

MEMORANDUM

Posting Notice/Posted kc 12.23.25

CITY/BOROUGH OF JUNEAU

155 Heritage Way, Juneau, Alaska 99801

EMAILED MEMORANDUM

TO: Renee Loree
CBJ Purchasing Officer

Date: December 26, 2025

FROM: Cristian Crabtree on behalf of Greg Smith *CC*
Contract Administrator

SUBJECT: POSTING NOTICE OF PROPOSERS
City & Borough of Juneau – Public Safety Subscriber Radios
Contract No. RFP E26-041

This memo is to give notice of the results of proposal evaluations for the subject project. Proposals were received from Three (3) Vendors: RACOM, EF Johnson & Motorola.

Vendors were evaluated on a subjective basis for Technical Proposals; Price Proposals were scored based on a metric calculation. Two (2) Vendors, RACOM and EF Johnson, tied on the technical review and were invited to participate in Oral Presentations with members of the Evaluation Committee.

Technical Evaluation

Vendors	RACOM	EF Johnson	Motorola
Step 1 - Average Subjective Technical Score	68.0	68.0	67.3
Step 2 - Average Subjective Presentation Score	87.7	80.7	N/A

Pricing Scoring

Score = (Lowest Proposer's Fee x Maximum Possible Points)

Proposer's Fee

Vendors	RACOM	EF Johnson	Motorola
Price Weight – Metric Calculated	27.1	30.0	19.6

Based on the results of Step 1 & Step 2 of the subjective evaluation process, the apparent successful proposer is RACOM.

This notice begins the protest period per Purchasing Code 53.50.062. Protests will be executed in accordance with CBJ Ordinance 53.50.062 "Protests", and 53.50.080 "Administration of Protest." The CBJ Purchasing Code is available online at: <http://www.juneau.org/law-department> or from the CBJ Purchasing Division at (907) 586-5215.

c: Proposers
Nick Druyvestein, CBJ Project Manager
Erann Kalwara, JPD Public Safety Manager

RFP Evaluation Data
Technical Evaluation Scores

Vendor
RACOM/Eastern Comm

Vendor
EF Johnson

Vendor
Motorola

Evaluators	Raw Subjective Score	Total Score (x 0.7)	Raw Subjective Score	Total Score (x 0.7)	Raw Subjective Score	Total Score (x 0.7)
A	97.4	68.2	97.3	68.1	97.2	68.0
B	97.3	68.1	96.8	67.8	89.4	62.6
C	93.4	65.4	99.3	69.5	95.4	66.8
D	97.4	68.2	93.7	65.6	94.8	66.4
E	97.6	68.3	97	67.9	98.1	68.7
F	99.1	69.4	98.2	68.7	101.2	70.8
G	97.4	68.2	97.5	68.3	97.1	68.0
Average Subjective Technical Score	68.0		68.0		67.3	
Presentation Evaluation Scores	RACOM/Eastern Comm		EF Johnson		Motorola	
Evaluators	Proposer Score		Proposer Score			
A	97		89			
B	72		65			
C	80		71			
D	88		78			
E	89		88			
F	100		93			
Average Subjective Presentation Score	87.7		80.7			
	RACOM/Eastern Comm		EF Johnson			
Price Weight - Metric Calculated	27.1		30.0		19.6	