

EXHIBIT P

Visitor Demographics Report (STAT-OCC-005)

Run Date and Time: Jun 11 2019 8:52:28 AM AKDT

Location: AK State Park Ag / Southeast / Oliver Inlet State Marine Park
 Product Category: Site Reservation Type: All
 Date Type: Arrival Date Visitor Location: Zip Code
 State/Province: All Include Location Column(s): Yes
 Sort By: Zip Code
 Start Date: 01/01/2018 End Date: 12/31/2018

| Agency | Region | Park | Country | State/Province | County | City | Zip Code | Sales Channel | | | Total Orders | % Orders | # Nights or Tickets | Avg # Nights or Tickets per Order | # Occupant | Avg # Occupants per Order |
|-------------------------|------------------|---------------------------------------|--------------------------|----------------|------------|-----------------|----------------------|---------------|-------------|----------|--------------|----------------|---------------------|-----------------------------------|------------|---------------------------|
| | | | | | | | | Web | Call Center | Field | | | | | | |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | New Hampshire | CHESHIRE | HINSDALE | 03451 | 1 | 0 | 0 | 1 | 1.59% | 1 | 1.00 | 4 | 4.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | Tennessee | DAVIDSON | NASHVILLE | 37215 | 3 | 0 | 0 | 3 | 4.76% | 6 | 2.00 | 6 | 2.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | Montana | LAKE | POLSON | 59860 | 1 | 0 | 0 | 1 | 1.59% | 2 | 2.00 | 4 | 4.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | France | UNKN | | SAINT LOUIS | 68300 | 1 | 0 | 0 | 1 | 1.59% | 1 | 1.00 | 1 | 1.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | California | ALAMEDA | ALBANY | 94706 | 1 | 0 | 0 | 1 | 1.59% | 6 | 6.00 | 2 | 2.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | California | SACRAMENTO | FAIR OAKS | 95628 | 1 | 0 | 0 | 1 | 1.59% | 1 | 1.00 | 8 | 8.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | California | YOLO | WEST SACRAMENTO | 95691 | 1 | 0 | 0 | 1 | 1.59% | 3 | 3.00 | 2 | 2.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | Alaska | JUNEAU | JUNEAU | 99801 | 40 | 0 | 0 | 40 | 63.49% | 90 | 2.25 | 144 | 3.60 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | Alaska | JUNEAU | JUNEAU | 99802 | 3 | 0 | 0 | 3 | 4.76% | 5 | 1.67 | 10 | 3.33 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | Alaska | JUNEAU | AUKE BAY | 99821-0725 | 1 | 0 | 0 | 1 | 1.59% | 5 | 5.00 | 4 | 4.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | Alaska | JUNEAU | DOUGLAS | 99824 | 1 | 0 | 0 | 1 | 1.59% | 3 | 3.00 | 4 | 4.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | United States of America | Alaska | SITKA | SITKA | 99835 | 1 | 0 | 0 | 1 | 1.59% | 1 | 1.00 | 3 | 3.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | Unknown | UNKN | | Unknown | Unknown | 7 | 0 | 0 | 7 | 11.11% | 13 | 1.86 | 22 | 3.14 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | Canada | Yukon | | WHITEHORSE | Y1A6G6 | 1 | 0 | 0 | 1 | 1.59% | 5 | 5.00 | 6 | 6.00 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | | | | | Total/Average | 63 | 0 | 0 | 63 | 100.00% | 142 | 2.25 | 220 | 3.49 |
| AK State Park Ag | Southeast | Oliver Inlet State Marine Park | | | | | Total/Average | 63 | 0 | 0 | 63 | 100.00% | 142 | 2.25 | 220 | 3.49 |
| AK State Park Ag | | | | | | | Total/Average | 63 | 0 | 0 | 63 | 100.00% | 142 | 2.25 | 220 | 3.49 |