

## ACI-NA Concessions Relief Survey

Airport Code	Airport City	Hub Size	Notes	Date Last Modified
ANC	Alaska Airport System	M	<ul style="list-style-type: none"> <li><a href="#">Affording relief by way of temporary deferrals of payment for most April through June 2020 billings</a></li> </ul>	3/27/2020
AVL	Asheville	S	<ul style="list-style-type: none"> <li>Concessions: Suspended MAG effective March 2020 until further notice and operator required to pay percentage rent. This is allowed in the contractual language and it was determined to trigger this now verses wait. Have allowed adjustment of operating hours and the closure of locations, with one remaining open.</li> <li>Rental Cars: Suspended MAG effective March 2020 until further notice, and operators required to pay percentage rent and all other rents due required in the lease. This is allowed in the contractual language and it was determined to trigger this now verses wait. Additional storage space allowed on a temporary basis for vehicles, operators paying 50% less than the land rental rate at the service facility.</li> </ul>	4/2/2020
ATL	Atlanta	L	<ul style="list-style-type: none"> <li>Temporarily reduce Concessionaire's and/or Car Rental Company rental requirement by suspending the Minimum Annual Guarantee payment obligation in the Concessions and/or Consolidated Car Rental Agreements for a period of four ( 4) months ending on June 30, 2020 and requiring Concessionaire and/or Car Rental Company to pay the percentage rent as defined in each Concessions and Consolidated Car Rental Lease Agreement in response to the COVID-19 Pandemic.</li> </ul>	4/14/2020
ATL	Atlanta	L	<ul style="list-style-type: none"> <li><a href="#">To view Legislation for the MAG suspension and percentage rent in ATL, click here.</a></li> </ul>	4/14/2020
AUS	Austin	M	<ul style="list-style-type: none"> <li>Only applying specific contractual provisions that address abatement or a reduction in MAG based on passenger levels in the concession and rental car agreements. Relief outside what the contracts state is not provided. These contractual provisions provide relief on an annual basis, not month-to-month. Since so many of the airport's concessionaires and rental car companies seek immediate relief, they are considering whether to apply their security deposits towards their monthly payment for the next few months until the annual reconciliation is completed by the airport at the end of their contract year.</li> </ul>	4/1/2020
BWI	Baltimore/Washington	L	<ul style="list-style-type: none"> <li>Rental Car MAG suspended to 12/31.</li> <li>Parking Concession MAG suspended to 6/30</li> <li>Concession Developer MAG suspended to 12/31</li> <li>Concession operating hours reduced; 75% units closed.</li> <li>FBO MAG suspended to 12/31</li> </ul> <p>In addition:</p> <ul style="list-style-type: none"> <li>Maryland Small Business COVID-19 Emergency Relief Grant Fund is a \$50 million grant program for businesses and non-profits which offer up to \$10,000, not to exceed 3 months of demonstrated cash operating expenses for the first quarter of 2020.</li> <li>Maryland Small Business COVID-19 Emergency Relief Loan Fund is a \$75 million loan fund that offers no interest or principal payments due for the first 12 months, then converts to a 36-month term loan of principal and interest payments, with an interest rate of 2% per annum.</li> </ul>	4/7/2020
BOI	Boise	S	<ul style="list-style-type: none"> <li>As of 03/27/2020 the airport is waiving late fees on RAC and terminal/aviation leases including airlines a 30-day basis and plan to revisit this monthly.</li> <li>The contracts with the RACs and Master Concessionaires contain language for MAG waivers after 3 months of consecutive pax downturn. At this time the airport is staying with the contract language. If anything is done differently, it will be taken to the City Council for approval.</li> <li>The airport is charging \$1 per car per day for overflow RAC parking on an off-site lot. The Airport is also considering to reduce this amount or allowing reporting every 90 days but has not yet made a determination</li> </ul>	3/27/2020
BUR	Burbank-Glendale-Pasadena	M	<p>For RACs:</p> <ul style="list-style-type: none"> <li>The current agreement has triggered for Minimal Annual Guarantee (MAG) abatement if traffic drops by 90%.</li> <li>Provide MAG abatement through June 30, 2020</li> <li>Assess 10% of gross sales</li> <li>Rent for monthly debt service payment not deferred</li> <li>CFC collection required</li> </ul> <p>For Concessionaires (FBO; News &amp; Gifts, Advertising):</p> <ul style="list-style-type: none"> <li>Provide same MAG relief as for RACs through June 30, 2020</li> <li>Assess 10% of gross sales</li> <li>Rent for office or storage space is not deferred.</li> </ul>	4/7/2020
BUR	Burbank-Glendale-Pasadena	M	<ul style="list-style-type: none"> <li><a href="#">To view official statement from airport, please open the link here.</a></li> </ul>	4/7/2020
CLT	Charlotte	L	<ul style="list-style-type: none"> <li>Notified the F/B concessionaire, Retail concessionaire and the RAC concessionaires that the airport will adhere to the terms and conditions of the contracts with each concessionaire. These contracts contain rent abatement provisions – each a bit different – that are triggered by a drop and enplanements and the occurrence of enumerated events (e.g. national emergency).</li> </ul>	4/1/2020
CMH	Columbus	M	<ul style="list-style-type: none"> <li>Deferral of MAGs through May 31, 2020 (90 days) for terminal and RAC concessions. MAGs are trued up at the end of each year and CMH convert all payments to a percentage of gross. MAGs provide cash flow for the airport but it will return any overpayments to the concessionaires at the end of each year. Concessionaires remain obligated to pay the proper percentage rent that is due per the agreement.</li> </ul>	4/21/2020
COS	Colorado Springs	S	<ul style="list-style-type: none"> <li><a href="#">For Terminal Concessionaires, Car Rental, and Terminal Tenants The MAG shall be suspended for the months of April, May, and June. Other fees and charges for the months of April, May, and June 2020 shall be deferred. Click here to view complete policy.</a></li> </ul>	4/16/2020
DFW	Dallas Fort Worth	L	<ul style="list-style-type: none"> <li>Suspension of Concessionaire and Rental Car MAG (percentage rent only) thru September 30, 2020, effective March 1.</li> <li>Deferral of April and May billings of Concessionaire and Rental operating and maintenance expense reimbursements, office space rent, and storage space rent to be paid back evenly in July, August, and September.</li> <li>Allowed for temporary closures or reduced operating hours of Concessionaires without penalty.</li> <li>Suspension of the Concessionaire Mystery Shop program thru September 30, 2020.</li> <li>Suspension of Concessionaire Market Basket submissions thru September 30, 2020.</li> <li>Extended the April due date for Concessionaires to submit an annual certified gross receipts report to September 30, 2020.</li> <li>Allowed concessionaires to reduce employee head count for parking charges.</li> <li>Allowed concession employees to park in terminal garages for free during reduced garage inventory.</li> <li>Enhanced communications with frequent newsletters and webinars.</li> </ul>	4/13/2020
DAL	Dallas Love Field	M	<ul style="list-style-type: none"> <li>Suspended MAGS for concessionaires effective 03/01/2020</li> </ul>	4/21/2020
FLL	Fort Lauderdale	L	<ul style="list-style-type: none"> <li>We are deferring (not waiving) airline fees (terminal rents, landing fees, FIS, Per Use/Joint Use), as well as concessions/RAC MAGs in the month of April for repayment in equal installments May, June, July. FLL is evaluating other opportunities, but those have not yet been decided upon.</li> </ul>	3/31/2020
RSW	Fort Myers	M	<ul style="list-style-type: none"> <li>For all fixed rents on concessions, the airport will defer all April rent for 60 days. In addition for parking, all COVID-19 related rental car parking overflow fees will be waived for 60 days.</li> </ul>	4/10/2020

## ACI-NA Concessions Relief Survey

FAT	Fresno	S	<ul style="list-style-type: none"> <li>Airlines, rental car companies, and terminal concessionaires have 120 days to pay for March, April, and May invoices. MAGs have been suspended until further notice, and the actual percentage of sales defines the amounts due from rental car companies and concessionaires.</li> </ul>	4/7/2020
GRR	Grand Rapids	S	<ul style="list-style-type: none"> <li><b>Rental Car</b> = No deferrals of MAG, but we have contract language that provides for a recalculation should deplaned pax numbers fall below 85% for the entire year. We are looking closely at this, but in the meantime, we've communicated our expectation of the RACs to continue to pay their Concession Fee, the CFC, and rent for their service centers. Note that we waived all RAC rental charges for ready return stalls and customer service counters back in 2016.</li> <li><b>Concessions</b> = There currently is no rent charged for any concessionaire at GRR, just a straight Concession Fee + the MAG. At this time, we are not waiving the MAG. Still, we intend to communicate our willingness to renegotiate their MAG – provided they agree to submit a reopening plan within 72 hours of the airport's traffic volumes rising above 10% (of "normal").</li> <li><b>Others</b> = We are currently not offering any deferrals for other tenant categories (FBO, corporate, etc.). However, we have received a request from Signature Flight Support to waive rent "for the period such conditions continues to exist, understanding that your authority will reserve the right to determine when the applicable rent requirement shall be reinstated." We intend to deny this request to remain consistent with our bond covenants</li> </ul>	4/7/2020
HOU, IAH	Houston	L & M	<ul style="list-style-type: none"> <li><a href="#">Under the concession contracts within the terminal complex at IAH and/or HOU, the companies (Concessionaires) are required to pay a percentage of gross revenues and/or certain other fees (Concession Fees), the majority of which are also subject to a minimum annual (or monthly) guarantee (MAG).</a></li> <li><a href="#">Click for full Term Sheet.</a></li> </ul>	4/14/2020
IND	Indianapolis	M	<p>Rental Car and Concessions</p> <ul style="list-style-type: none"> <li>Request Immediate Abatement of MAGs and other Fees (Support Space and Facility Rent). Initial notice to rental car and concessionaires was that IND had no intention to abate MAGs and Rent</li> <li>Request to be subject to only percentage rent fee - Airport needs to understand more elements of the CARES prior to changing direction on abating MAGs and rent.</li> <li>Reduce operating hours and/or close concepts/restaurants/stores - Airport has empowered operators to reduce operating hours and has closed most concessions locations.</li> </ul>	4/1/2020
LAS	Las Vegas	L	<p>Considering</p> <ul style="list-style-type: none"> <li>Concessions / Rental Cars:</li> </ul> <p>3 Months 04/01/2020-6/30 – Initial relief period waiver of MAGs, with the ability to extend such period up to an additional 3 months. Also considering 1-year term extension for any tenant that expires in 2020 or 2021 provided they are in good standing and have no defaults</p> <p>Conditions:</p> <ul style="list-style-type: none"> <li>The tenant must not have been in default status prior to March 15, 2020.</li> <li>All payments due up until March 15, 2020, must be current and remain so during the relief period.</li> </ul>	4/1/2020
LEX	Lexington Blue Grass	S	<ul style="list-style-type: none"> <li>Are not waiving fees for airlines. For concessionaires, MAGs will be deferred until June 30. This will be re-evaluated as time passes.</li> </ul>	3/30/2020
LGB	Long Beach	S	<ul style="list-style-type: none"> <li>LGB Is not providing relief because the food and beverage in retail have a clause that waives the MAG with a 20% reduction in enplanements for the CY and its RACs are on a straight commission.</li> </ul>	3/31/2020
SDF	Louisville	M	<ul style="list-style-type: none"> <li>Rental Cars                             <ul style="list-style-type: none"> <li>Waive monthly Minimum Annual Guarantee payments for April 2020, May 2020 &amp; June 2020.</li> <li>Rental cars will continue to pay the Percentage Fee, Customer Contract Fee, Service Counter Rent, QTA Exclusive Parking Space Rent, QTA Exclusive Storage Row Rent, QTA Exclusive Building Space Rent and other fees as specified in the Rental Car Concession Agreement</li> </ul> </li> <li>Food and Beverage                             <ul style="list-style-type: none"> <li>Waive Minimum Monthly Guarantee payments for May 2020, June 2020 and July 2020.</li> <li>The operator will continue to pay the Percentage Rent, Office and Storage Rent and other fees as specified in the Agreement.</li> </ul> </li> <li>News/Gift/Specialty Retail                             <ul style="list-style-type: none"> <li>Waive Minimum Monthly Guarantee payments for May 2020, June 2020 and July 2020.</li> <li>The operator will continue to pay Percentage Rent, Lottery Percentage Rent, Office and Storage Rent and other fees as specified in the Agreement.</li> </ul> </li> <li>Parking (Concession Agreement)                             <ul style="list-style-type: none"> <li>Waive monthly Minimum Annual Guarantee payments for April 2020, May 2020 and June 2020.</li> <li>The operator will continue to pay the Percentage Fees and other fees as specified in the Agreement.</li> </ul> </li> </ul>	4/2/2020
TYS	McGhee Tyson	S	<ul style="list-style-type: none"> <li>Pending final Board approval TYS is offering the following:                             <ul style="list-style-type: none"> <li>Signatory Airlines: 3-month deferral (April, May &amp; June) of fixed rents which include exclusive use premises, preferential use premises, passenger boarding bridge charges and terminal apron charges. Repayment period of 4 months beginning in July.</li> <li>Car Rental Companies: 3-month deferral (April, May &amp; June) of fixed rents which include exclusive terminal space, ready car space charges and service facility charges. Repayment period of 4 months beginning in July. Per lease provisions, MAG waived as of May 1, concession charge to be paid on a % basis.</li> <li>Terminal F&amp;B and Retail: Reduced hours for all operators along with the closure of some food options. Restaurant hours currently from 5 am until 6 pm. The retail operator currently opens 4:30 am until 8 pm in their concourse location and 10 am until 6 pm pre-security.</li> </ul> </li> </ul>	4/2/2020
DCA&IA D	Metropolitan Washington Airports Authority (Washington DC)	L	<ul style="list-style-type: none"> <li>Recognizing this, and to help ensure the continuity of airport operations, MWA has authorized the following actions with concessions business partners to respect airport leases:                             <ul style="list-style-type: none"> <li>Payment of the Minimum Annual Guarantee (MAG) required by your lease for April 2020 will be deferred until July 1, 2020. This deferral does not alter the underlying obligations for payment and other conditions in the respective concession agreements.</li> <li>Mid-term refurbishments scheduled for 2020 will be deferred until 2021.</li> <li>The Airports Authority will continue to monitor federal guidelines and passenger activity levels each month to make decisions about additional deferrals or other relief. Every effort will be made to communicate these decisions in a timely manner.</li> </ul> </li> </ul>	4/2/2020

## ACI-NA Concessions Relief Survey

			Overall, the Airport is enforcing its contractual provisions and not offering relief.	
MKE	Milwaukee	M	<ul style="list-style-type: none"> <li>Minimal amount of retail concessions remain open, the remaining locations have all been closed by the concessionaire.</li> <li>Food and beverage locations have either reduced hours and/or closed of their own accord.</li> <li>RACs are operating on a percent of sale basis (monthly basis) given contractual triggers regarding decreased passenger traffic volumes.</li> </ul>	4/13/2020
MSP	Minneapolis	L	<ul style="list-style-type: none"> <li>In-Terminal Concessions (F&amp;B, Retail, and Convenience News only): Deferring MAG's for the months of April – June, the hope is to offer waivers but until we confirm that is acceptable to the FAA we will only offer deferrals. MSP also offering deferment of office/storage rent for the same three month period. We are also looking at the related reduction in utility use due to all the closures and will make the necessary adjustments to the monthly billing. All deferrals will need to be paid back during the final six months of this year.</li> <li>Rental Auto: Deferring MAG's for the months of April – June, the hope is to offer waivers but until we confirm that is acceptable to the FAA. MSP is also considering the deferment of facilities rents for the same three month period. All deferrals will need to be paid back during the final six months of this year.</li> </ul>	4/7/2020
YQM	Moncton	Canada	<ul style="list-style-type: none"> <li>Rental Car Concessionaires – we have deferred Minimum Annual Guarantees for April, May, and June. Note: contract year ends June 30th. We are still requiring them to honor the MAG's for the contract year, simply deferring payments for 3 months.</li> <li>Ground Handler – permitting an extension of monthly reporting requirements from 30 days to 60 days</li> </ul>	4/13/2020
YUL	Montreal	Canada	<ul style="list-style-type: none"> <li>All MAGs for April, May, and June will be deferred until 2021.</li> <li>Advising all partners that once bail-out money is received, the airport expects to be paid promptly.</li> <li>Various retailers remain open, which are 3 money exchange, 3 convenience location, 6 coffee shops, 4 restaurants open at reduced hours (with exception of 1 restaurant open 24 hours).</li> </ul>	4/23/2020
ORF	Norfolk, VA	S	<ul style="list-style-type: none"> <li>RACs – ORF are applying specific contractual provisions that address reduction of the MAG based on passenger levels. The agreements for the other concessionaires, the Fixed Base Operator and tenants do not provide rent or MAG relief. Relief outside of what is stated in their agreements is not provided.</li> </ul>	4/23/2020
OKC	Oklahoma City	S	<ul style="list-style-type: none"> <li>RACs – MAG is addressed in their agreement already with a floor MAG, so we are changing them to the floor MAG for April, May, and June. All rentals are deferred, April to July, May to August, and June to September</li> <li>Concessions Food &amp; Beverage and Retail waiving MAG, straight % of gross</li> <li>Advertising Retail waiving MAG, straight % of gross</li> </ul>	4/8/2020
SFB	Orlando Sanford	S	<p>At present, the ORLANDO Sanford International Airport has had the following requests:</p> <ul style="list-style-type: none"> <li>RACs - Hertz, AVIS and Enterprise- request for a reduction in MAG to the percentage of sales; reduced rent; free overflow parking</li> <li>no direct request from other concessions other than to close locations</li> <li>What the airport has done to date: <ul style="list-style-type: none"> <li>allow for concession locations to close, change hours, consolidate operations</li> </ul> </li> <li>The airport has advised that they are reviewing the situation, seeking guidance from the FAA and industry partners, and will be contacting them within the next two weeks to further discuss viable options.</li> </ul>	4/2/2020
YOW	Ottawa	Canada	Defer one month at a time for land rentals.	4/14/2020
PHL	Philadelphia	L	<ul style="list-style-type: none"> <li>Generally, the airport have offered to waive MAGs where applicable and deferred rental and/or concession fee payments for three months from April – June 2020. Please note that to qualify, companies cannot be in default with PHL or the City of Philadelphia</li> </ul>	4/13/2020
PIT	Pittsburgh	M	<ul style="list-style-type: none"> <li>Many terminal concessions have closed or reduced hours. The remaining offerings maintain adequate coverage of passenger necessities.</li> <li>Many RAC partners have reduced operating hours.</li> <li>The airport has communicated to its partners asking for relief that no payment waivers or deferrals are available at this time.</li> <li>Passenger parking has been consolidated to the short term garage at a lower than usual daily rate.</li> </ul>	4/10/2020
EWR, JFK, LGA, TEB, SWF	Port Authority of NY & NJ	L	<p>In response to the reduction of passengers, the Port Authority is taking the following actions for its terminal concessions agreements:</p> <ul style="list-style-type: none"> <li>Minimum Annual Guarantee (MAG) payment requirements will be waived and calculation of rents payable to the Port Authority will be converted to percentage fees only for all direct Port Authority terminal concessions agreements for the period of March 1, 2020, to May 31, 2020.</li> <li>Concessionaires will be permitted to defer the remittance of all percentage fees due to the Port Authority for the period March 1, 2020, to May 31, 2020. Deferred amounts may be repaid in six equal monthly installments commencing July 1, 2020. This deferral does not alter the underlying obligations for payment of those percentage fees and other conditions in the respective concession agreements.</li> <li>Given the uncertainty of air travel activity in the upcoming months, the Port Authority will evaluate the then-current conditions and forecasts in late May to make an evaluation with respect to any ongoing relief for the periods thereafter.</li> <li>The Port Authority is calling on its terminal operators to take action and likewise waive MAG payment requirements and defer payment terms for concessionaires operating in their respective terminals. Such waiver and deferrals will be reflected in the revenue shares due to the Port Authority under the respective terminal agreements</li> </ul>	4/2/2020
OAK	Port of Oakland	L	<p>April 1, 2020, through June 30, 2020 Deferred payments for the following:</p> <ul style="list-style-type: none"> <li>All fixed space rentals: land, spaces within Port-owned buildings (including concessions support space), or buildings or hangars.</li> <li>MAGs; MAGs either calculated, set by agreement, or minimum fee (e.g., \$250 or \$500 per month).</li> <li>All fixed rental amounts due prior to April 1, 2020, must be current with payments to the Port.</li> </ul>	4/6/2020
PWM	Portland (ME)	S	<ul style="list-style-type: none"> <li>Terminal concessions have closed all but one restaurant and one gift shop, and have reduced hours to match reduced operations.</li> <li>Concession MAGs (including food/beverage, news/gift, advertising, and RAC) are only paid as required at the end of the contract year. Only % of gross payments are made on a monthly basis, so no MAG relief is necessary. RAC contracts have a clause that fully abates the MAG if passenger volumes do not reach a contract stipulated level. We are not expected to reach this level, so the RAC MAG will likely be fully abated.</li> <li>FBOs have been allowed to reduce hours.</li> <li>A 30 day deferral of airline payments for fixed rent, landing fees, and % rent has been issued for payments normally due in April 2020.</li> <li>The deferral may be extended depending on future pandemic impacts.</li> </ul>	4/14/2020
PDX	Portland (OR)	L	<ul style="list-style-type: none"> <li>4 months MAG deferral (March-June), allowing RACs to pay concession fee only through period ending 6/30/2020, reserving our right to reconcile and collect any underpayment by 9/30/2020.</li> <li>Premises rent is deferred for April – June and RACs are obligated to pay amount in full by 9/30/2020.</li> <li>Ground rent associated with immediate overflow storage needs waived through 4/30/2020.</li> </ul>	4/19/2020

## ACI-NA Concessions Relief Survey

RNO	Reno	S	<p>The Reno-Tahoe Airport Authority Board of Trustees (RTAA) approved a payment deferral plan for concessionaires and RACs contractually obligated to pay Minimum Annual Guarantees (MAGs) operating at Reno-Tahoe International Airport. The plan includes 90-day deferral of MAG payments for May, June and July 2020.</p> <p>Additional details are below:</p> <ul style="list-style-type: none"> <li>• 90-day deferral of MAG payments for May, June and July 2020. These invoices will be due on July 31, 2020 and subject to late fees thereafter.</li> <li>• According to FAA Guidelines, interest may be required on deferred invoices beginning on July 1, 2020 the change of RTAA's fiscal year. The guidelines indicates U.S. Treasuries as the rate.</li> <li>• To qualify, a concessionaire or RAC must be current on any unpaid billings for prior periods. Any such unpaid balance must be paid and received by RTAA in full by April 30, 2020.</li> <li>• We ask that concessionaire and RAC representatives to RTAA appraise us of Federal stimulus or other relief measures that may become eligible for payment of the RTAA billings related to this relief plan.</li> <li>• This relief plan is not a waiver or abatement of fees within the context of grant assurance conditions established by the FAA.</li> <li>• RTAA reserves the right to amend this relief plan should adjustments be required to address sustainability of RNO to remain open and operate safely.</li> </ul>	4/10/2020
SMF	Sacramento	M	<ul style="list-style-type: none"> <li>• <a href="#">View Airport's actions regarding Concessionaire and Rental Car Percentage Rent and Fixed Rents and Fees, MAGs, Fixed Rent for Aeronautical Businesses, Merchant Advertising Program (MAP), and Rent increases based on consumer price index (CPI), here.</a></li> </ul>	3/17/2020
SAN	San Diego	L	<ul style="list-style-type: none"> <li>• Three months of Minimum Monthly Guarantee payments, cost recovery payments, and 80% of land rent deferred and repair over six-month period beginning July 2020</li> </ul>	4/2/2020
SFO	San Francisco	L	<ul style="list-style-type: none"> <li>• For most terminal concessionaires, SFO is allowing base rent and fees forbearance (deferral) for the months of April and May. Under existing concession leases, MAG is suspended and percentage rent is charged after three months of a severe decline in enplanements (below 80% of enplanements compared to such period in the year prior to the year lease was awarded).</li> <li>• For on-airport rental car companies, MAG is already not in effect because the leases are in monthly holdover status until new leases are approved, and only 10% gross revenue concession fee is being charged. SFO has offered deferral of space rent for on-airport rental car companies. For concessions and on-airport rental car companies, all deferred rent amounts will be due by June 1, 2021 without penalty or interest, and regular payments of all rent must recommence on June 1, 2020.</li> </ul>	4/15/2020
SJC	San Jose (CA)	M	<ul style="list-style-type: none"> <li>• Waive MAG for April and May.</li> <li>• Concessionaire to pay percentage rent only for April and May.</li> <li>• Suspend contributions to the Concession marketing Fund for April and May.</li> </ul>	4/20/2020
SNA	Santa Ana, CA	M	<ul style="list-style-type: none"> <li>• RAC: March - June 2020 MAGs deferred; no deferral for all other RAC rents (e.g. Ready Car Park, Percentage Rent, Common Area rent, and Overflow Parking rent);</li> <li>• Commence 6-month repayment of Deferred Rents effective July 1, 2020; no late fees if deferred MAGs are paid in full by December 31, 2020.</li> <li>• Terminal concessionaires: March - June 2020 MAGs deferred; must continue payment of Percentage Rent during Deferral Period; commence 6-month repayment of Deferred Rents effective July 1, 2020; no late fees if deferred rents are paid in full by December 31, 2020.</li> <li>• Tenants must be current on all contractual obligations including but not limited to MAG and all rents, Security Deposit, and Insurance through February 29, 2020</li> </ul>	4/13/2020
SEA	Seattle	L	<ul style="list-style-type: none"> <li>• Airport Dining and Retail                             <ul style="list-style-type: none"> <li>o Defer percentage of remaining MAG payments and percentage of gross for two months, with consideration for additional months at a future date.</li> </ul> </li> <li>• Rental Cars                             <ul style="list-style-type: none"> <li>o Defer percentage of remaining MAG payments and percentage of the rent for two months, with consideration for additional months at a future date.</li> </ul> </li> <li>• Remote Parking                             <ul style="list-style-type: none"> <li>o Defer percentage of remaining MAG payments and percentage of the rent for two months, with consideration for additional months at a future date.</li> </ul> </li> <li>• Ground Transportation (such as taxis, TNCs and courtesy shuttles)                             <ul style="list-style-type: none"> <li>o Defer MAG payments, activity fees and permit payments for two months, with consideration for additional months at a future date.</li> </ul> </li> <li>• Non-aeronautical Commercial Properties (such as Flight Kitchen)                             <ul style="list-style-type: none"> <li>o Defer MAG payments and percentage of the rent for two months, with consideration for additional months at a future date.</li> </ul> </li> <li>• Non-aeronautical Terminal (such as CLEAR)                             <ul style="list-style-type: none"> <li>o Defer MAG payment and percentage of the rent for two months, with consideration for additional months at a future date."</li> </ul> </li> </ul>	3/31/2020
SEA	Seattle	L	<p><a href="#">Link to airport notice, click here</a></p>	3/31/2020
STL	St. Louis Lambert	M	<ul style="list-style-type: none"> <li>• While most every concessionaire has requested relief from MAG payments, these are not under consideration at this time.</li> </ul>	4/2/2020
PIE	St. Petersburg/Clearwater	S	<ul style="list-style-type: none"> <li>• Approved deferral of airline rents / landings fees, concessionaire MAG and ground lease rent for the period from April 1 to June 30, 2020 with a repayment period of July 1 to December 31, 2020.</li> </ul>	
TPA	Tampa	L	<ul style="list-style-type: none"> <li>• Offering Accommodations for Rental Cars, and Concessionaires. These Accommodations equate to an approximate waiving of one month of billings (except utilities for Rental Cars and Concessionaires) with repayment in 3 installments July through September. There are details in each that differ due to the differences in types of charges with regards to what qualifies for waiver and subsequent repayment.</li> </ul>	4/19/2020
TUS	Tucson	M	<ul style="list-style-type: none"> <li>• Rental Cars – MAG waiver effective March 13, 2020, the date the President declared a National Emergency related to COVID-19. The waiver will continue until the National Emergency is no longer in effect. Our contract contains a clause waiving the MAG in the event a National Emergency is declared that significantly impacts transportation in the U.S. We are also offering rent deferral for the months of April, May and June 2020, to be repaid in July, August and September, respectively. Additional vehicle parking is subject to our normal practice of rent at a rate of \$0.33 per square foot per year. This rent will also be deferred.</li> <li>• Other terminal concessionaires – MAG waiver for April, May and June 2020 – percentage rent only</li> </ul>	4/6/2020
BDL	Windsor Locks (CT)	M	<ul style="list-style-type: none"> <li>• Has not yet offered rent deferrals to concessions. The airport is currently assessing the situation.</li> </ul>	4/7/2020

## ACI-NA Tenant Relief Survey

Airport Code	Airport City	Hub Size	Airports feedback	Date Last Modified
ANC	Alaska Airport System	M	<a href="#">• Affording relief by way of temporary deferrals of payment for most April through June 2020 billings</a>	3/27/2020
BWI	Baltimore	L	<ul style="list-style-type: none"> <li>• Airline Terminal Rates &amp; Charges deferred to 6/30 and paid back over next fiscal year</li> <li>• Airline Landing Fees frozen to 12/31 and reset on 1/1/21</li> </ul>	4/8/2020
BUR	Burbank	M	<a href="#">• Rent deferral through June 30.</a>	4/7/2020
COS	Colorado Springs	S	<a href="#">• Terminal rental rates and charges for joint and common areas, Landing fees, Gate usage fees, etc, will be deferred for April, May, and June 2020. Click here for full policy.</a>	4/16/2020
CAE	Columbia	S	<ul style="list-style-type: none"> <li>• 3 month deferral of all airline charges (landing fee, terminal rent, security reimbursement fee) for April – June.</li> <li>• Repayment of the deferred charges starts in August and ends in October.</li> </ul>	3/27/2020
CMH	Columbus	M	<ul style="list-style-type: none"> <li>• Reducing expenses with hope to lower airline costs</li> <li>• Some carriers will have an offset to their rents for April based on revenue sharing for calendar year 2019.</li> <li>• Deferring or canceling some capital projects that would have an impact on airline rates and charges.</li> </ul>	3/27/2020
DFW	Dallas Fort Worth DFW	L	<ul style="list-style-type: none"> <li>• Deferred April and May airline payments until July-September</li> <li>• Extended Use Agreement by one year</li> </ul>	3/27/2020
FLL	Fort Lauderdale	L	• Deferring airline fees (terminal rents, landing fees, FIS, Per Use/Joint Use), as well as concessions/RAC MAGs in the month of April for repayment in equal installments May, June, July.	3/31/2020
RSW	Fort Myers	M	• For all fixed rents on airlines, the airport will defer all April rent for 60 days.	3/31/2020
FAT	Fresno	S	• Airlines have 120 days to pay for March, April, and May invoices.	4/8/2020
GRR	Grand Rapids	S	<p>Rapids 4/7</p> <ul style="list-style-type: none"> <li>• 3-month deferral of all landing/apron fees and terminal building rents. Acceptance of the deferral requires repayment before December 31, 2020.</li> </ul>	4/7/2020
GRB	Green Bay	N	• 2-month deferral (April and May) for the airlines, concessionaires, rental cars.	3/31/2020
HOU, IAH	Houston	L & M	<a href="#">Under the airline agreements at George Bush Intercontinental Airport/Houston (IAH) and/or William P. Hobby (HOU), airlines are required to pay various fees under airport rates and charges including landing fees and terminal rents and fees (Airline Fees). Click here for full term sheet.</a>	4/14/2020
JAX	Jacksonville	M	• Rent deferral (90 days)	3/31/2020
LEX	Lexington	S	• Deferring all airline payments until at least June 30. The airport are not waiving at the time but will defer any payments until a later date.	4/13/2020
LAX	Los Angeles	L	<a href="#">Here is a link to LAWA's Voluntary Disclosure with details.</a>	4/14/2020
LAX	Los Angeles	L	• LAX is offering a two-month terminal rent and airfield fees deferral program to the passenger airlines for the months of April and May. The passenger airlines, who elect to participate, will be able to repay the deferred amounts over 6 months starting July 1, 2020 (the repayment accelerates if they do not execute the Amended and Restated Rate Agreement by the agreed upon deadline).	4/13/2020
SDF	Louisville	S	<ul style="list-style-type: none"> <li>• Defer April-June payments for all fixed and variable charges. Repayment starts on January 1, 2021 and will be spread out over six months</li> <li>• Rent deferment to signatory airlines with respect to rentals, rates and charges imposed by the Airfield Use Agreement and/or Terminal Use and Lease Agreement/Amended and Restated Terminal Use and Lease Agreement</li> <li>Waive monthly Minimum Annual Guarantee payments for April 2020, May 2020 &amp; June 2020.</li> </ul>	4/2/2020
SMF	Sacramento	M	• Deferral of terminal and airfield rents, fees and charges for the period of April through June, 2020. Temporary economic relief will be available to all passenger airline and air cargo carriers with scheduled operations at County Airports. Airlines will continue to be billed on a regular basis so the Department can accrue revenues to the proper fiscal year. However, any delinquency fees will be suspended. Repayment will be recovered through the year-end settlement process.	4/21/2020
MKE	Milwaukee	M	<ul style="list-style-type: none"> <li>• Reducing budgeted operating expenses</li> <li>• County has implemented a hiring freeze, travel ban, nonessential contract freeze, capitalized operating budget freeze. Any request for exemption must be approved by County.</li> <li>• Extending Use Agreement by one year (12/31/2020 to 12/31/2021) with a reduced 2021 CIP</li> </ul>	4/13/2020
MGM	Montgomery	N	• Keep LANDING FEES rate at \$4.20 retroactive to 1/1/20 instead of \$6.77 as previously planned	3/27/2020
EWR, JFK & LGA	New York	L	<ul style="list-style-type: none"> <li>• Signatory Airlines operating at JFK and LGA will be permitted to defer the remittance of Flight Fees due to the Port Authority for flight activity during the period of March 1, 2020 to April 30, 2020. Signatory Airlines operating at EWR will be permitted to defer the remittance of Flight Fees, Fuel Gallonage Fees, and Monorail/AirTrain Fees due to the Port Authority for flight activity and fuel gallonage volume during the period of March 1, 2020 to April 30, 2020.</li> <li>• Signatory Airlines operating at EWR Terminal B FIS will be permitted to defer the remittance of the Federal Inspection Space Charges and General Terminal Charges (FIS/GTC fees) due to the Port Authority for activities during the period of March 1, 2020 to April 30, 2020.</li> <li>• Repayment of all deferred fees shall be over a six-month term from July 2020 to December 2020.</li> <li>• Given the uncertainty of air travel activity in the upcoming months, the Port Authority will evaluate the then-current conditions and forecasts in late April to make an evaluation with respect to any ongoing relief for the periods thereafter</li> </ul>	3/31/2020
ORF	Norfolk, VA	S	• The airlines' airport use and lease agreements do not provide relief for landing fees, rent and other rates and charges. Relief outside of what is stated in their agreements is not provided.	4/23/2020
PHX	Phoenix	L	<ul style="list-style-type: none"> <li>• Agreed to cut O&amp;M (operating and maintenance) by \$20M through June</li> <li>• Deferring April and May rent and landing fee payments to June</li> <li>• Considering a 2-phased airline settlement after the current fiscal year ends</li> </ul>	3/27/2020
PDX	Portland	L	• Granted a 60 day deferral of all rates, fees, and charges effective 4/1. Repayment without penalty, fees, or interest September – December 2020, in equal monthly payments. Available to Signatory and Non-Signatory passenger and cargo carriers.	3/31/2020

## ACI-NA Tenant Relief Survey

SLC	Salt Lake City	L	<ul style="list-style-type: none"> <li>• Deferring landing fees and terminal rents for Airlines for April that are due July 2020</li> <li>• Immediate hiring freeze and travel ban with an effort to reduce capital and discretionary spending</li> </ul>	3/27/2020
SAN	San Diego	L	<ul style="list-style-type: none"> <li>• The airport have offered a 90 day deferral of all charges of approximately three months' worth of billings.</li> <li>• SAN is not charging a \$30 million major maintenance fund in FY21 (starting July 1) until settlement.</li> </ul>	4/13/2020
SFO	San Francisco	L	<ul style="list-style-type: none"> <li>• Twice weekly teleconference calls with the airlines</li> <li>• SFO is reviewing all of its professional service contracts that are non-essential but will keep contracts that are required safety and security or business compliance</li> <li>• Implemented an airport-wide hiring freeze except for key positions that are necessary for critical operations</li> <li>• Started to review capital projects that could be suspended that have not been bond-funded yet to reduce debt service expenses</li> <li>• Reviewing all aspects of the airport operations that can save operating expenses. SFO already closed its long-term parking garages and looking at the feasibility of closing boarding areas</li> <li>• SFO is in the evaluation process for any rent and landing fee deferral program.</li> <li>• Regarding the use of the cash reserves or balances, SFO will be using its PFC balance to offset our shortfall this fiscal year and do not plan to make a mid-year Rate adjustment. Next year is under evaluation.</li> </ul>	3/30/2020
SBP	San Luis Obispo	N	<ul style="list-style-type: none"> <li>• <a href="#">The airport will delay imposition of penalties and interest for any late rental or fee payable to the airport for March through May.</a></li> </ul>	3/31/2020
SNA	Santa Ana	M	<ul style="list-style-type: none"> <li>• Terminal rents deferred for March - June 2020; no deferment of all other airlines activity-based fees eg. Landing, RON and gate/operation fee; commence 6-months repayment of Deferred Rents effective July 1, 2020; no late fees if deferred rents are paid in full by December 31, 2020.</li> </ul>	4/13/2020
SEA	Seattle	L	<ul style="list-style-type: none"> <li>• <a href="#">Consider deferral of rent and landing fees on a month-to-month basis</a></li> </ul>	3/31/2020
PIE	St. Petersburg/Clearwater	S	<ul style="list-style-type: none"> <li>• Approved deferral of airline rents / landings fees rent for the period from April 1 to June 30, 2020 with a repayment period of July 1 to December 31, 2020.</li> </ul>	
TPA	Tampa	L	<ul style="list-style-type: none"> <li>• Offering Accommodations for Airlines. These Accommodations equate to an approximate waiving of one month of billings with repayment in 3 installments July through September. There are details in each that differ due to the differences in types of charges with regards to what qualifies for waiver and subsequent repayment.</li> </ul>	4/19/2020
TXK	Texarkana	N	<ul style="list-style-type: none"> <li>• <a href="#">4-mo. rates and charges waiver (April 1 – July 31)</a></li> </ul>	3/31/2020
TUS	Tucson	S	<ul style="list-style-type: none"> <li>• For signatory airlines, deferral of fixed rents for April, May and June 2020 to be repaid in July, August and September, respectively.</li> <li>• Deferral of activity-based charges billed in March, April and May to be repaid in July, August and September, respectively.</li> </ul>	4/6/2020
DCA & IAD	Washington D.C	L	<ul style="list-style-type: none"> <li>• No action taken for now</li> </ul>	4/1/2020
ART	Watertown	N	<ul style="list-style-type: none"> <li>• Rent deferral for 1 to 6 month</li> </ul>	3/31/2020
BDL	Windsor Locks (CT)	M	<ul style="list-style-type: none"> <li>• Fixed Rents (Terminal rents, Jet Bridge rents, Apron, Maintenance Facility rents, etc.) due in April/May/June deferred for 90 days</li> <li>• Activity Driven Rents (Landing Fees, Per-Turn Charges, etc.) for activity in March/April/May typically due in April/May/June deferred for 90 days</li> <li>• Deferred payments due over 3 equal monthly installments over July through September 2020</li> <li>• Airline's must be current on prior outstanding amounts to take advantage of Deferral offer</li> <li>• Airline's must consume all AL Revenue True-up and AL Net Revenue share credits related to FY19 (BDL is 6/30 FYE) before taking advantage of Deferral offer</li> </ul>	4/6/2020

## WRAPm Commercial Tenant Survey

	<b>Responses to the Following inquiry:</b> Good afternoon WRAPm, Our commercial tenants are looking for some direct benefit from the CARES money that is being directly granted to airports. The Airport has so far offered deferral of rents and fees for several month; however, tenants are asking for "abatement," meaning cancellation of rents and fees for a period. 1. Are you hearing this request from your commercial tenants? 2. Are you considering or planning to do this? If so what method would you employ? 3. Are they applying for/receiving grants or loans from the CARES funding? 4. What is your understanding of the FAA policy regarding this with respect to grant assurances?			
<b>Airport</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>
	<b>Are you hearing this request from your commercial tenants?</b>	<b>Are you considering or planning to do this? If so what method would you employ?</b>	<b>Are they applying for/receiving grants or loans from the CARES funding?</b>	<b>What is your understanding of the FAA policy regarding this with respect to grant assurances?</b>
City of San Diego		The City of San Diego is providing small businesses (100 Full-Time employees or less as of February 28, 2020) a rent deferral for a period of up to three (3) months, commencing with Lessee's rent payment due on April 1, 2020. A business tenant must request a rent deferral in writing to commence the process. A Rent Deferral is granted on the following conditions in an agreement: 1. The Deferred Rent shall be due and payable to the City no later than April 1, 2021. No interest or late fees will accrue on the Deferred Rent, so long as it is repaid to the City no later than April 1, 2021. 2. To the extent authorized by law, Lessee agrees to first pay the Deferred Rent with any monies paid to Lessee pursuant to any business interruption insurance coverage or other monies secured by Lessee as financial relief as a result of COVID-19. 3. Within one week of the Request, Lessee shall provide to the undersigned documentation or objectively verifiable information that Lessee is unable to pay rent due to the financial impacts related to COVID-19, as set forth in Ordinance O-21177. 4. Except as specifically set forth in this Rent Deferral, all other terms and conditions of the Lease remain in full force and effect.		
CITY OF SANTA BARBARA	Yes. Rental Cars	No.	Some have applied for loans if they qualify.	FAA puts the onerous on airports to live up to grant assurances 22 and 24, stopping short of saying "don't abate rent." Also requiring consultation with other impacted stakeholders, which would be airlines under
Denver International Airport		we are offering a 3 month rent deferral to airlines and airline service providers to be paid back by the end of 2020. The tenants must be in compliance with their leases (insurance, sureties, payments) to participate.		
Fresno Yosemite	Currently only one tenant, an FBO, is requesting rent abatement.	No. We are allowing for deferrals up to 120 days, but have been advised by our CFO that abatements would be a violation of the terms of Bonds (and possibly with the FAA based on Grant Assurances).	Yes	It is our understanding that they are basically leaving it to the Airport to decide. That said, deferrals up to 120 days have been offered and provisions of the contracts are being followed (MAG suspension for RAC
Hollywood Burbank Airport		In Burbank we deferred the rentals of the airlines for 3 months (April-June) with the settee payments to be repaid by December 31st. We did waive the minimum guarantee of the airlines and our concessionaires but maintain a 10% of gross revenue laymen t. Also, any rents for space is not waived nor deferred	I know some airports are assisting their small businesses to apply for SBA loans as part of CARES.	The FAA has stayed that waivers are not allowed but waivers can be given but that they are to be paid back to the airport.
John Wayne Airport, Orange County	Yes	No.	Some have, most haven't	Deferment is okay, and abatement is questionable. JWA (SNA) has offered 120 Day Deferremnt of MAG, repayable with no interest starting in July with up to 6
Kenai Airport	we have had no requests as of this			
Laughlin/Bullhead Int.		So far, we are only deferring rent. We are doing a combination of 100% and 50% deferrals from anywhere from 2-4 months depending on case.		
Mineta San José International Airport		SJC has received approval from City Council to provide all airlines (not ground handlers) a 3 month Rent deferral, no late fees. The tenants must be in compliance with their leases (insurance, sureties, payments) to participate.		

## WRAPm Commercial Tenant Survey

	1	2	3	4
Airport	Are you hearing this request from your commercial tenants?	Are you considering or planning to do this? If so what method would you employ?	Are they applying for/receiving grants or loans from the CARES funding?	What is your understanding of the FAA policy regarding this with respect to grant assurances?
Oregon Dept. of Aviation		Oregon Department of Aviation (ODA) will be offering (to those that ask) deferred payments up to 6 months, and 24 months to pay back in equal payments no interest. As well as, be in "Good Standing" with ODA compliance with their lease (insurance & payments) to participate. We are not going forgive their rent.		
Salt Lake City		Salt Lake City Department of Airports has the following COVID-19 relief items in place. 1. Airlines and Cargo Carriers will have their March fees (billed in April) deferred. These include terminal rents, landing fees, RON fees, joint use fees, and FIS charges (Airlines). Landing Fees (Cargo Carriers). Repayment of the Fees shall be as follows; (1) fifty percent (50%) of the Fees shall be due by July 31, 2020 and, (2) the remaining fifty percent (50%) shall be due by August 31, 2020. In order to engage this offer and receive Relief, the Airline/Cargo Carrier must be current on all outstanding billings as of April 15, 2020. 2. Concessions will suspend until further notice the requirement for Concessionaire Tenant to pay a Minimum Annual Guarantee (MAG). 3. RAC's will suspend until further notice the requirement for Concessionaire Tenant to pay a Minimum Annual Guarantee (MAG). Additionally, the SLCDCA waived fees in connection with new overflow parking described in the notice. As a separate issue, which relief was granted later, SLCDCA suspended the requirement for Concessionaire Tenant to pay Overflow Vehicle Storage fees through June 30, 2020. 4. Skydive Operations was granted relief pursuant to the Force Majeure Clause. The key portion of the relief letter states: Pursuant to Governor Herbert's Stay at Home, Stay Safe" Directive (effective March 27, 2020 through 11:59 p.m. on April 13, 2020) this government restriction has affected your business as contemplated by said provision. As such, Salt Lake City Department of Airports will not consider you in breach of our agreement and you "shall have a reasonable time after cessation of any of such causes within which to render performance delayed thereby." 5. FBO, Concessions, and RAC's have modifications to their hours of operations. 6. Lease Tenants will have their annual CPI adjustments deferred to October 2020.		
Seattle-Tacoma International Airport		At SEA, we have not offered any rent abatements (although I understand in certain circumstances are allowable) just deferrals for 2 months of airline rents and landing fees. We are considering a similar offering to our airline service providers, which have leases in many of our commercial buildings and offices in our terminal. We do not intend to offer any relief to commercial tenants with land leases.		
Ventura County		The Ventura County Board of Supervisors approved the Ventura County Airport's proposal for rent deferral for April and May with no late fees/interest which must be repaid within 12 months. A form lease amendment must be signed evidencing the agreement, which contains an attestation of hardship, and we have additionally asked for backup information relating to the hardship (drop in fuel volume and the like).		