

ATTACHMENT #4



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SOUTHEAST ALASKA REGIONAL DEVELOPMENT ORGANIZATION

June 11, 2018

David Epstein, Chair
Juneau International Airport Board of Directors
City and Borough of Juneau
1873 Shell Simmons Dr. Suite 200
Juneau, AK 99801

Re: North Terminal Renovation

Dear Mr. Epstein and Board Members:

Southeast Conference wrote to the Airport Manager (October 19, 2017) urging that the design team work with stakeholders to design a fundable project for the North Terminal. It is critical that the project go beyond the "lipstick" and "Band-Aids" of the past 70 years and address the serious building problems and inefficiencies that exist today. We applaud the efforts that have resulted in the options under consideration this week.

Our membership, which is comprised of businesses and communities throughout southeast, relies on the Juneau International Airport for both jet service as well as the services provided by the commuter airlines that work out of the northern terminal. Option One, which embraces a private-public partnership, is the only alternative that actually addresses the multiple needs of the North Terminal.

Southeast Conference urges the Juneau International Airport Board of Directors to embrace Option One which will support existing users and allow for growth and business expansion. This would be good for the communities and businesses in the region who rely on a streamlined, functional and safe terminal as well as for the Capitol City who receives them.

Thank you for your efforts to make the Juneau International Airport a vital and vibrant hub for our region's transportation system.

Sincerely,



Robert Venables
Executive Director
Southeast Conference

Cc: CBJ Mayor Ken Koelsch and Assembly Members
Patty Wahto, Airport Manager



The Greater Juneau Chamber of Commerce

9301 Glacier Hwy, Suite 110 • Juneau AK 99801 • (907)463-3488

Board Members

Richard Burns

*President
Juneau Radio Center*

Mike Satre

*President Elect
Hecla Greens Creek Mine*

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AEL&P/AVISTA*

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Goldbelt Inc.

Eric Forst

Red Dog Saloon

Charlie Williams

Valley Paint Center

Linda Thomas

Alaskan Brewing Co

Erica Simpson-Qureshi

Platinum Real Estate Group

Benjamin Brown

JAHG

Capital Members

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Alaska Airlines

CCTHITA

Diamond Members

Alaska Seaplanes

Alaskan Brewing Co

Elgee Rehfeld Mertz

Hecla Greens Creek

Robert Green & Co.

Benefactor Members

Alaska Litho

Alaska Marine Lines

Alaska USA

Coeur Alaska

First Bank

Juneau Radio Center

Sealaska

May 10, 2018

[sent via email]

David Epstein, Chair
Juneau International Airport Board of Directors
City and Borough of Juneau
1873 Shell Simmons Dr., Suite 200
Juneau, Alaska 99801

RE: North Terminal Renovation

Dear Mr. Epstein and Board Members;

On October 9, 2017, the Greater Juneau Chamber of Commerce wrote to encourage you to move forward with the renovation of the North Terminal at the airport. Since that time, you and airport staff have identified a public-private solution to complete the project, which includes the construction of needed parking and loading access between two sets of proposed North Terminal lease lots.

It is our understanding that the airport's costs for this project are partially funded with Federal Aviation Administration support in the amount of approximately \$3 million. If not used on an 'air-side' project in the near future it will otherwise lapse and be transferred to other approved projects. Loss of this funding would make it even more difficult to complete the project. Staff's *innovative public-private* approach appears to address both the "knuckle" and North Terminal renovation with available funding provided the FAA portion is not allowed to lapse.

This project has funding available, creates construction jobs important to local contractors and improves our primary transportation hub, which is long overdue for upgrades and changes. We encourage you, again, to move forward with this project as expeditiously as possible.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink that reads "Craig E. Dahl".

Craig Dahl, Executive Director
Greater Juneau Chamber of Commerce

cc: Mayor Ken Koelsch
CBJ Assembly Members
Patty Wahto, Airport Manager
Airport Board of Directors



Executive Offices
3100 Channel Drive, Suite 300, Juneau, AK 99801
907.463.4000 - www.searhc.org

May 21, 2018

Sent by electronic mail to patty.wahto@jnuairport.com

Mr. David Epstein
Chairman
Juneau Airport Board
1873 Shell Simmons Dr.
Suite 200
Juneau, Alaska 99801

Dear Chairman Epstein,

As one of the largest consumers of regional air travel in Southeast Alaska, we are writing to support the airport's plan to renovate the commuter airline terminal, or North Terminal, at the Juneau International Airport. Specifically, SEARHC endorses "Option 1" which would allow the current facility to be replaced by new buildings developed by individual air carriers in connection with a public concourse.

The Southeast Alaska Regional Health Consortium is one of the oldest and largest Native-run health organizations in the nation. We serve 32,000 patients at our local clinics and hospitals, with 1,070 staff members across twenty eight communities throughout Southeast. Timely and reliable air transportation is critical to executing our mission, with several thousand passenger segments flown within Southeast Alaska each year, primarily on Alaska Airlines and Alaska Seaplanes.

While the jet concourse at the Juneau Airport has received needed renovation to meet current customer standards, the commuter airline terminal is woefully outdated and cramped. We understand that after many years of struggling to obtain funding for North Terminal renovations, and falling short, the airport staff has devised an innovative program to leverage what funds it does have to attract increased federal funding as well as private investment from the air carriers themselves. This is a win-win-win, for the airport, the operators, and the travelling public like ourselves.

The airport, in our view, should proceed with Option 1, as it represents the greatest good for the greatest number of your constituents and ours. If carriers transporting the majority of regional commuter traffic are working cooperatively with the airport and willing to invest their own resources to develop new modern facilities, we should recognize that as a unique opportunity unlikely to be improved upon. We encourage you to proceed and stand ready to support this effort in any way we can.

Dan Neumeister
Executive Senior VP
SouthEast Alaska Regional Health Consortium
Direct: 907.364.4577 | Mobile: 530.680.5752
3100 Channel Drive, Ste. 300, Juneau, AK 99801 | searhc.org



Municipality of Skagway

GATEWAY TO THE KLONDIKE

P.O. BOX 415 SKAGWAY, ALASKA 99840

(PHONE) 907-983-2297 – Fax 907-983-2151

WWW.SKAGWAY.ORG

June 12, 2017

David Epstein, Chair
Juneau International Airport Board of Directors
City and Borough of Juneau
1873 Shell Simmons Dr., Suite 200
Juneau, Alaska 99801

Re: North Terminal Renovation

Dear Mr. Epstein and Board Members:

As a frequent customer of the current Commuter Terminal at the Juneau airport, I strongly support your staff's recommendation to move forward on a public-private solution to the outdated facility.

The commuter facility has outlived and outgrown its current location. Commuter air service, soon to be international, has unlimited growth potential.

I encourage the board to move forward with their proposed public – private North Terminal Renovation commuter project, preserve the FAA federal funding, and provide the outlying communities a terminal which meets their unique needs.

Sincerely,

Monica Carlson, Mayor
Municipality of Skagway

cc: Kent Craford
Patty Wahto, Airport Manager
Airport Board of Directors

CITY OF TENAKEE SPRINGS

John Wisenbaugh
MAYOR
citytke@gmail.com

P.O. Box 52
Tenakee Springs, Alaska 99841
Phone 907-736-2207
Fax 907-736-2249

May 28, 2018

David Epstein,
Chair Juneau International Airport Board of Directors
City and Borough of Juneau
1873 Shell Simmons Dr., Suite 200
Juneau, Alaska 99801

RE: North Terminal Renovation

Dear Mr. Epstein and Board Members;

Tenakee Springs is a small community of about 100 people 50 miles southwest of Juneau. Seaplane service here is vital to our physical and economic well-being. Our citizens all pass through the North Terminal of the Juneau Airport several times annually. Daily scheduled air service is currently provided by Alaska Seaplanes under the U.S. Dept of Transportation's Essential Air Service Program. The existing North Terminal has barely provided adequate space for Seaplanes to do business and the structure is deteriorating. The airport access and parking changes forced by the Dept of Homeland Security has made passenger baggage and freight delivery extremely inconvenient and difficult for our mobility handicapped citizens.

We encourage the Airport Board to adopt Option 1 of the recommendations of your Operations Committee and allow Seaplanes to build their own terminal building with a connecting concourse to the Alaska Airlines Terminal. The proposed temporary parking, freight and passenger offloading area will be a boon to Seaplanes customers from all over Northern Southeast.

Thankyou for your attention to this matter
Respectfully,

John C. Wisenbaugh
Ex officio Mayor

City of Kake

"HOME OF THE WORLD'S LARGEST TOTEM POLE"

P.O. BOX 500
KAKE, AK 99830
PHONE: (907) 785-3804
FAX: (907) 785-4815

June 1, 2018

David Epstein, Chair
Juneau International Airport Board of Directors
City and Borough of Juneau
1873 Shell Simmons Drive, Suite 200
Juneau, AK 99801

Re: North Terminal Renovation

Dear Mr. Epstein and Board Members;

As a remote island community with limited AMHS service, the community of Kake depends on scheduled air service for access to Juneau, with the Juneau International Airport commuter airline terminal ("North Terminal") serving as the community's gateway to the rest of Southeast, the state and the national air transportation system. Scheduled service from Alaska Seaplanes is a vital lifeline for the community of Kake, which just unanimously supported continuing Seaplanes' Essential Air Service for another four-year term.

As a USDoT Essential Air Service community, the federal government recognizes Kake air service as of critical importance, and places obligations on our air service provider that must be accommodated at the hub airport (Juneau).

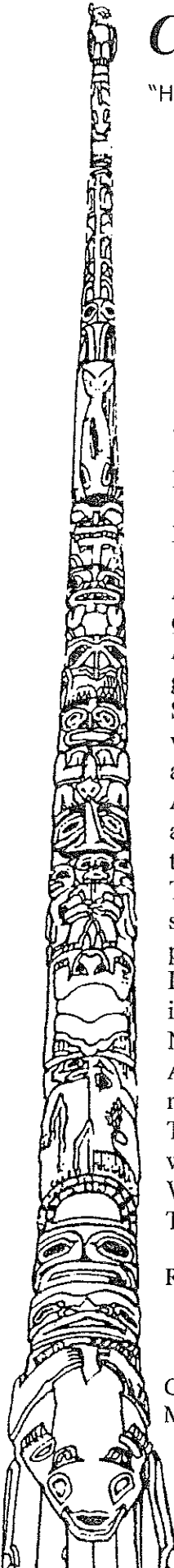
The current Juneau Airport facility which accommodates Kake air service has not been substantially invested in for decades, and is far behind modern standards for airline passenger infrastructure.

In light of insufficient public funding, the Juneau Airport staff has developed an innovative public/private partnership approach to addressing the shortcomings of the North Terminal by tearing it down and making the land available for private development. Allowing Alaska Seaplanes to build its own private terminal facility connected to the main terminal via a public concourse will be a huge step forward.

The plan for freight drop-off parking adjacent to this new terminal facility is a very welcome improvement over the present situation which is cumbersome and inefficient.

We strongly support the Airport Board proceeding with "Option 1" for the North Terminal, as the best option for the flying public and the community of Kake.

Respectfully,



Christine Bitterman

Christine Bitterman
Mayor

ATTACHMENT #4

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Community of Elfin Cove

PO Box 1

Elfin Cove, AK 99825

907-239-2226 Voice/Fax

Board of Directors:

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907-239-2205

tanaku@msn.com

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maryjolord-wild@elfincove.net

David Epstein
Chair Juneau International Airport, Board of Directors
City and Borough of Juneau
1873 Shell Simmons Dr., Suite 200
Juneau, AK 99801

RE: North Terminal Renovations

Dear Mr. Epstein and Board Members;

I write in behalf of the community of Elfin Cove in support of the Phase II Terminal Reconstruction project and specifically "Option 1" from the Airport Operations Committee meeting minutes from May 18, 2018.

The Juneau International Airport is the regional air transportation hub, which makes living and working in remote Alaska possible. Elfin Cove relies heavily on Alaska Seaplanes for access to medical services, goods and supplies, and connecting with interstate flights for personal, business and tourist travel. The number of passengers and amount of freight being delivered to Alaska Seaplanes has increased over the past few years and the current North Terminal building no longer meets the needs of scheduled air service passengers and freight operations. We anticipate that freight and passenger air service will continue to increase in the future.

We urge the airport to proceed with the staff recommended "Option 1" which will allow Alaska Seaplanes to build a new terminal facility in conjunction with an airport-funded concourse connecting the air taxi facility to the main terminal. The aspect of this plan which would allow for a temporary parking lot for cargo unloading at the new receiving counter, eliminating the need for carts shuttling back and forth across Shell Simmons Drive, is appealing due to the high volume of freight that is delivered for Elfin Cove to Alaska Seaplanes.

ATTACHMENT #4

From: Norm Carson [<mailto:nlcarson@att.net>]
Sent: Tuesday, June 05, 2018 11:21 AM
To: Patty Wahto
Cc: carl@flyalaskaseaplanes.com
Subject: North Terminal Improvements

To: David Epstein, Chairman
Airport Board

Dear Mr. Epstein and Board Members,

The Pelican Chamber of Commerce, (18 members), support Option 1 in considering the North Terminal Improvements.

The North Terminal of the Juneau International Airport is Southeast Alaska's regional air transportation hub. Daily scheduled air service to Pelican is provided by Alaska Seaplanes under the US Department of Transportation's Essential Air Service program. Seaplanes is a critical transportation link for Pelican, providing access to medical services, goods and supplies, and connecting interstate flights for personal, business and tourist travel. The existing North Terminal building, dating back to the 1940s, no longer meets the needs or expectations of scheduled air service passengers and freight operations. Juneau Airport staff have struggled to come up with funding for replacing the building, and so have come up with a new option—a public private partnership between the airport and tenants which would allow Alaska Seaplanes and others to build their own facilities on land vacated by tearing down the old portion of the terminal. A game-changing aspect of this plan is a dedicated temporary parking lot for cargo unloading at the new Seaplanes cargo receiving counter, eliminating the need for carts shuttling back and forth across Shell Simmons Drive. We urge the airport to proceed with staff recommended "Option 1" which will allow Seaplanes to build a new terminal facility in conjunction with an airport-funded concourse connecting the air taxi facility to the main terminal.

Thank you for considering our recommendation.

Norm Carson, President
Pelican Chamber of Commerce
PO Box 737
Pelican, Alaska 99832



City
of
Pelican

BOX 737 - PELICAN, ALASKA 99832 - PHONE: 735-2202/2203 - FAX: 735-2258 - EMAIL: cityhall@pelicanacity.org - WEBSITE: www.pelican.net

EQUAL OPPORTUNITY EMPLOYER

June 6th, 2018

Airport Manager Patty Wahto

and

David Epstein, Chair

Juneau International Airport Board of Directors

City and Borough of Juneau 1873 Shell Simmons Dr., Ste 200

Juneau, AK 99801

RE: Juneau Airport Board Operations Committee May 18th, 2018 Meeting, Phase 2 Terminal Reconstruction Discussion, Attachment # 1, Option #1

Mr. Epstein and Board Members;

I am writing in support of Alaska Seaplanes considering building their own facilities as proposed in Option 1.

I completely agree with the "Pros" in the discussion and believe that an improved freight handling facility leased or built by independent operators will improve the services to remote communities like Pelican. We are excited that Alaska Seaplanes is growing to meet our growing needs, and freight traffic is increasing beyond the capacity of the existing available space.

As a construction contractor myself, I believe new builds are good for everyone.

The Juneau Chamber said it best, "This project has funding available, creates construction jobs important to local contractors and improves our primary transportation hub"

Approving Option #1 is a win, win way to move forward with the Juneau Airport Reconstruction.

Respectfully submitted,

Walt Weller, Mayor

Pelican, Alaska

ATTACHMENT #4

I am confident that a continued partnership between the Juneau International Airport and Alaska Seaplanes dedicated to the improvement of regional air service by proceeding with "Option 1" in the North Terminal reconstruction will benefit many communities like Elfin Cove. We fully support your efforts and look forward to the updates to the Juneau Airport.

Thank you for your consideration.

Sincerely,

Kelly Crump

Chairman - Community of Elfin Cove



May 22, 2018

David Epstein
Chairman, Juneau International Airport Board
1873 Shell Simmons Dr., Suite 200
Juneau, Alaska 99801

Emailed to: patty.wahto@jnuairport.com

Dear Mr. Epstein,

DAVID

We are writing in regard to the Juneau Airport's future plans for renovation or replacement of the North Terminal. Wings Airways supports the direction airport staff has been moving over the last several months—towards a public-private partnership between the airport and North Terminal tenants that would allow them to build their own facilities on leased land, in exchange for the airport directing the greater part of local and federal funds towards the "knuckle" and other non-revenue-generating areas of the building.

Several of the Wings Airways shareholders have worked on the airfield for decades now, including in the North Terminal building. We are well aware of the deficiencies of that facility. We are also well aware of tight economic situation right now requiring public agencies to do more with less. Along that line, it is refreshing to see the airport take an innovative approach to using what scarce local resources it has to leverage federal and private investment, maximizing the amount of funds possible, and directing the bulk of those funds towards areas of the building that benefit all users.

As a small business sensitive to controlling costs in this inflationary environment, we believe opportunities to leverage outside investment such as this should be pursued aggressively, as it reduces the potential pressure for increased revenue through fees and charges. As such, we urge your support for airport staff's "Option 1" plan for the North Terminal.

Sincerely,

A handwritten signature in black ink, appearing to read 'A. Clough', written over a large, stylized 'W' or similar symbol.

Albert Clough
Vice President
Wings Airways