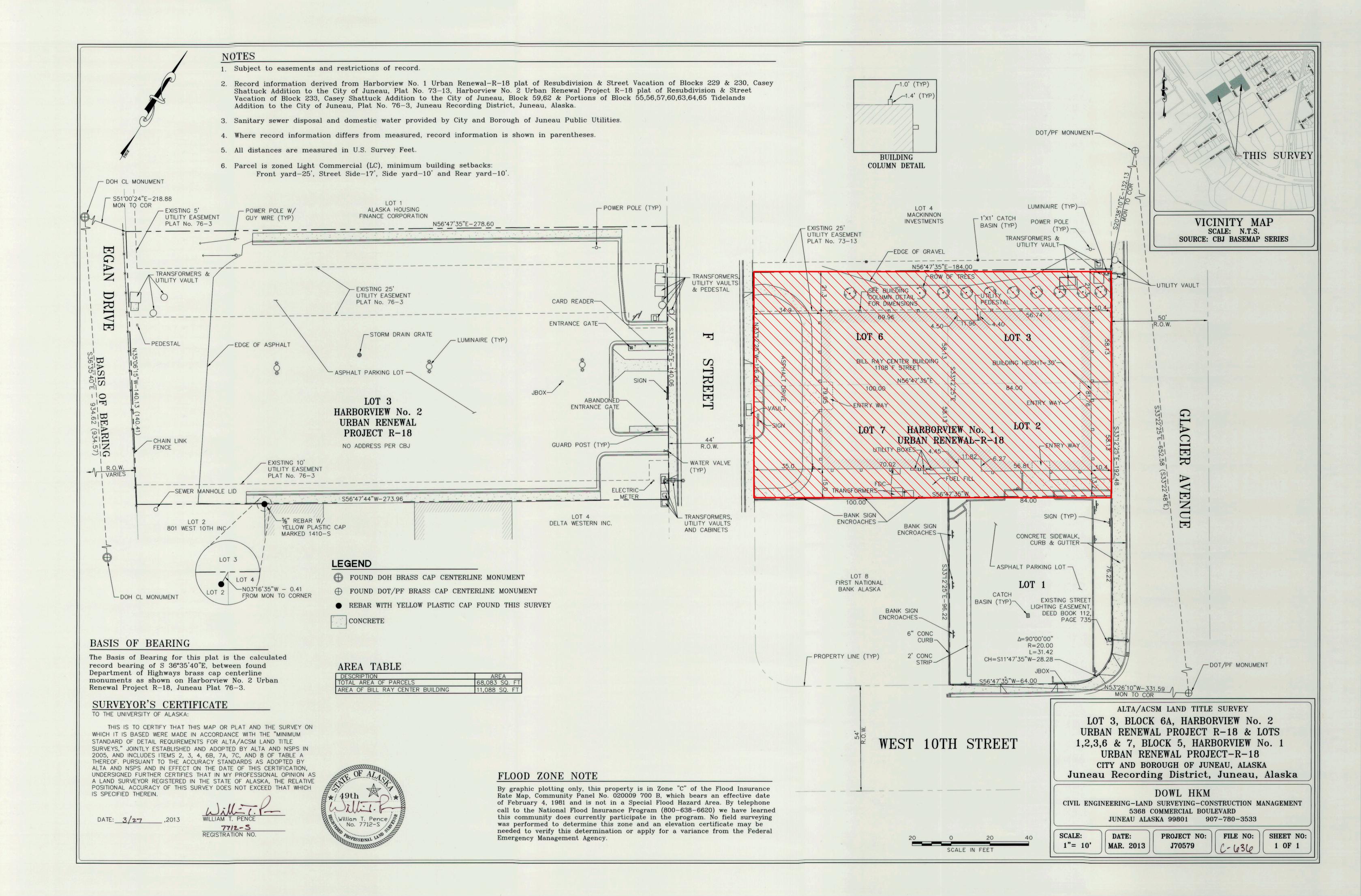
Additionally, I've included a survey of the property (with the portion we're interested in selling hatched in red) and a potential concept drawing for the emergency shelter. This first iteration includes space for 61 cots on the ground floor in addition to new construction in the SW corner to accommodate shower, laundry and bathroom space.

Thank you for your consideration and please do not hesitate to contact me for further information. I can be reached by phone at (360) 318-4841 or email at <u>kmurdock@dci-properties.com</u>.

Sincerely,

Kinter Jule

Kristen Murdock





Conceptual Design
BILL RAY CENTER



Introducing The Breakwater Inn & Restaurant to sell to CBJ for cold weather emergency Shelter.

We are proud to present our property to sell to CBJ for cold weather emergency shelter using CARES ACT fund.

Take an advantage of this property to use a shelter for this cold winter to protect those people who need extra cares. This property has everything you need, housing, offering foods, rehabbing, curing those people who need relaxation with the best view in town, bus stop to transfer to downtown or valley, airport, even walking distance to grocery store.

We have full kitchen system ready to feed people, recreation area, and also possible approximate 5,000 square feet extended bunk bedroom available in first floor just in case there are more people who need help at COVID-19 pandemic in this winter year of 2020.

Not just offering, but educating people who need to be get back on their own feet.

Juneau city may purchase this property to turn into treatment and homelessness resources facility,

or even city use, senior housing, court system use, historical center for tourist (great highway location),

Seasonal city worker transition home, Police or Fire Department training facility, &etc..

But most likely the criteria you have applied for emergency shelter meets perfectly with our property.

Our management started with hiring people from half way house , because we believe everybody deserve second change to be changed their lives to be better places.

So does to homeless or people who need housing, not isolated from the community but stay within the community.

Discover the benefits and the potential that you can get from purchasing this property.

All in one place... great location.

Thank you

- 1. Address: 1711 Glacier Ave. Juneau A K 99801
- 2. Assessor's tax Parcel #: 1C020J050030

3. Curren t owner of record : CNH holding LLC, 100% ownership, Fee simple

4. Name of the property: The Breakwater Inn & Restaurant, Lounge

5. Brief Description

\* Lot size: 0.52 acres,

\* Leasable area : 22,583(SF)

\* Number of Building: 1 \*Number of Stories: 3

\* Price:: \$ 2,853,800 (Negotiable), previously presented by Marcus & Millichap

\*Room count: Total 49 (29 with Kitchenettes) with toilet and shower EA.

Individual heating system (secure for COVID-19 than central system)

Fire sprinkler system.

\*Amenities: \* 4 Storage rooms, Maintenance room, Laundry room, 24 hr Deli at lobby, Food & Beverage facilities: Restaurant & Lounge, Bus stop, walk-in cooler storage room, 24 hr security system, on site manager, meeting room, room service, Harbor view.

\* Approximate 5,000 SF inactive space: This space can be converted to extra Bunk bed room with 2 bathrooms, kitchen foundation set up.

\* The ground level spaces to be utilized as an administrative office

\*Elevator for goods handling \* 53 parking space

It has a reception desk in lobby and entry area faced on Glacier Avenue with bus stop right in front of Hotel. There are 4 entry total through the building and 2seperate entry through ground banquet room area which has entry directly to the laundry room.

5. Current use and zoning : Waterfront-Commercial

6. Assessed value : \$1,220,000

(lot and building only, business & BDL not included, Improvement has made)

Compare with property at 307 S. Franklin St. 4,800SF (3story) \$4,9000,000

7. Date of last appraisal : March, 2015

Email will be sent out with information and pictures. Contact information: (907) 586-6303 ask for Gina

AK Entity #: 10027477 Date Filed: 04/10/2019 State of Alaska, DCCED

FOR DIVISION USE ONLY



# THE STATE

<sup>of</sup> ALASKA

Department of Commerce, Community, and Economic Development Division of Corporations, Business, and Professional Licensing PO Box 110806, Juneau, AK 99811-0806 (907) 465-2550 • Email: corporations@alaska.gov Website: Corporations.Alaska.gov

### Limited Liability Company

2019 Biennial Report

For the period ending December 31, 2018

Web-4/10/2019 12:51:39 PM

- This report is due on January 02, 2019
- \$100.00 if postmarked before February 02, 2019
- \$137.50 if postmarked on or after February 02, 2019

Entity Name:	CNH HOLDING LLC	Registered Agent	
Entity Number:	10027477	Name:	James Hargett
Home Country:	UNITED STATES	Physical Address:	1711 GLACIER AVE, JUNEAU, AK
			99801
Home State/Province:	ALASKA	Mailing Address:	1711 GLACIER AVE, JUNEAU, AK
			99801

Entity Physical Address: 1711 GLACIER AVE, JUNEAU, AK 99801

Entity Mailing Address: 1711 GLACIER AVE, JUNEAU, AK 99801

**Please include all officials.** Check all titles that apply. Must use titles provided. Please list the names and addresses of the members of the domestic limited liability company (LLC). There must be at least one member listed. If the LLC is managed by a manager(s), there must also be at least one manager listed. Please provide the name and address of each manager of the company. You must also list the name and address of each person owning at least 5% interest in the company and the percentage of interest held by that person.

Name	Address	% Owned	Titles
Hyun Chi-Mott	1711 GLACIER AVE, JUNEAU, AK 99801	100.00	Member
James Hargett	1711 GLACIER AVE, JUNEAU, AK 99801		Manager

Purpose: To own and operation of existing Motel located in Juneau AK.

NAICS Code: 721110 - HOTELS (EXCEPT CASINO HOTELS) AND MOTELS

New NAICS Code (optional):

This form is for use by the named entity only. Only persons who are authorized by the above Official (s) of the named entity may make changes to it. If you proceed to make changes to this form or any information on it, you will be certifying under penalty of perjury that you are authorized to make those changes, and that everything on the form is true and correct. In addition, persons who file documents with the commissioner that are known to the person to be false in material respects are guilty of a class A misdemeanor. Continuation means you have read this and understand it.

Name: James Hargett



# **PROPERTY OVERVIEW**

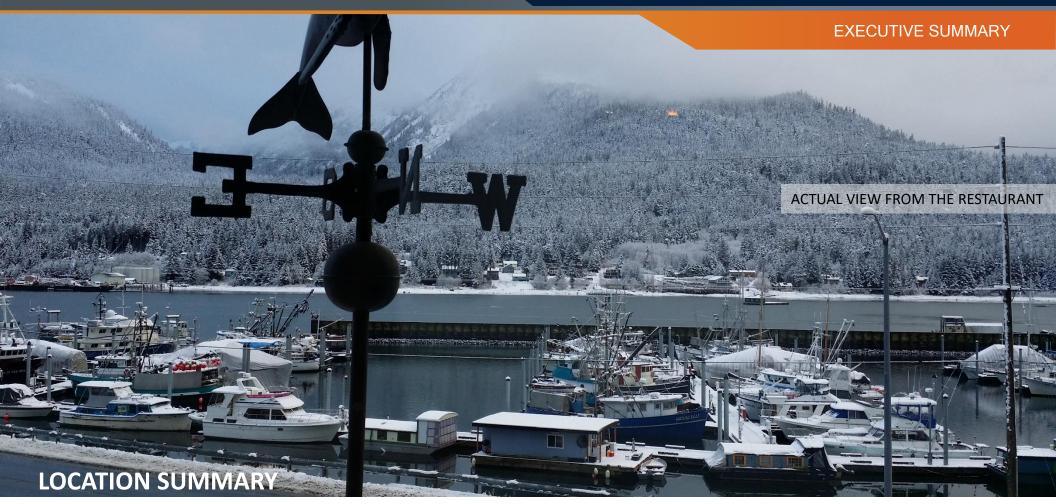
Exclusively presents for sale Breakwater Inn in Juneau, Alaska. A three-story 49 room full service hotel sits on a open harbor water view less than a mile from Juneau Downtown and one and a half miles from the Juneau Cruise Ship Terminal.

Juneau is the Capital of Alaska with the government sector as the largest employer with nearly 7,000 people and total population of 36,000 thousand residents. Over a million out-of-state visitors visit annually, of which 93 percent are cruise passengers. Popular activities are visiting Mendenhall Glacier , nature hiking, kayaking, whale watching, wildlife viewing, hunting and fishing.

Hotel rooms provide spectacular waterfront views with full dining and bar. All harbor view rooms have private decks and mountain view rooms have kitchenette units.

The property has incredible potential opportunities to increase revenue as the property is under performing compared to comparable hotels in the area. Extended stay accounts for only 46 percent of occupancy and only 6.7 percent of occupancy accounts for daily room charge while local occupancy is at above 60 percent, which provides significant opportunity to increase the occupancy and increase revenue. The banquet room that is about 3,000 square feet is inactive which can be opened for extra revenue. Also, the ground level has spaces to be utilized as retail business to provide services for the Juneau Douglass High School right next door.





Breakwater Inn, is ideally located half way between Juneau International Airport and Downtown Juneau. It is the second largest city by area in the United Stage. The city is many things: a mountain town, a coastal community and the most scenic capital city in the United States. It is not only America's "Last Frontier," but also a natural wonder, wildlife hot spot and cultural jewel. It is rich in history, art, music and Native heritage; an outdoor enthusiast's paradise, a shopper's trove and a food lover's dream - not just the state capital, but the beating heart of Southeast Alaska. Over a million people visit Juneau to experience it's stunning, natural beauty, including glaciers, national parks and the tallest mountain in North America, Denali (formerly Mount McKinley). Juneau is the most visited city in Alaska, with visitors contributing over 25 percent of Juneau's annual sales tax.



### RESTAURANT & BAR







### **PROPERTY DETAIL**

VITAL DATA	
Name of Property	Breakwater Inn
Property Address	1711 Glacier Ave, Juneau, Alaska 99801
Price	\$2,400,000
Cap Rate	
Proforma Cap Rate	
Owership	
Price/Room	
Room Count	49
Average Daily Rate	
Occupancy	
RevPAR	
Price \$/ SQ FT.	

29 (15with Kitchenettes)
14 (11 with Kitchenettes)
4 (1 with Kitchenette)
1
1
49 (29 with Kitchenettes)

\*16% occupancy for daily stay

## BREAKWATER INN

Assessor's Parcel Number	10020-J05-0030
Franchise	Independent
Franchise Available	
Lot Size (Acres)	0.52
Gross Leasable Area (SF)	22,580
Year Built	1969
Number of Buildings	1
Number of Stories	3

ACCESSIBILITY		
Highway	Alaska Route 7	
Airport	Juneau Int'l Airport - 7miles	
Juneau (Downtown)	Downtown - 1 miles	

#### **Full Hotel Amenities List**

- Balconies with Mountain or Harbor Views
- Restaurant and Bar
- Meeting Room
- Banquet Area
- Delicatessen and Convenience Store
- Complimentary with and Cable with HBO
- On-site Management Suite
- Variety of Room Types,
- including rooms w/ Kitchenettes
- Room Service
- 24-hour Front Desk Service
- Refrigerator / Microwave / AM-FM Radio
- Store Your Catch in our Freezer/Refrigerator
- Wake-up Calls
- Free Airport Shuttle
- Copier / Fax Machine
- Lounge / Handicap Room
- Alarm Clock / Hair Dryer / Iron
- Secure Room Entry by Electronic Key
- Security / Fire Alarm / Smoke Detecors
- Telephone

#### **Room Types**

#### 2 Double Bed Room w/ kitchenette

- This Mountain View unit has two double beds and two comfortable chairs
- Kitchenette includes under the counter refrigerator, two burner stove top, microwave, coffee pot
- Pots, pans, utensils, table and chair. Cable TV

#### 1 King Bed Room w/ Kitchenette

- · This Mountain View unit has one King beds and two comfortable chairs
- Kitchenette includes under the counter refrigerator, two burner stove top, microwave, coffee pot
- pots, pans, utensils, table and chairs. Cable TV

#### 2 Duble Bed Room w/ Harbor view and Balcony

- This Harbor view unit has two Double Bed and two comfortable chairs Harbor View
- Private deck balcony, cable TV and microwave, coffee pot.

#### 1 King Bed Room w/ Harbor view and Balcony

- · This Harbor View unit has one King bed and two comfortable chairs Harbor View
- Private deck balcony, cable TV and microwave, coffee pot

#### Spacious Family Suite Room w/ Mountain View

- This spacious Mountain View suite unit has two Double bed and two comfortable chairs
- Dining table and sofa cable TV and microwave, coffee pot

#### Family Room bunk Bed w/ 2 Double Beds

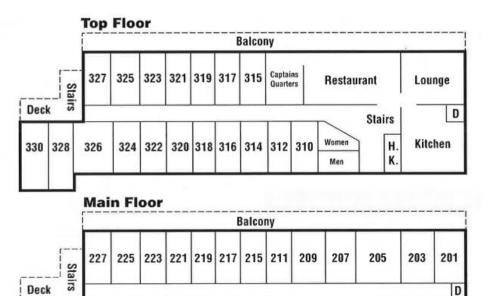
- This Mountain view unit has one Bunk bed, two Double bed, two comfortable chairs
- One Sofa bed, cable TV, microwave and coffee pot (Up to eight People)



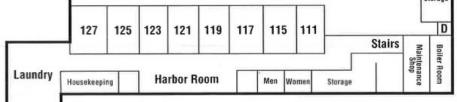
1711 Glacier Avenue, Juneau, AK 99801

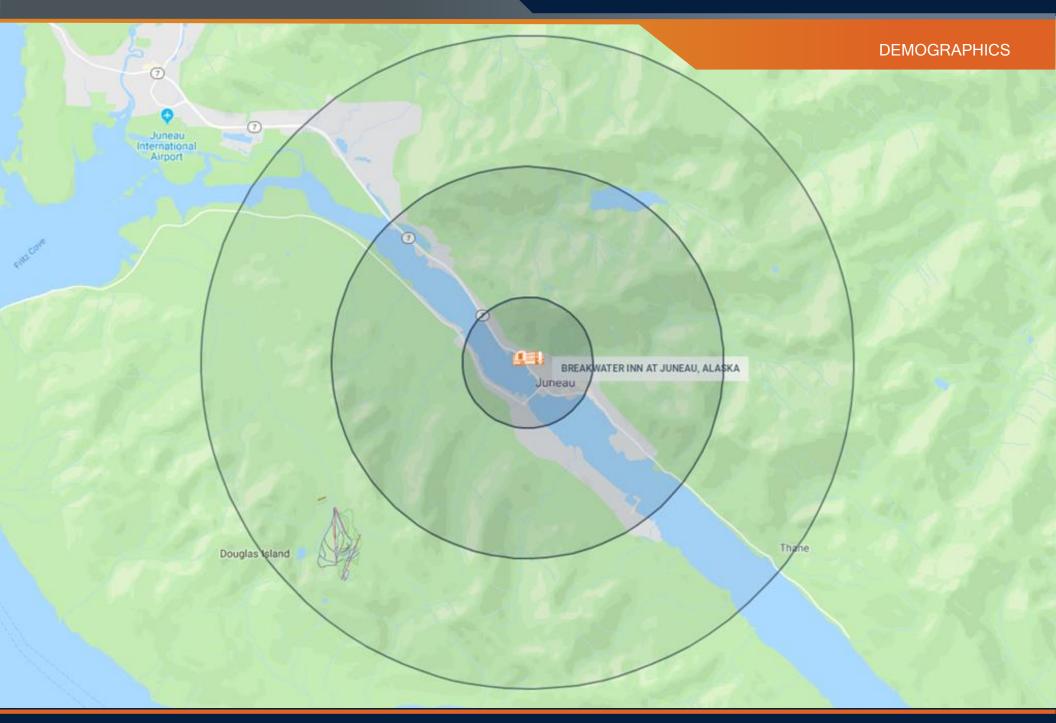














Wright Services 5454 Shaune Drive Juneau, AK 99801

Scott Ciambor Chief Housing Officer City and Borough of Juneau Juneau, AK 99801

**RE:** Facility for Warming Shelter

Dear Scott,

Wright Services, Inc. represents several properties in the Juneau market and as such has interest in discussing with City and Borough of Juneau the possibility of providing a property for the warming shelter location.

One such property has been used extensively though out the pandemic as a shelter for several residents with no other options for housing. This partnership, while not perfect, has benefitted both Juneau and Wright Services. A continuing relationship may assist Juneau in facing the uncertainty of our future.

This property located at 435 W Willoughby Ave, known as the Driftwood Hotel, may be an answer. This parcel # 1C60K660020, owned by Driftwood Hotel LLC and is located in a mixed use zone and on the bus line. Currently the property operates as a hotel with two restaurants on site. The CBJ Assessor's database lists the property at \$3,154,900.00 currently. The building is additionally fully furnished and operating as three separate entities, two restaurants and sixty-two hotel rooms and suites. The last appraisal was performed when current owner purchased the hotel in 2014.

Understandably, we hold this property in high regard and have expectations of both present and future value being rendered at this location. Please consider our offer carefully and allow us to present our idea for the Borough's consideration.

Charles Collins General Manager