

Posting Notice/Posted kc 05.07.26



Finance Department, Purchasing Division
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May 7, 2026

POSTING NOTICE OF SUCCESSFUL PROPOSER:

RFP No. 26-266

Strategic Business Plan for Eaglecrest Ski Area (Eaglecrest) a special revenue fund of the City & Borough of Juneau, Alaska

This memo serves as notice of the results of proposal evaluations for RFP 26-266.

Responsive and responsible Proposals were received from two (2)* consultants:

- Civic Possible
- SE Group

The evaluation committee determined that the apparent successful proposer is **SE Group**.

Attached is a copy of the Proposal Evaluation Summary, dated 5/7/2026, which provides details on the numerical scoring.

The City appreciates your participation in this process.

Sincerely,
Mary Johns, Buyer
CBJ Purchasing Division

This notice begins the protest period per Purchasing Code 53.50.062. Protests will be executed in accordance with CBJ Ordinance 53.50.062 "Protests", and 53.50.080 "Administration of Protest", available online at [Purchasing Code 53.50.062 & 53.50.080](#) or from the CBJ Purchasing Division.

*A timely response proposal was submitted from Mountain Mindset Advisors. However, upon immediate review by the Purchasing Division, the response was deemed non-responsive and subsequently was ineligible to be evaluated as part of this project.

Cc: Erin Lupro, Acting Eaglecrest GM.



Date: Thursday, May 7, 2026
 To: Renee Loree, Purchasing Officer *RL*
 From: Erin Lupro, Eaglecrest
 Subject: RFP No. 26-266 Consultant to Complete a Strategic Business Plan for CBJ's Eaglecrest Ski Area

The selection committee has completed its evaluation of the proposals submitted in response to the above Request for Proposals. The results are as follows:

Proposer	Civic Possible		SE Group	
	Raw Score	Rank	Raw Score	Rank
Evaluator #1	700		847	
Evaluator #2	575		812	
Evaluator #3	745		972	
Final Rank (highest raw score is the best)	2020	2	2631	1

The evaluation committee met on 5/7/2026 and recommends that contract negotiations begin with the #1 ranked firm, **SE Group**.