

From: kday@princesstours.com
To: [Diane Cathcart;](#)
cc: [Kim Kiefer;](#)
Subject: Franklin Dock - FY14 Marine Passenger Fee Proceeds request
Date: Monday, December 31, 2012 2:47:33 PM
Attachments: [13 CBJ Franklin Dock pax fee letter.doc](#)

Please find attached, our request from Marine Passenger Fee Proceeds for FY14.

Pls confirm receipt.
Best Rgds, Kirby Day

S. Kirby Day, III
Director of Shore Operations, Alaska and Pacific Northwest
Princess Cruises
704 S. Franklin Street
Juneau, Alaska 99801
Phone: 907-463-3900
Fax: 907-463-5055
Mobile: 907-723-2491
Email: kday@princesscruises.com

The information contained in this email and any attachment may be confidential and/or legally privileged and has been sent for the sole use of the intended recipient. If you are not an intended recipient, you are not authorized to review, use, disclose or copy any of its contents. If you have received this email in error please reply to the sender and destroy all copies of the message. Thank you.

Exhibit AR
Page 1 of 4

To the extent that the matters contained in this email relate to services being provided by Princess Cruises to Carnival Australia/P&O Cruises Australia, Princess is providing these services under the terms of a Services Agreement between Princess Cruises and Carnival Australia.



December 31, 2012

Kim Kiefer
City Manager
155 S Seward St.
Juneau, Alaska 99801

Dear Kim:

Please accept this as the proposed list of FY 14 projects at Franklin Dock for funding consideration from Marine Passenger Fee proceeds.

- Security lighting installation on the approach dock awning (covered area) to provide a continuous fully-lit section of passenger/pedestrian walkway along the secure and restricted area.
\$15,000
- Security training for all personnel with security related duties and security costs during cruise season to achieve compliance with U.S. Coast Guard required/approved security plan.
\$75,000
- Restroom cleaning, maintenance and supplies for cruise passenger/public restrooms.
\$15,000
- Construction of a new tour information booth for excursion personnel to utilize to answer passenger questions and work with local tour operators out of the rain and weather on a daily basis. (much like what was approved/constructed for AJ Dock with Marine Passenger Fee funds in 2011)
\$28,000
- Electrical winches installed on five mooring bollards which currently do not have a mechanical means of lifting ships mooring lines out of the water. These lines are becoming increasingly larger and more difficult to manage by traditional manual means. This project will install 5(five) winches at the facility and will enhance ship and local labor safety.
\$96,085
- Upgrading of the security camera system at the dock to provide for further coverage along the dock and passenger/public access areas. This is to cover the remaining cost of project 6 from FY13.*
5,150.00

*We upgraded the security camera system in order to accommodate the CBJ's extension of the seawalk which originally was to take place during the winter of 2012-13. When we got the initial quote (December 2011) we still had not seen a full set of plans and thus, had to estimate what USCG might require in terms of new camera coverage. Once we got to a 35% and then 65% plan

Exhibit AR
Page 3 of 4

for the seawalk, we found that in order to adequately cover the full seawalk on the Franklin Dock site, the cost would be higher than originally estimated.

The intent of the Finance Committee at the time was to fully fund the security camera project knowing that this was necessary to be able to extend the seawalk.

The only reason we had requested any funding for this project was as a result of CBJ wanting to run the seawalk all the way to the Franklin Dock. We agreed with the proposal and in fact, Franklin Dock Enterprises has granted the CBJ an easement and use of the tidelands. Thus, it seems reasonable to ask for reimbursement as part of the FY14 request for a project already completed.

Sincerely,

S. Kirby Day, III
Director of Shore Operations, Alaska and Pacific Northwest
Princess Cruises
704 S. Franklin Street
Juneau, Alaska 99801
Email: kday@princesscruises.com

Exhibit AR
Page 4 of 4