

ATTACHMENT #2

**POTENTIAL RATES & FEES ADJUSTMENTS & REVENUE:**

*(note: estimated revenues are the additional revenues generated on an annual basis)*

✓ Indicates already considered/approved by the Finance Committee.

**NEW**

**Filing Fee for Lease Action Request--\$100:** A Lease Action Request (Assignment, New Lease, Extension/Amendment, Collateral Assignment, Cancellation) requires the attention of the following people: Airport Business Manager, Airport Manager, Airport Admin Asst., Accounts Receivable Technician, Assessor’s Admin Asst. This takes a considerable amount of time and resources. *Changed per comparison with ANC/FAI both at \$100.*

Estimated Revenue \$1,000

**FY14 Security Fee-- \$1.00 per enplaned Screened Passenger:** As stated earlier, the cost of airport security has increased, but the reimbursement by TSA has continued to decrease with the possibility that the Federal government will terminate these grants in the near future. Much of the security is dedicated to the screening checkpoint and the SIDA areas by regulation, but is also required on the airfield for general aviation and small commercial.

Estimated Revenue \$260,000

*This new fee category was introduced in February 2012 for airlines to discuss with their corporate office; giving enough time for budget consideration.*

**CHANGES**

✓ **Land Lease Rates:**

Currently we have three types of land leases (since 2008)—

- \$0.52/sf/yr Main Ramp
- \$0.43/sf/yr Other Ramp
- \$0.17/sf/yr Undeveloped land
- \$0.65/sf/yr Landside Non-Aviation

✓ **Suggested** land leases changes (based on ANC CPI over 4 years)—

- \$0.57/sf/yr Commercial Airfield Land Lease
- \$0.47/sf/yr Non-Commercial Airfield Land Lease
- \$0.19/sf/yr Undeveloped Land Lease
- \$0.71/sf/yr Landside Non-Aviation Land Lease
- \$0.80/sf/yr SIDA Land Lease

***Estimated Additional Revenue =\$121,600***  
*(for all changes/increases)*

✓ **Suggested language changes:** “Commercial” Ramp would replace “Main” Ramp, to include commercial leases on the airfield; not just main ramp.

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✓ **Float Pond Tie Down Rates:**

Currently— (since 2007)

\$45/mo (\$360/yr) for Privately Owned docks.

\$60/mo (\$480/yr) for Airport Owned docks.

✓ ***Suggested Change—***

Float Pond rates were based on annual rate for approximately 8 months of use.

\$ 90/month for Privately Owned docks North & South side (\$720/yr)

\$150/month for Airport Owned docks North & South side (\$1,200/yr)

\$150/month Privately Owned docks West Finger (\$1,200/yr)

Estimated Revenue Increase \$26,300

*Note: Lake Hood Charges \$105/month, billed full year (\$1,260 annually), FAI \$45-70/month*

*CBJ moorage fees. Rates vary by Juneau harbors: Min. \$568/year (skiff), \$4.08-\$6.81/foot/month (30' space = \$1,469-\$2,452/year)*

✓ **Aircraft Parking & Tie-down Rates:**

	Currently – (since 2007; transient since 2005)	✓ <b><i>Suggested</i></b>	<b><i>Est Revenue Increase</i></b>
Main Ramp >12,500 lbs.	\$220.00/month	\$500.00/month	\$ 3,360
Overnight Air Carrier Gate/ Cargo)	\$220.00/month	\$500.00/month	\$ 6,720
Main Ramp Air Taxi (small box)	\$ 65.00/month	\$ 75.00/month	\$ 2,160
Main Ramp Air Taxi (large box)		\$100.00/month	\$ 1,680
Hard surface parking	\$ 49.00/month	\$ 60.00/month	\$ 8,844
Gravel surface parking	\$ 38.00/month	\$ 50.00/month	\$ 4,032
Transient < 6,001 lbs (non-commercial)	\$ 5.00/ 24 hours	\$ 10.00/ 24 hours**	\$ 50
Transient < 6,001 lbs ( <b>commercial</b> )		\$ 25.00/ 24 hours**	\$ 1,250
Transient 6,001 – 12,500 lbs.	\$ 50.00/ 24 hours	\$ 75.00/ 24 hours	\$ 100
Transient 12,501 – 100,000 lbs	\$135.00/ 24 hours	\$175.00/ 24 hours	\$ 800
Transient > 100,000 lbs	\$200.00/ 24 hours	\$500.00/ 24 hours	\$ 1,500
Jetway 5 Use (excl. Alaska Air)	\$100.00/per use/turn	\$500.00/ 24 hours	rare

✓ Additional language: *All parking spaces are designated one aircraft per space. Any additional aircraft parked in/near/around a parking spot, or any aircraft not within an aircraft space will be assessed the daily transient fee rate for size/type of aircraft/operation.*

\*\*Reminder: Transient General Aviation is free for first 2 hours

\*\*Commercial operator pays fee upon parking (no grace period).

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**Fuel Flowage Fees:**

Currently (signatory) – (note: non-signatory is 25% more currently at \$0.20/gallon)  
 \$0.155 AV gas (GA, small commercial) *(since 2010)*  
 \$0.155 Small Jet (& helicopter) *(since 2010)*  
 \$0.125 Large Commercial Jet *(since 7/1/2012)*

**Each \$0.01 increase yields** the following additional revenue:

AV gas (GA, small commercial)	Estimated Increase	\$ 3,550
Small Jet (& helicopter)	Estimated Increase	\$ 8,240
Large Commercial Jet	Estimated Increase	\$28,500

**Landing Fees: (since 7/1/2012)**

Currently (signatory) – (note: non-signatory is 25% more; currently \$2.73/per 1,000 lbs.)  
 \$2.18/ per 1,000 lbs (or fraction thereof) for all aircraft 12,500 lbs or more

<b>Each \$0.01 increase yields</b>	Estimated increase	\$ 7,000
<b>Each \$0.10 increase yields</b>	Estimated increase	\$70,000

**✓ Commercial Vehicle Access Fees:**

**Ground Transportation (since 2001):**

Currently	<u>1-7 PAX</u>	<u>8-16 PAX</u>	<u>17 or MORE*</u>
Annual	\$125.00	\$165.00	\$200.00

\*Company cap for tour buses etc. at \$4,000 *(since 2004)* Note: this change is important since the major tour companies have merged into one company. The one super company now registers 92 buses, van and baggage trucks.

**✓ Suggested:**                      **\$150.00**                      **\$200.00**                      **\$250.00\***

Estimated Add'l Revenue	\$1,600	\$300	\$200
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**✓ \*Company cap suggested increase to \$10,000** due to the merge in companies several years ago. Airport provides special spaces and areas for baggage staging in terminal at no cost. Currently 92 buses, vans, baggage trucks registered to this company.

**Estimated additional revenue:              \$6,000**

**Commercial Pick-up/Delivery (since 2001):**

Currently	<u>1<sup>st</sup> Vehicle</u>	<u>Each Add'l Vehicle</u>
	\$125.00	\$15.00

**✓ Suggested:**                      **\$150.00**                      **\$25.00**

Estimated Add'l Revenue	\$225.00	\$190.00
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**AOA Permits (since 2001):**

Currently	<u>1<sup>st</sup> Vehicle</u>	<u>Each Add'l Vehicle</u>
	\$190.00	\$20.00
✓ <b>Suggested:</b>	<b>\$230.00</b>	<b>\$35.00</b>
Estimated Add'l Revenue	\$360.00	\$540.00

**Water/Sewer (since 2004):**

This is a separate Regulation. Staff suggests that rates be addressed in a special meeting at a later date.

✓ **Rental Car Ready Car Lot (since 2010):**

Currently \$60/month

✓ **Suggested: \$75/month** *Estimated Additional Revenue \$22,500*

**ADDENDUM – ADDITIONAL FEE CHANGES**

**Employee Parking Fees:**

Currently \$35/month  
**Suggested: \$40/month**

*Estimated Additional Revenue \$3,500*

*Note: A 10% discount is given for prepayment of an entire period (Period are: October – April; or May – September). No discount for monthly payments. Already in regulation.*

**Badging Fees:** (since 2010 for badge issuance fees; remaining since 2005)

	<u>Current</u>	<u>Suggested</u>
Initial Issue (Badge + \$50 deposit)	\$65	\$75
Renewal	\$15	\$25
Re-issue (worn/damaged)	\$15	\$25
Lost Badge	\$200	no change
Contractor Deposit	\$200	no change
Fingerprint fees Airport	\$45	\$50
Fingerprint Fee (non Airport)	\$75	no change
Proximity Gate Card/per issuance	\$5	\$10
Non-Airport ID	\$10	\$25

*Estimated Additional Revenue \$15,200*

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**Terminal Lease Rates:**

(since 2001)—

\$24.62/sf/yr	Counter (North wing) plus 7 feet
\$31.01/sf/yr	Counter (East wing) plus 12 feet
\$22.39/sf/yr	Office (North wing)
\$24.87/sf/yr	Office (East wing)
\$24.87/sf/yr	Office (Tower/Ops/Admin)
\$24.87/sf/yr	Office (AK Maint)
\$24.87/sf/yr	Baggage Claim
\$19.90/sf/yr	Bag Make-up/Storage (east)
\$19.90/sf/yr	Storage/Frt Rm (North wing)
\$12.44/sf/yr	Canopy Storage (North)
\$31.01/sf/yr	Departure Lounge/Hold Room

***Suggested*** terminal leases changes (based on ANC CPI since 2001)—

Estimated Additional Revenue

\$33.59/sf/yr	Counter (North wing) plus 7 feet	\$13,670
\$42.30/sf/yr	Counter (East wing) plus 12 feet	\$13,108
\$30.54/sf/yr	Office (North wing)	\$26,406
\$33.93/sf/yr	Office (East wing)	\$ 7,991
\$33.93/sf/yr	Office (Tower/Ops/Admin)	\$ 4,349
\$33.93/sf/yr	Office (AK Maint)	\$12,213
\$33.93/sf/yr	Baggage Claim	\$34,881
\$27.15/sf/yr	Bag Make-up/Storage (east)	\$48,676
\$27.15/sf/yr	Storage/Frt Rm (North wing)	\$ 3,038
\$16.97/sf/yr	Canopy Storage (North)	\$ 7,275
\$42.30/sf/yr	Departure Lounge/Hold Room	\$79,188

***Estimated Additional Revenue = \$250,795***