

ATTACHMENT #4

**POTENTIAL RATES & FEES ADJUSTMENTS & REVENUE:**

(note: estimated revenues are the additional revenues generated on an annual basis)

**NEW**

**Filing Fee for Lease Action Request--\$200:** A Lease Action Request (Assignment, New Lease, Extension/Amendment, Collateral Assignment, Cancellation) requires the attention of the following people: Airport Business Manager, Airport Manager, Airport Admin Asst., Accounts Receivable Technician, Assessor's Admin Asst. This takes a considerable amount of time and resources.

Estimated Revenue                      \$2,000

**FY14 Security Fee-- \$1.00 per enplaned Part 121 passenger:** As stated earlier, the cost of airport security has increased, but the reimbursement by TSA has decreased and will imminently terminate. Much of the security is dedicated to the screening checkpoint and the SIDA areas by regulation.

Estimated Revenue                      \$260,000

*Due to this being a new fee category for airlines, we would not look at establishing this fee until FY14.*

**CHANGES**

**Land Lease Rates:**

Currently we have three types of land leases (since 2008)—

- \$0.52/sf/yr    Main Ramp
- \$0.43/sf/yr    Other Ramp
- \$0.17/sf/yr    Undeveloped land

***Suggested*** land leases changes (based on ANC CPI over 4 years)—

		Estimated Additional Revenue	
\$0.57/sf/yr	Main Ramp		\$ 1,783
\$0.47/sf/yr	Other Ramp		\$29,913
\$0.19/sf/yr	Undeveloped land		\$ 1,479

***Suggested ADDITION*** to above Land Lease Rates--

\$0.80/sf/yr	SIDA land lease		
		Estimated Additional Revenue	\$ 28,719

Currently we have 3 tenants that allow Part 1548 air cargo operations on their leased premises. The air cargo in these areas has special SIDA rules and required security checks on the part of the airport. As long as these land leases are used for the purpose of air cargo, they should be required to pay a higher lease rate due to random inspections and additional security requirements on the Airport

ATTACHMENT #4

**Float Pond Tie Down Rates:**

Currently—

\$45/mo (\$360/yr) for Privately Owned docks.

\$60/mo (\$480/yr) for Airport Owned docks.

***Suggested Change—***

Float Pond rates are based on approximately 8 months of use, as established in previous years' Finance meetings, but are charged as an annual rate:

\$720/yr for Privately Owned docks North & South side.

\$1200/yr for Airport Owned docks North & South side.

\$1200/yr West Finger.

Estimated Revenue Increase \$28,000

**Signatory Main Ramp Parking >12,500 lbs.:**

**&**

**Signatory Overnight Parking at Air Carrier Gate:**

Currently—

\$220.00/month

***Suggested Change—***

\$500.00/month

Estimated Revenue Increase \$10,080

For the same reason as stated above for the SIDA land lease rates, these areas fall under the required Federal checks and inspections by the Airport.

**Fuel Flowage Fees:**

Currently (signatory) – (note: non-signatory is 25% more)

\$0.155 AV gas (GA, small commercial)

\$0.155 Small Jet (& helicopter)

\$0.085 Large Commercial Jet

***Each \$0.01 increase yields*** the following additional revenue:

AV gas (GA, small commercial) Estimated Increase \$ 3,550

Small Jet (& helicopter) Estimated Increase \$ 8,240

Large Commercial Jet Estimated Increase \$28,500

**Landing Fees:**

Currently (signatory) – (note: non-signatory is 25% more)

\$1.98/ per 1,000 lbs (or fraction thereof) for all aircraft 12,500 lbs or more

***Each \$0.01 increase yields*** Estimated increase \$ 7,000

***Each \$0.10 increase yields*** Estimated increase \$70,000