ATTACHMENT #12



Glacier Valley Rotary Club P.O. Box 34418 Juneau, AK 99803

August 9, 2013

Patricia deLaBruere Airport Manager Juneau International Airport 1873 Shell Simmons Drive, Suite 200 Juneau, AK 99801

Dear Ms. deLaBruere:

In follow up to our discussions via email and over the phone, I am writing to inform you that Craig Dahl, a past-president of the Glacier Valley Rotary Club, will join you at the Airport Board meeting on August 14, 2013 to address the issue of Glacier Valley Rotary Club's (GVR) continued use of the Alaska Room.

As we have discussed, it is my understanding that as a result of a meeting with Airport Board roughly two years ago, an interim ruling was adopted which allowed GVR to move to the Alaska Room (roughly 18 months ago); although, no formal arrangement was reached with GVR. It appears that the Airport Board was anticipating Glacier Catering to bill us for the use of the room, which hasn't happened since we moved to the Alaska Room. Also, given a formal agreement was not communicated to GVR, the matter of a fee for rental of the Alaska Room was not taken up with the prior boards for the past two years. Further, it will be present a financial hardship for GVR to designate funds for the past use of the Alaska Room given we were not aware of the final outcome, the issue was not addressed with our members, nor had we designated funds in our prior budgets to accommodate the expense.

As indicated in our letter to you dated August 17, 2011 (copy included) GVR has been meeting at the airport for over 40 years. We'd like to continue this tradition; however, we will not be able to do so if the cost to use the Alaska Room creates a financial hardship for our members. Members of GVR embrace Rotary's motto of "Service above Self" and the club sponsors many worthwhile projects in our community with the money we raise – namely, scholarships for high school seniors, Pillars of America Speaker Series, Riverside Rotary Park – and we volunteers countless hours over the course of every year to support these programs.

Additionally, our continued presence at the airport provides a consistent, ongoing revenue stream for Glacier Restaurant (roughly \$25,000 a year) and for any other

restaurant that may take over the space should Glacier Catering not continue after December 31st. Also, the agreement Glacier Catering has with Republic Parking, which allows our members to park for two hours for \$1 is an added benefit. It is our hope that this will continue should Glacier Restaurant be unsuccessful in their bid to retain space and the Airport Board were to select a new vendor.

We understand the need to provide revenue for the Airport. Under your current agreement, GVR would not be able to absorb a \$100 weekly cost for the roughly 3 - 4 hours (to include our meeting time) it takes Glacier Catering to setup and take down the room. GVR would like to continue meeting in the Alaska Room if we can reach an agreement for a nominal cost to use the space and we are prepared to pay a flat rate of \$50 per week, which would incorporate the setup and takedown time required by the caterer to run our meeting. As we have discussed, it is our intent to begin payment immediately - starting with the first meeting of FY 2014 year on July 10th.

Patty, it is my sincere hope that the Airport Board will consider the above arrangement and GVR can continue to meet at the Alaska Room for many years to come. Should you have any questions while I am out next week, please contact Craig Dahl at 790-5101, or contact me on my cell at 723-9711. I'll be in Nashville, but will get back to you at my earliest convenience.

Thanks again, Patty,

Sincerely

Bill Peters Juneau Glacier Valley Rotary Club, President