

Mike

From: Andrew Green <andrewg@claalaska.com>
Sent: Wednesday, January 7, 2015 2:24 PM
To: Mike
Subject: Fwd: CBJ internal projects

FYI
For tomorrow

Sent from my iPhone

Begin forwarded message:

From: kday@princesscruises.com
Date: January 7, 2015 at 1:51:21 PM AKST
To: andrewg@claalaska.com
Subject: CBJ internal projects

Here is what I sent to Kim.....I asked her, and it is not a public document.
Rgds, Kirby

CCFR:

Seasonal BLS/Firefighter Program

--request an increase from \$195,800 to \$251,500 although narrative states increase is \$27,900. An increase of \$56K seems high. Also regards replacement of consumables and fuel, aren't these costs captured in the charges for the service provided? Number of transports and calls both declined somewhat from 2013.

--Air Medivac Support - what does this \$15,000 actually pay for? If it is reimbursing contractors for services, why isn't this cost figured into what is billed to the passenger or crew? Charges for services should cover the cost of the service. If this is reimbursing contractors for uncollected debts this is outside of what we have done with other entities like the hospital, etc.

BARTLETT REGIONAL HOSPITAL:

--last year passenger fees funded a part time case manager, overtime in the ER and a passenger liaison to interface with the cruise industry. It seems as if the other costs should be shouldered by the hospital and charges to visitors and locals should reflect the added cost of doing business in the summer months. It is unclear in the narrative if all the costs are attributed to cruise ship pax or also to non-Alaska patients (possibly nothing to do with cruise ships). Would the hospital also ask that Alaska Airlines and the Alaska Marine Hwy be responsible for extra costs involved in treating patients who made their way to Juneau via air or ferry? Charges to patients should cover the cost of the service. For 20 years, the message coming out of the hospital has been that if it were not for the visitors in the summer, the hospital would be operating in the red, so the request is hard to understand.

JPD:

--request for Bike/Foot Patrol went from \$87,000 to \$171,176 without any increase in benefit or service. Or is this actually increasing the coverage? I am confused from the narrative. The service is appreciated and I believe of benefit to visitors and locals alike. Given the DIG process and concerns of others in the downtown core, it doesn't seem appropriate for passenger fees to have to fund the entire \$85K increase especially if there is not additional coverage.

DOWNTOWN RESTROOM MAINTENANCE:

--no questions

CAPITAL TRANSIT:

--no questions but would suggest a pilot program to increase fares overall to provide additional revenues to the system

DOWNTOWN CLEANING:

--no questions - is it possible to get the sign places back on the sweeper that was purchased by NWCA years ago. It was agreed the machine would have the sign on it -- not sure it is still there. It read something like ----- "Sidewalk sweeper donated by North West Cruise Ship Association"

DOCKS AND HARBORS:

--Statter Harbor Pax for Hire Facility -- still wondering where the \$900K allocated towards this project during the first year of the passenger fee collection ended up. Is this a one-time request? Where will other funding come from and should we spend \$800K on a project that is not fully funded yet?

--downtown restrooms were requested numerous times when the \$8.5M + upgrade and expansion of the waterfront - JCVB Visitors Center and Harbors/Customs building, staging areas, etc -- was being designed. It would have likely been much less expensive to include restrooms in that overall project and in that project area. Another \$500K now after having called this need to all's attention some 3-4 years back is concerning. Is this actually the best place for these if they are built?

--with the Future Cruise Terminal Staging project not fully developed, should this money be allocated at this time?

--Visitor Information Kiosk -- why is this a Harbors request and not a JCVB request? Will it be placed in the same location? Spending \$150K on an information booth and then having to pay for annual upkeep and maintenance/operating expenses does not seem prudent. Something far more modest and less expensive should be considered. Princess just build a modest and efficient booth for our dock for around \$20K, thus \$150K seems excessive and unrealistic.

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*40 pax w/ overnight accommodations - \$5 per pax
200 gross tons
Sea Lion (95 gross tons (5 net)
10 pax - additional \$3*

*Kian
Gold belt + Albin Marine
(combined) would cover
Gold belt request since
they haven't received and
(? one time)*