

NON AIRLINE REVENUE BREAKDOWN (MODEL)

does not include Airline Revenue (Air Carrier)

	<u>Current Allocations</u>		<u>Industry Standard Allocations</u>	
	<u>Terminal</u>	<u>Airfield</u>	<u>Terminal</u>	<u>Airfield</u>
RENTALS				
Concessions				
Parking Lot	25%	75%	100%	
Restaurant	100%		100%	
Rental Car		100%	100%	
Rental Car Storage		100%		100%
Gift Shop	100%		100%	
Taxi/Access Fees	100%		100%	
Advertising	100%		100%	
Terminal Leases				
TSA-LEO Lease/reimb	50%	50%	100%	
FAA Leases	100%		100%	
Other Terminal Leases	100%		100%	
Airfield Leases				
Airfield Ground Leases		100%		100%
USER FEES				
Terminal Jetway	50%	50%	100%*	
Airfield A/C pkg & Transient		100%		100%
STATE REVENUE (State fuel tax)		100%		100%
FUEL FLOWAGE FEES (FFF) (non air carrier)		100%		100%
INTEREST INCOME	100%		50%	50%*
FEES (vending)	100%		100%	
FINES (tickets, minor offenses)	100%			
MISC. INCOME	75%	25%		
Phone,			100%	
Fire Dept fuel reimburse				100%
Employee parking,			50%	50%
Badging			50%	50%
Water/sewer utilities				100%
Other Misc.			50%	50%

BOLD type percentages (under Industry Standard Allocations) indicate a change would be necessary to negotiations and financial model.

*I already disbursed this way in the model.