

ATTACHMENT #7

This is proposed by Kathy Seale with FKI Logistex Inc and the company that received the bid for one large Y shaped carousel. Why not have Twin Luggage Carousels being 12 feet apart and having 6 feet set aside for disabled on each carousel. Each carousel is equipped with 2 to 4 motors for backup. And the luggage personnel can work on another flight after finishing the prior flight. Thereby the luggage personnel will always be looking forward for growth and simplicity.

Handwritten initials 'KS' in black ink.

Thank you all,

Kathy Seale by Enterprises Unlimited

DATE: May 13, 2009, 2009

TO ONLY: All Juneau Airport Luggage Personnel

FROM: Kathy Seale, Delicate Touch SE Alaska

RE: JNU Airport Luggage Carousel future options

Catherine Fritz insinuated while attending the ADA Assembly Board meeting that only one luggage carousel should be plenty due to the fact that luggage staff can only work on one aircraft at a time. However, with the one flat panel carousel that is approved for construction by a company from Ketchikan takes up a lot of space. The wasted space for operating the huge Y shaped luggage carousel belt combined with a crowded room of passengers waiting to get their luggage plus all luggage looking the same by size, shape and color may become a little anxious searching for their luggage.

CBJ Financing gave me permission to have **ALL LUGGAGE PERSONNEL** take a simple questionnaire on which choice of **which carousel belt or twin carousel belts** would be better for our passengers now and with future growth in mind.

Now to tell you a little bit about my past in the airline industry. First, my name is Kathy Seale and I have worked closely in the airline industry with airports around the world while holding the position as Operations Managers for an airline by the name of InterState Airlines, Inc. operating out of Little Rock Arkansas. We operated a fleet of 40 DC 10's for UPS nationally and internationally cargo. We owned one Boeing 727 used for hauling race horses nationally. We also owned and operated four Lockheed L188 Aircraft which flew cargo national. We also operated Mac flights which flew cargo internationally. I also managed accountability for all ground handling fees for each flight. I made hundreds of thousands of dollars just through negotiating contracts alone. I only worked in the airline industry 1984 through 1987 until we closed. The owner of InterState Airlines, Inc. is Dave Clark from Perryville Arkansas and he said that he would give a good reference on my behalf in the future.

Not only are the Twin luggage carousels cheaper but they would be installed by competitive FKI Logistex which is the company based in Louisville Kentucky and speaking from first hand I can tell you that they made an immaculate difference with the growth of the Little Rock carousels when Governor Clinton became President Clinton.

NO NAMES PLEASE

Kathy Seale

From: "Kathy Seale" <kseale711@yahoo.com>
To: <kseale@gci.net>
Sent: Wednesday, May 13, 2009 5:42 PM
Subject: Fw: Two carousels

--- On Fri, 4/17/09, Sweazy, Eric <Eric.Sweazy@fkilogistex.com> wrote:

From: Sweazy, Eric <Eric.Sweazy@fkilogistex.com>
Subject: Two carousels
To: kseale711@yahoo.com
Cc: "Stoess, Rick" <Rick.Stoess@fkilogistex.com>, "Bleemel, Steve" <Steve.Bleemel@fkilogistex.com>
Date: Friday, April 17, 2009, 5:34 AM

Kathy,

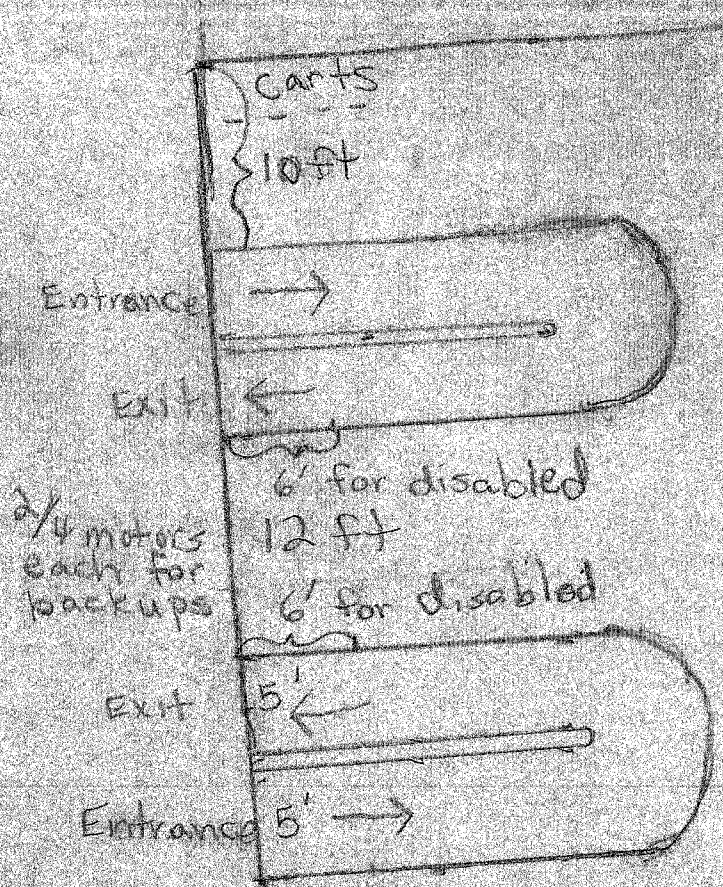
Based on our previous conversation I have assembled pricing for two carousels in a basic race track configuration. Each carousel will have a perimeter of about 120'. FKI no longer provides installation and commissioning services. The price for the two carousels, equipment only, is roughly \$450,000 for both. Freight is ~ \$46,500. There is a lot of engineering work needed in order to firm up the price. FKI will be glad to execute a design contract in order to formalize the design and conduct the necessary site survey efforts.

We compete on a daily basis with other companies furnishing these units such as G and T conveyor and Webb and we are generally very competitive. If you would like to move forward please feel free to email or call to talk about the next step in executing a design contract to formalize the system layout, specifications and pricing.

Thanks,

Eric W. Sweazy
Manager, Solutions Development
FKI Logistex - Airport, Post and Parcel Division
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Less confusing to passengers to use two Luggage Carousels

North Luggage Ramps

Alaska Air Lines Brickway (TSA)

Vans

10/11 BUS
Capacity

Inbound

Passengers

Arrival Room

10/11 TAXI LINE UP

JNI

Lemo's

Wiseacre
Van

10/11

10/11

10/11

10/11
Luggage / Unloading

10/11
TAXI
Parking