



MR# 24-109
Assigned by Purchasing Div.

MODIFICATION (WAIVER) REQUEST

REQUESTING DEPARTMENT & DIVISION:	CONTACT NAME:	TELEPHONE:	
Juneau Airport	Angelica Lopez-Campos	907-586-0960	
REQUESTING DEPT. HEAD SIGNATURE:	DATE:	PR or Req#:	COST:
<i>Patricia K Wahto</i>	8/21/2023	10201	\$15,090 over 3yrs
<i>Fill in the areas listed below that apply to this request. Please attach any supporting documentation (where applicable) to help in the evaluation process. Also include a completed purchase request.</i>			

Sole Source No Substitute Class 2 Emergency Emergency Bid Circulation
 Rider to Another Contract Other 53.50.090(j) Explain: Software

IS THIS PROCUREMENT FEDERALLY/STATE FUNDED? YES NO

Give complete, accurate, detailed explanation of your request. Please be specific.

MODIFICATION REQUEST EXPLANATION: Vaisala Inc. currently provides Navigator Data hosting to JNU with Vaisala's proprietary software so we are asking for a 'sole source' modification. In 2015 the airport entered into a contract with Vaisala through subcontractor, Ever Electric Inc with a 5 Year contract for the Data Hosting that expired on September 6, 2020. We entered on another 3 Year contract that will expire on September 2023. So now we would like to enter on another 3 Year contract. This system monitors the condition of the runway surface. It measures the temperature, the surface state (Wet, Ice, Frost, etc.), etc which provide advanced warning of hazards such as ice. It also collects and archives weather data and information, which is processed by an algorithm to predict future conditions, very helpful with our tactical approach to a winter storm event. The system also provides a snapshot of the operational status of the runway with regard to the condition of the surface. And it interfaces with the weather system with regard to atmospheric conditions and provides advance notice of weather warnings issued by the National Weather Service.

EXPLANATION OF REASONS FOR MODIFICATION REQUEST

<u>Sole Source:</u> The purchase of a commodity or service from the only known capable supplier.	<u>Emergency Bid Circulation:</u> A request to reduce the required bid advertisement period.
<u>No Substitute:</u> A request for a specific brand name and model number of a particular item to be purchased. The item must be available from more than one supplier.	<u>Rider to Another Contract:</u> A vendor may extend another government agency's bid or contract pricing to CBJ. The proposed purchase must meet CBJ purchasing requirements and must have been competitively bid.
<u>Class 2 Emergency:</u> A circumstance that poses a threat to the health, welfare or safety of the public.	<u>Other:</u> The circumstance may be unique. Clear explanation is required. Provide appropriate code provision.

Purchasing Officer Comments: Continuation of current services makes continuity sense; fits into JNU budget.

ACTION TAKEN:

Approved (Date : 8/24/2023) Disapproved (Date : _____)
 Returned for further explanation (Date _____)

Shelly Klawonn
Purchasing Officer

City Manager Date

Vaisala Service Contract

Customer	
Juneau International Airport	
1873 Shell Simmons Dr , Suite 201	
Juneau, AK 99801	
USA	

Contractor	
Vaisala Inc.	
194 South Taylor Avenue	
Louisville, CO 80027	
USA	

Validity of the Contract	
Contract Number:	
Start Date:	September 07, 2023
End Date:	September 06, 2024
This Contract shall be prolonged by one year at a time after the end date, unless terminated by notice in writing at least sixty (60) days before the expiration of the current Contract period.	

Scope: This Contract covers the agreed service and maintenance ("the Services") of the agreed Weather Observation Systems ("the System") indicated below and more closely specified in Annex 1

Invoicing Schedule:

Annually	<input checked="" type="checkbox"/>	Semiannually	<input type="checkbox"/>
Quarterly	<input type="checkbox"/>	Monthly	<input type="checkbox"/>

Payment Term: 30 days net (Advance)

Agreed Fees for the Services. All fees and reimbursements are exclusive of any value added tax (VAT), sales tax and other applicable taxes or duties, which shall be payable by the Customer in accordance with applicable laws. <u>In case of prolonged Contract, annual fee may be subject to, at maximum, a three percent (3%) increase per year.</u>	Period	Total fee for the Contract (USD)
	Options:	
	1 Year	\$5,170.00
	3 Years	\$5,030.00 per yr

Customer Contact, commercial	
Name:	Adres Delgado
Phone:	907-789-7821, direct 907-321-3803
Email:	Andres.Delgado@jnuairport.com

Customer Contact, technical	
Name:	
Phone:	
Email:	

This Contract represents the entire understanding of the parties with respect to the subject matter hereof and, as of its entering into force, supersedes all prior communications, representations and agreements, whether oral or written, with respect to the same subject matter. In all other respects this Contract will be governed by Vaisala General Conditions of Service. The priority order of these documents shall be:

1. This Service Contract; and the following Annexes form an integral part of this Contract:

Annex 1: System and Services

Annex 2: Service rates and contact methods

2. Vaisala General Conditions of Information Services:

<https://www.vaisala.com/sites/default/files/documents/General-Conditions-of-Sale-and-Service-of-Vaisala-Inc-DOC247981.pdf>

3. Warranty Terms: <http://www.vaisala.com/Vaisala%20Documents/Brochures%20and%20Datasheets/Warranty.pdf>

On behalf of Customer:

On behalf of Vaisala:

Name Date

Name Date

ANNEX 1: System and Services

1.1 The System covered by this Contract:

RPU	Description	Site ID	Service Provided
RPU 1	RWY 8/26 Approach		Data, Comms, remote monitoring
RPU 2	RWY 8/26 Midfield (F)		Data, Comms, remote monitoring and IceBreak

1.2 Services included in this Contract:

- 1.2.1 Data Acquisition
- 1.2.2 Data Storage
- 1.2.3 Data Processing
- 1.2.4 Data Dissemination

1.2.1 Data Acquisition

Service scope:

- Vaisala will take responsibility for the collection of the observational data from the customer's surface weather station(s). Data acquisition is managed using one of two methods;
 - Data polling - data is actively collected from the surface weather station by polling infrastructure housed at one of the Vaisala data centers.
 - Data push - data is pushed from the surface weather station through a communication network to one of the Vaisala data centers.

Service requirements: Where the customer is responsible for managing their own station communications:

- The customer must always provide the number of the phone line or of the GSM SIM card.
 - For GPRS, CDMA enabled SIM cards, the network provider APN and the data number should also be provided.
 - The customer should manage the performance of the land line and take responsibility for addressing issues with faults that may occur on the line. The customer must also take responsibility for the bill payment for both land line and sim card accounts.

1.2.2 Data Storage

Service scope:

- Data Warehousing - Data is stored for the customer access for the duration of the service contract.

Service requirements:

- Data is available for the times where data was being reported from the surface weather station(s).
- Camera Images are available for live access for up to 5 weeks through the Vaisala Navigator site.

- Archive data is only available to view the Vaisala Navigator data display website.

1.2.3 Data Processing

Service scope:

- Data from the customer's surface weather station(s) is received and processed at a Vaisala data center. The data is subjected to multiple data quality tests to remove erroneous data before being made available to visualization software or third party exports.
- If the data is to be used for forecasting, the quality-controlled data can be sent to the forecast provider in a common format. Forecasts are received and processed by the Vaisala system before being made available to visualization software. Methods of forecast data exchange utilize FTP or Web Services.

Service requirements:

- There must be a regular and reliable feed of data from the surface weather station(s).
- Forecaster and data feeds will vary in scope and requirement. These must be agreed between Vaisala and the customer before the contract is signed.

1.2.4 Data Dissemination

Service scope:

- Data and forecasts will be displayed in Navigator II
- If data is required to be hosted locally, then products are available to collect and display data. These products require installation at the customer's offices and require external access to a Vaisala data center.
- Data can be forwarded directly to the customer for use as required. A common data format is provided and sent to the customer by FTP.

Service requirements:

- Customer must provide a PC with internet access to a standard appropriate for the chosen web based application.
- Locally hosted displays require secure SSH access through the customers firewall to a specific IP address. This will be provided by the Vaisala Technical Support team at the time of install.

ANNEX 2: Service rates and contact methods

2.1 Contact methods for technical support

<p>Priority Technical Support</p> <ul style="list-style-type: none">○ Priority Technical Support is available 24/7.	<ul style="list-style-type: none">• Email : priority@vaisala.com• Phone: 877-VAISALA (824-7252)• This is a contact point of Technical Support• This is a contact point of Vaisala from where Customer can, In Writing, order spare parts
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