

Posted 09/27/2022 sls



Date: Tuesday, September 27, 2022
To: Renee Loree, Purchasing Officer
From: Robert Tyk, Bartlett Regional Hospital CFO *Robert Tyk*
Subject: RFP No. 23-027 Patient Financial Services

The selection committee has completed its evaluation of the proposals submitted in response to the above Request for Proposals. The results are as follows:

Proposer	Frost Arnett		Healthcare Resources		Magnet Solutions		Revenue Enterprises	
	Raw Score	Ranking	Raw Score	Ranking	Raw Score	Ranking	Raw Score	Ranking
Evaluator #1	705		765		765		715	
Evaluator #2	710		760		740		690	
Evaluator #3	655		715		710		685	
Final Ranking (highest raw score is best)	2070	4	2240	1	2215	2	2090	3

The evaluation committee met on Tuesday, September 27, 2022. The committee recommends that contract negotiations begin with Healthcare Resources, the #1 ranked firm.

Evaluator 1		Proposer: Vendor A		Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000					
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference
Weight	25	25	30	15	5
Scoring:	10	8	8	1	0
Subtotal:	250	200	240	15	0
				Grand Total:	705
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.					

Evaluator 2		Proposer: Vendor A		Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000					
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference
Weight	25	25	30	15	5
Scoring:	10	7	9	1	0
Subtotal:	250	175	270	15	0
				Grand Total:	710
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.					

Evaluator 3		Proposer: Vendor A		Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000					
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference
Weight	25	25	30	15	5
Scoring:	8	8	8	1	0
Subtotal:	200	200	240	15	0
				Grand Total:	655
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.					

Evaluator 1	Proposer: Vendor B		Date: 9/27/2022		
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000					
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference
Weight	25	25	30	15	5
Scoring:	10	8	10	1	0
Subtotal:	250	200	300	15	0
				Grand Total:	765
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.					

Evaluator 2	Proposer: Vendor B		Date: 9/27/2022		
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000					
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference
Weight	25	25	30	15	5
Scoring:	10	9	9	1	0
Subtotal:	250	225	270	15	0
				Grand Total:	760
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.					

Evaluator 3	Proposer: Vendor B		Date: 9/27/2022		
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000					
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference
Weight	25	25	30	15	5
Scoring:	8	8	10	1	0
Subtotal:	200	200	300	15	0
				Grand Total:	715
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.					

Evaluator 1		Proposer: Vendor C			Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000						
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference	
Weight	25	25	30	15	5	
Scoring:	10	8	10	1	0	
Subtotal:	250	200	300	15	0	
				Grand Total:	765	
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.						

Evaluator 2		Proposer: Vendor C			Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000						
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference	
Weight	25	25	30	15	5	
Scoring:	9	8	10	1	0	
Subtotal:	225	200	300	15	0	
				Grand Total:	740	
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.						

Evaluator 3		Proposer: Vendor C			Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000						
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference	
Weight	25	25	30	15	5	
Scoring:	9	8	9	1	0	
Subtotal:	225	200	270	15	0	
				Grand Total:	710	
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.						

Evaluator 1		Proposer: Vendor D			Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000						
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference	
Weight	25	25	30	15	5	
Scoring:	8	8	10	1	0	
Subtotal:	200	200	300	15	0	
				Grand Total:	715	
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.						

Evaluator 2		Proposer: Vendor D			Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000						
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference	
Weight	25	25	30	15	5	
Scoring:	8	7	10	1	0	
Subtotal:	200	175	300	15	0	
				Grand Total:	690	
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.						

Evaluator 3		Proposer: Vendor D			Date: 9/27/2022	
PROPOSAL EVALUATION FORM (weight x points = subtotal) Max Pts 1000						
	Understanding and Methodology	Management Plan	Experience & Qualifications	Price Proposal (formula)	Juneau Proposer Preference	
Weight	25	25	30	15	5	
Scoring:	8	8	9	1	0	
Subtotal:	200	200	270	15	0	
				Grand Total:	685	
Possible Scores: Outstanding = 10, Good to Adequate = 6,7,8, Marginally Acceptable = 3, 4, Unacceptable = 1,0 No Scores Using 2, 5, or 9.						