



26-174

MR#

Assigned by Purchasing Div.

MODIFICATION (WAIVER) REQUEST

Requesting Department & Division	Contact Name	Telephone #
Police	Jessie Paskowski	907-500-0684
Department Head Signature	Date	Original RQ #
<i>Krag Campbell</i>	10-16-25	12326
		\$ 18,000
Is this Procurement State or Federally funded? ☐ YES ☒ NO		

Reason for Modification Request:*Please complete this form and attach all supporting documents.**Give complete, accurate, detailed explanation of your request. Please be specific.*

See attached.

911 Connected App -empowers everyday citizens to provide life-saving assistance to victims of sudden cardiac arrest. Integrates with JPD's specific computer added dispatch (CAD).

- ☒ **Sole Source:** The purchase of a commodity or service from the only known single source. *Attach verification.*
Code Provision: [53.50.090 \(c\)](#)
- ☐ **Class 2 Emergency:** A circumstance that poses a threat to the health, welfare or safety of the public.
Code Provision: [53.50.090 \(L\)](#)
- ☐ **Rider to Another Contract:** A vendor may extend another government agency's bid or contract pricing to CBJ. The proposed purchase must meet CBJ purchasing requirements and must have been competitively bid.
Code Provision: [53.50.090 \(f\)](#) Agency: _____ Contract #: _____
- ☐ **No Substitute:** A request for a specific brand name and model number of a particular item to be purchased. The item must be available from more than one supplier.
- ☐ **Other:** Clear explanation is required. Code Provision: (if applicable) _____

Explanation:**Approved By:***Renee Lores*

10/31/25

Purchasing Officer**Date****City Manager****Date**

FY	RQ	\$ Amount	PO #	Purchasing Approval

Purchasing Officer Comments:**Expiration Date:** _____

Sole Source Justification – PulsePoint

PulsePoint is the only available solution that integrates directly with 911 CAD to provide real-time notifications to nearby CPR-trained citizens to cardiac arrests in public places. It also maintains a continuously updated AED registry allowing bystanders to locate and retrieve the life-saving equipment in real time.

When a qualifying cardiac arrest call is entered in CAD, PulsePoint notifies members of the public within 400 meters of the location that CPR is needed. No other vendor offers the same combination of features of dispatch integration, real-time public alerting, and AED location services in a single HIPPA compliant software.

Unlike other systems that rely on manual entry, once PulsePoint is integrated with JPD's CAD/RMS system, it requires no additional effort for dispatch; it automatically sends the alerts when relevant ensuring quick response from community responders.

As the largest and most comprehensive program, it has the highest likelihood of notifying cruise ship passengers of CPR in their immediate area. They have 1.3 million active users in 5,500 communities. Its scale, reliability, and national AED infrastructure make it well-suited for both local residents and visitors.



Sept 18, 2025

Derek Bos
Chief of Police
Juneau Police Department
6255 Alaway Ave
Juneau, AK. 99801

This letter is to confirm that the PulsePoint Foundation is the sole source provider of PulsePoint Respond and the supporting infrastructure. This includes sales, licensing, implementation, configuration and support. The PulsePoint Foundation is not aware of any other similar systems based and deployed in North America.

All agencies who subscribe to PulsePoint Respond are paying the same annual subscription fee which is publicly posted at www.pulsepoint.org/pricing. PulsePoint is a public 501(c)(3) nonprofit foundation and has maintained this consistent subscription fee since inception nearly ten years ago.

The Foundation does not utilize resellers or distributors to sell these products or services and will not fulfill any such third-party orders or requests.

If you have questions, please feel free to contact me at richard.price@pulsepoint.org, or at (925) 570-5262.

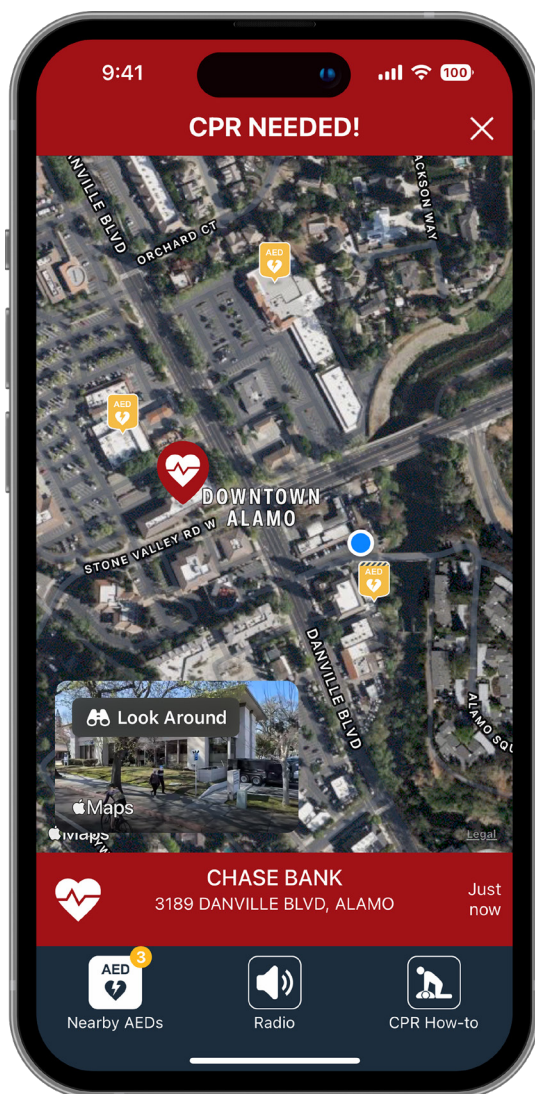
A handwritten signature in black ink, appearing to read "Rich Price".

Richard Price, President
PulsePoint Foundation

PULSEPOINT RESPOND

PulsePoint Respond is a 911-connected mobile app that alerts CPR/AED-trained individuals to someone nearby having a sudden cardiac arrest.

PulsePoint Respond supports multiple responder types, including community members, healthcare professionals, and public safety personnel. Specialized app capabilities are available for professional, on-duty use.



- PulsePoint aims to initiate CPR earlier and more often as well as increase the use of automated external defibrillators (AED), prior to emergency responders arriving on scene.
- PulsePoint is integrated directly into the public safety communications center. When a call taker determines CPR may be needed, an alert is sent to nearby app subscribers simultaneously with the dispatch of emergency responders.
- To promote daily app usefulness and encourage program participation, community users are shown select emergencies occurring in the community and offered notifications of public interest events such as traffic collisions and wildland fires.
- According to the latest AHA guidelines, emergency dispatch systems should alert willing bystanders to nearby events that may require CPR or AED use through mobile phone technology.



911 called for victim.



911 center initiates
PulsePoint alert.



Nearby PulsePoint subscribers
alerted simultaneously with
emergency responders.



PulsePoint responders directed to victim
location and notified of nearest AEDs.



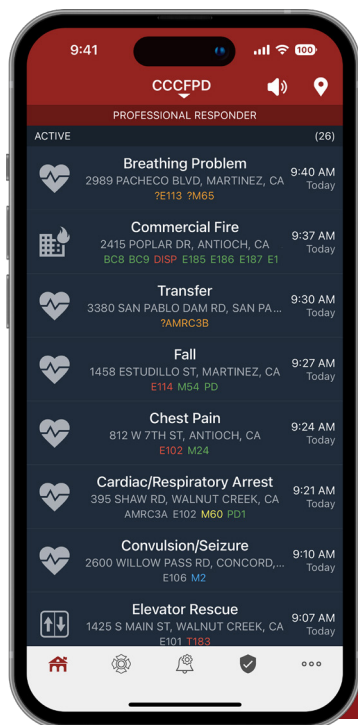
Learn more at pulsepoint.org
Download PulsePoint Respond



150,000

5-STAR
REVIEWS





RESPONDER TYPES

PulsePoint Respond offers three responder types. Deploying a combination of these types can maximize PulsePoint's community impact.

Public CPR Responders

are typically community members trained in CPR and automated external defibrillator (AED) use and willing to assist if an incident occurs near them. These community first responders are only notified of nearby cardiac arrest events occurring in public places.

Registered CPR Responders

are agency-invited members of the community with medical or rescue training, such as public safety retirees, CERT members, medical professionals, and residential security staff or residents with special neighborhood responsibilities. These community responders are alerted to all nearby cardiac arrest events, including private residences. With nearly 70% of cardiac arrest events occurring in the home, this difference is significant.

Professional Responders

are active public safety employees, typically firefighters, paramedics, and law enforcement officers assigned Professional Responder status by their organization. Typically these employees respond and care for patients in residential settings while on duty. To encourage adoption, professional users are provided with specialized app capabilities for on-duty use. When off-duty, Professional Responders are alerted to all nearby cardiac arrest events in the jurisdiction.

See the
comprehensive
overview.



PulsePoint AED

Next Generation AED Management

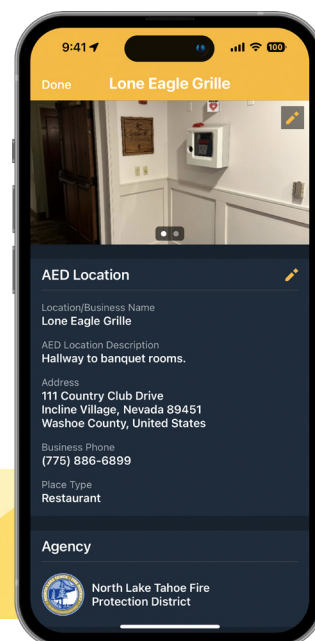
PulsePoint AED is a powerful tool to help build and maintain the AED registry in your community. AEDs managed with PulsePoint AED are accessible to emergency dispatchers during cardiac arrest call processing and disclosed to emergency responders, including nearby individuals trained in CPR and AED use.

- Agency-authorized users can edit the complete AED record using their mobile device — no desktop needed.
- Includes business open/closed details based on linked public data sources and support for 24/7 “always available” AEDs.
- Manage and display colocated resources such as Bleeding Control Kits, Naloxone and Epinephrine, including dressing and drug expiration dates.
- PulsePoint AED is integrated with leading emergency medical dispatch protocol systems, including Priority Dispatch ProQA®, PowerPhone Total Response® and APCO IntelliComm®.
- Extensive AED device and consumable information supporting expiration reminders and manufacturer notices.

Community members can also report AED locations on the website, aed.new.



Learn more at pulsepoint.org
Download PulsePoint Respond

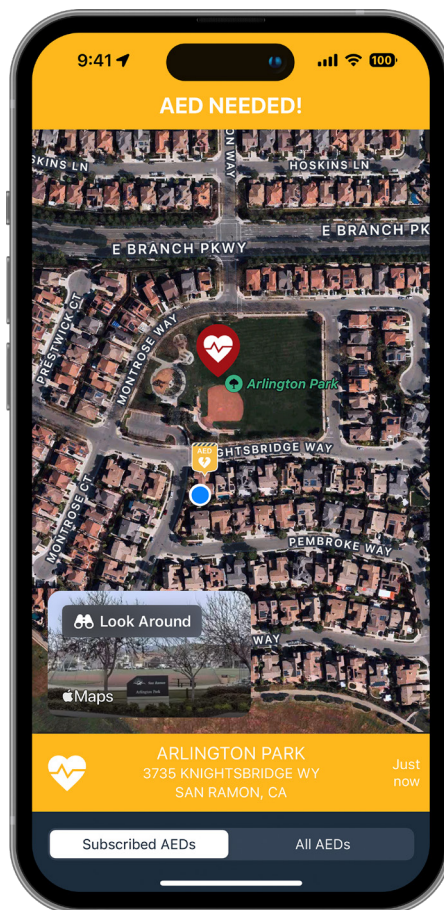


AED-NEEDED ALERTS

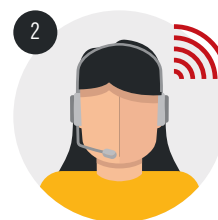
When a cardiac arrest occurs near a registered AED, subscribers to that device receive an AED-needed alert requesting they deliver the AED to the reported location.

Responsible parties can subscribe to receive AED-needed alerts for their own devices. Other users can request authorization from the responsible party to receive alerts as well.

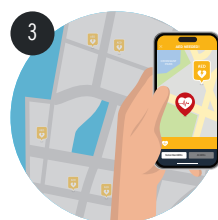
- Industry-wide support for all AED manufacturers and models.
- Notifications are based on AED proximity to the cardiac event – no personal location sharing.
- Receive AED-needed alerts on your phone, watch, or tablet – and simultaneously across all signed-in devices.
- Are you part of a neighborhood AED program or workplace safety team? Multiple participants can subscribe to a single AED.
- Critical alert support can override the Do Not Disturb setting. Time sensitive and normal alerts can be managed using focus settings.
- View street-level imagery of where the AED is needed, including an interactive 360° daytime panorama of the destination address.
- Tap an AED icon for additional details, including device/cabinet image in the context of its surroundings, full location description, and accessibility information such as access codes and business/location hours.
- Responsible parties can independently conduct testing for individual subscribers.
- Utilizes PulsePoint's existing network of ECC system integrations.



911 is called to report a person in need.



Emergency communications center confirms possible cardiac arrest.



Subscribers to nearby AEDs alerted simultaneously with emergency responders.



AED is delivered to the incident location.

PulsePoint is a public 501c3 non-profit foundation.



Scan to download PulsePoint AED
from the Apple App Store or Google Play.



Learn more at pulsepoint.org





WESTERN FIRE CHIEFS ASSOCIATION

25030 SW Parkway Ave., Suite 330
Wilsonville, OR 97070

(800) 785-3473 • wfca@wfca.com • www.wfca.com

Resolution – PulsePoint Exclusive CPR/AED Platform -01-2025

WHEREAS, Out-of-hospital cardiac arrest (OHCA) is a time-sensitive, life-threatening emergency that occurs millions of times every year. Data from countries around the world with emergency medical services (EMS) in place suggest a global average of 82.1 EMS-attended OHCA's per 100,000 people per annum. Ten percent (range, 6%–22%) of people who experience OHCA can expect to survive with a favorable neurological outcome. The probability of survival after OHCA can be markedly increased if immediate cardiopulmonary resuscitation (CPR) is provided and an automated external defibrillator (AED) is used.

WHEREAS, The chances of survival from cardiac arrest fall rapidly for every minute that CPR and defibrillation is delayed. 5–7 Median response time intervals for professional EMS responders after a call for help are often >6 minutes, even in developed urban settings with optimized EMS.

WHEREAS, PulsePoint is a public 501(c)(3) non-profit foundation that builds applications for use by public safety agencies to increase community awareness during critical events such as cardiac arrest. The Foundation was formed in 2011 to expand the work initiated by the San Ramon Valley Fire Protection District (CA).

WHEREAS, The PulsePoint Respond mobile app notifies trained individuals of the nearby need for CPR while the PulsePoint AED app alerts responsible parties to needed AEDs. PulsePoint Respond is currently deployed in more than 5,400 communities, including broadly throughout the western states. PulsePoint processes ~800 reported cardiac arrest events each day. PulsePoint also provides specialized mobile apps for professional responders.

WHEREAS, PulsePoint hosts and administers the National Emergency AED Registry (NEAR), which identifies Automated External Defibrillator locations for use by the public and 9-1-1 telecommunicators during emergency call taking. PulsePoint has several statewide deployments of its AED registry and recommends hundreds of nearby AEDs each day. As a core part of its mission to improve cardiac arrest survival PulsePoint provides all aspects of the AED registry including its Telecommunicator AED (T-AED) initiative at no cost.



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WHEREAS, PulsePoint Respond and PulsePoint AED are both FirstNet Certified™ applications.

WHEREAS, American Heart Association CPR & ECC Guidelines state "Emergency dispatch systems should alert willing bystanders to nearby events that may require CPR or AED use through mobile phone technology (Class 1, LOE B-NR). Notification of lay rescuers via a mobile phone app results in improved bystander response times, higher bystander CPR rates, shorter time to defibrillation, and higher rates of survival to hospital discharge."

WHEREAS, A three-year analysis by CARES of PulsePoint Respond agencies who were also CARES participants showed that these communities had better non-traumatic etiology survival rates and better bystander intervention rates. In all three years PulsePoint agencies had higher bystander CPR rates, greater public AED use, and higher overall survival for sudden cardiac arrests that were witnessed and shockable (Utstein).

WHEREAS, PulsePoint's widely deployed real-time emergency dispatch system interface provide a unique, normalized data set with enormous potential for the fire service. PulsePoint has shown a great willingness to share data for public safety use when requested or directly authorized by the associated agency. Current uses of PulsePoint data and APIs include FIRIS, NFORS, and the WFCA Fire Map. In each use case data privacy and permission for use is ensured. The WFCA Data Use Committee provides industry oversight of the use of PulsePoint data.

WHEREAS, the public will best be served by a coordinated CPR/AED notification system that provides continuity of education, deployment and functionality.

NOW THEREFORE BE IT RESOLVED: WFCA Board of Directors recognizes and supports PulsePoint as the preferred and trusted CPR/AED notification platform for the United States and Canada and recommends its use and requests the adoption of a similar resolution by the IAFC, other Divisions of the IAFC, and other allied associations.

Adopted by the Board of Directors this 12th day of August, 2025

Jeremy Craft, President